

# Coca-Cola Hellenic Bottling Company S.A. 2010 Statutory Annual Report



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# 1. Directors' Statement pursuant to article 4 of Law 3556/2007



# Directors' Statement pursuant to article 4 of Law 3556/2007

To the best of our knowledge	To the	best of	our kn	owledge
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1.	The annual financial statements which have been prepared in accordance with the applicable set of accounting
	standards give a true and fair view of the assets, liabilities, financial position and profit or loss of Coca-Cola
	Hellenic Bottling Company S.A. and of the undertakings included in the consolidation, taken as a whole, in
	accordance with paragraphs 3 to 5 of article 4 of Law 3556/2007.

2.	The annual report of the Board	of Directors is a true	representation of t	the information	required by	paragraph 2	2 of
	article 4 of Law 3556/2007.						

Maroussi, 16 March 2011

George David, Chairman of the Board of Directors

Doros Constantinou, Chief Executive Officer

Irial Finan, Authorised Non-Executive Director



# 2. Board of Directors' Report for the year ended 31 December 2010



### **Board of Directors' Report**

of Coca-Cola Hellenic Bottling Company S.A. ('Coca-Cola Hellenic' or the 'Group' or the 'Company') regarding the Financial Statements (consolidated and parent Company) for the year ended 31 December 2010

#### Dear Shareholders,

In accordance with article 107 paragraph 3 and article 43 paragraph 3, as amended by article 35 of Presidential Decree 409/86 regarding Commercial Law 2190/1920, we hereby submit to the General Shareholders Assembly our financial statements (consolidated and parent Company) for the year ended 31 December 2010, together with our comments, for approval.

#### Financial review

Consolidated net profit for the year was €423.2m, representing an increase of 6.0% compared to 2009. The net loss of the parent Company for the year was €31.9m, compared to a net profit of €125.2m in 2009.

Capital expenditure for the year was focused on improvements to plant, production and sales equipment and was equal to €392.0m for the Group and €29.4m for the parenCompany.

Equity method investments for the Group were equal to €41.1m, representing an increase of €4.9m compard to 2009. An analysis of these investments is set forth in Note 6 of the consolidated financial statements. Investments in subsidiaries and joint-ventures of the parent Company are set forth in Note 5 of the financial statements of the parent Company.

Total equity attributable to the owners of the parent as at 31 December 2010 was €2,986.1m, representing an increase of 19.8% compared to 2009. Total equity of the parent Company as at 31 December 2010 was €1,569.8m, representing a decrease of 7.7% compared to 2009. The share capital of the parent Company as at 31 December 2010 is comprised of 366,136,440 shares, with a nominal value of €0.50 each.

Total borrowings of the Group as at 31 December 2010 were equal to €2,191.5m compared to €2,407.6m in 2009. Total borrowings of the parent Company as at 31 December 2010 amounted to €377.0m compared to €811.9m in 20**9**.

The reported net results of the parent company's statutory accounts do not require a 2010 statutory minimum annual dividend payment. As a result the Group has not recorded a dividend liability in respect of 2010.

The last tax audit of the parent Company was conducted for the years 2007 and 2008. For the years 2003 to 2008 there are pending tax litigations before the administrative courts.

The following table presents the key performance indicators for fiscal years 2010 and 2009:

	Group			Parent Company			
Key performance indicators	2010	2009	change	2010	2009	change	
Volume (million unit cases)	2,100.0	2,069.3	1%	141.9	160.4	-12%	
Net sales revenue (€ million)	6,793.6	6,543.6	4%	609.0	700.7	-13%	
Operating profit ( <i>EBIT in</i> $\in$ <i>million</i> )	645.0	638.8	1%	27.8	96.7	-71%	
Net profit / (loss) attributable to owners of the							
parent (€ million)	423.2	399.2	6%	-31.9	125.2	n/a	
EPS (€)	1.16	1.09	6%	-	-	-	
ROIC	10.1%	10.1%	_	-	-	_	



#### **Business Outlook**

2010 was another year of challenging economic conditions in many of our territories. However, our continued focus on strategic priorities enabled us to improve in many areas of our business. We continued to strengthen our market position, drive efficiencies and generate significant cash flow.

While we have started 2011 from a position of strength, we continue to experience difficult economic conditions in several key markets. The improvement in GDP growth in some of our markets has yet to translate to a noticeable increase in consumer confidence and consumption. We are also experiencing an increase in significance of the modern trade channel. As a result, we must adapt by using the right packages, the right brands and tailored outlet activation to cater to the needs of our customers and grow our business profitably.

Coca-Cola Hellenic is well positioned to continue to deliver long term share owner value. Together with our partners at The Coca-Cola Company, we are continuously investing behind our core brands and businesses throughout our operating geography. We plan to increase our marketing spending in line with the economic recovery across our territories.

As a result of volatile economic conditions, low purchasing power and competitive pressures we anticipate that price increases will be slightly below inflation in 2011. At the same time, commodity costs are expected to increase by mid single-digits, reflecting primarily higher world sugar and resin prices. To off-set these pressures, we plan to invest in the equity of our brands and focus on implementing effective revenue growth management initiatives. These initiatives are expected to attract new consumers to our products and drive consumption frequency, as well as, a gradual recovery in our package/channel mix, as consumer confidence improves.

We will continue to maintain strong focus on productivity improvements and the reduction of operating costs. Restructuring initiatives already implemented in 2010 are expected to deliver an annualised benefit of approximately €35-40m from 2011. Furthermore, we have identified additional restructuring opportunities at a cost of approximately €3035m in 2011, with expected annualised benefits of €20-25m from 2012 onwards.

Our business strategy remains focused on delivering improved operational effectiveness and building customer-centric capabilities that enable us to further strengthen our position in the market place. In particular, preparations have begun to roll-out the SAP 'Wave 2' technology in another 8 countries in January 2012. We expect all our countries to run SAP by 2014. This implementation is enabling us to standardise customer facing business processes and more accurately benchmark performance across countries so as to be able to identify opportunities across our business.

The Greek tax legislation on dividends enacted in 2010, did not allow for a tax efficient way of returning value to shareholders. As a result, we did not repatriate foreign dividends to enable us to pay a 2010 annual dividend.

With an ongoing commitment to managing the business for growth, and as consumer sentiment improves in some of our countries we will continue to invest in the revenue generating areas of our business. Cumulative net capital expenditure is expected to be approximately  $\leq 1.5$  billion in the three-year period ending in 2013.

While we have already demonstrated significant improvement in working capital management, we continue to target further improvements. In the three-year period ending in 2013, free cash flow is expected to be approximately €1.6 billion.



#### Principal risks and uncertainties

The following are the principal risks and uncertainties to our business:

- 1. If The Coca-Cola Company exercises its right to terminate our bottlers' agreements, upon the occurrence of certain events, or is unwilling to renew these agreements, our net sales revenue may decline dramatically. In addition, if The Coca-Cola Company is unwilling to renew our bottlers' agreements on terms at least as favourable to us as the current terms, our net sales revenue could also be adversely affected.
- 2. The Coca-Cola Company could exercise its rights under the bottlers' agreements in a manner that would make it difficult for us to achieve our financial goals.
- 3. The interests of Kar-Tess Holding and The Coca-Cola Company may differ from those of other shareholders. As a result of their influence on our business, Kar-Tess Holding and The Coca-Cola Company could prevent us from making certain decisions or taking certain actions that would protect the interests of shareholders other than The Coca-Cola Company and Kar-Tess Holding or which would otherwise benefit us.
- 4. If The Coca-Cola Company were to reduce its marketing activities, the level of its contributions to our annual marketing plan or its commitment to the development or acquisition of new products, particularly new non-carbonated soft drinks ('Non-CSD'), these reductions could lead to decreased consumption of trademarked beverages of The Coca-Cola Company in the countries in which we operate.
- 5. If The Coca-Cola Company fails to protect its proprietary rights against infringement or misappropriation, this could undermine the competitive position of the products of The Coca-Cola Company and could lead to a significant decrease in the volume of products of The Coca-Cola Company that we sell.
- 6. The current economic situation could lead to reduced demand for our products, or reductions in the prices of our products, or both, which would have a negative impact on our financial position, results of operations and cash flows.
- 7. If the capital and credit markets continue to experience volatility and the availability of funds remains limited, we may incur increased interest rates and other costs associated with debt financings and our ability to access the capital markets or borrow money may become restricted at a time when we would like, or need, to raise capital, which could have an adverse impact on our flexibility to react to changing economic and business conditions, on our ability to fund our operations and capital expenditures in the future and on our growth rate and shareholder returns.
- 8. Weaker consumer demand for carbonated soft drinks could harm our revenues and profitability. Consumer preferences may shift due to a variety of factors, including the ageing of the general population or other changes in demographics, changes in social trends, such as consumer health concerns about obesity, product attributes and ingredients, changes in travel, vacation of leisure activity patterns, weather, negative publicity resulting from regulatory action or litigation against us, The Coca-Cola Company or other comparable companies or a downturn in economic conditions.
- 9. Our growth prospects may be harmed if we are unable to expand successfully in the non-CSD segment.
- 10. Miscalculation of infrastructure investment need could adversely impact our financial results.
- 11. If we do not allocate and effectively manage the resources necessary to build and sustain the proper technology infrastructure, we could be subject to transaction errors, processing inefficiencies, customer service disruptions and in some instances, loss of customers.
- 12. Damage or disruption to our supply or distribution capabilities due to weather, natural disaster, fire, terrorism, pandemic, strikes, the financial and/or operational instability of key suppliers, distributors, warehousing and transportation providers, or brokers, or other reasons could impair our ability to manufacture or sell our products.
- 13. The lack of institutional continuity and safeguards in our emerging and developing countries adversely affects our competitive position, increases our cost of regulatory compliance and/or exposes us to a heightened risk of loss due to external interference, nationalisation, expropriation, fraud and criminal activity.



#### Principal risks and uncertainties (continued)

- 14. Adverse economic conditions in our emerging and developing countries may reduce consumer confidence and purchasing power, resulting in lower consumption generally or increased demand for local non-premium brands, which are typically of lower quality, but more affordable than our brands.
- 15. The sustainability of our growth in our developing and emerging countries depends partly on our ability to attract and retain sufficient number of qualified and experienced personnel for which there is strong demand.
- 16. Competition law enforcement by the European Union and national authorities may have a significant adverse effect on our competitiveness and results of operations.
- 17. We are engaged in a highly competitive business. Adverse actions by our competitors or other changes in the competitive environment may adversely affect our results of operations.
- 18. The increasing concentration of retailers and independent wholesalers, on which we depend to distribute our products in certain countries, could lower our profitability and harm our ability to compete.
- 19. Our revenue is impacted by how large retailers, such as supermarket and hypermarket chains and independent wholesalers, market or promote our products. Revenue may, for example, be negatively impacted by unfavorable product placement at points of sale or less aggressive price promotions by large retailers or independent wholesalers, particularly in future consumption channels.
- 20. An event, or series of events, that materially damages the reputation of one or more of our brands, including contamination or deterioration of our products, could have an adverse effect on the value of that brand and subsequent revenues from that brand or business.
- 21. Adverse weather conditions could reduce demand for our products.
- 22. Price increases and shortages of raw materials and packaging materials could lead to an increase in our cost of goods.
- 23. We rely on key third parties, including key suppliers, and the termination or modification of the arrangements with such third parties could negatively affect our business.
- 24. An increase in the cost of energy could lead to an increase of our cost of goods and operating expenses.
- 25. Should an uninsured loss or a loss in excess of insured limits occur, this could adversely impact our business, results of operations and financial condition.
- 26. Fluctuations in exchange rates may adversely affect the results of our consolidated operations.
- 27. In certain of our countries, we are exposed to the impact of exchange controls, which may adversely affect our ability to repatriate profits.
- 28. Our operations are subject to extensive regulation, including resource recovery, environmental and health and safety standards. Changes in the regulatory environment may cause us to incur liabilities or additional costs or limit our business activities.
- 29. If local customs authorities successfully challenge the classification under which we currently import concentrate in some of our countries, we may have to pay additional customs duties.
- 30. The Beverage Partners Worldwide joint venture between The Coca-Cola Company and Nestle S.A. could be dissolved or altered in a manner that adversely affects our business.

A full analysis of the financial risks that the Group and the parent Company are exposed to (foreign currency transaction exposure, fair values of financial assets and liabilities changes, interest rate risk, credit risk, liquidity risk and commodities price risk) is included in the Notes 1 and 30 of the consolidated financial statements as well as in Note 27 of the parent Company's financial statements.



#### **Branches analysis**

The registered office and branches of the parent Company at 31 December 2010 were as follows:

Group Head Office 9, Fragoklissias Str., Maroussi Greek operation central offices 60, Kifissias Av., Maroussi

Athens branch 15th klm National Road Athens – Lamia

Egio branch 29, Temenis Str., Egio Volos branch VI.PE. Aisonia, Volos

Edessa branch

10th klm Edessa – Thessaloniki (Rizari area)

Iraklion branch B

11th Manufacturing block, Iraklion, Crete
Thessaloniki branch

17th klm National Road Thessaloniki – Poligiros

Kavala branch 12th klm Kavala – Drama

Koropi branch
VI.PE. Koropiou
Larisa branch
Mallia branch
Patra branch
VI.PE. Koropiou
5th klm Larisa – Sikouri
Chamoprina area, Mallia, Crete
7th klm National Road Patra – Korinth

Renti branch 210 Thivon Str., Ag.I.Renti Schimatari branch VI.PE. Sximatari, Viotia Psari Aspropirgos branch Psari Aspropirgos area

#### Information regarding the issues under article 4 paragraph 7 and 8 of the Law 3356/2007.

#### a. Company's share capital structure

As at 31 December 2010, the share capital of the Company is equal to €183,068,220 and is divided into 366,136,440 common ordinary shares with a voting right and a par value of €0.50 each. Coca-Cola Hellenic's shares are listed on the Athens Exchange, with a secondary listing on the London Stock Exchange. The Company delisted from the Australian Stock exchange in September 2009 in order to reduce administrative costs associated with multiple listings. Coca-Cola Hellenic's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange. The voting rights of each shareholder are proportional to its paid-in share capital. Each share provides a right to one vote at general meetings of Coca-Cola Hellenic and entitles the shareholder to dividends declared by Coca-Cola Hellenic.

#### Recapitalisation (Capital return)

On 18 September 2009, Coca-Cola Hellenic announced proposals for a recapitalisation, which resulted in a capital return of approximately  $\[ \le \]$ 548.1m to its shareholders i.e.  $\[ \le \]$ 1.50 per share. At an Extraordinary General Meeting of the Company held on 16 October 2009, shareholders approved an increase of the Company's share capital by  $\[ \le \]$ 548.1m, through the capitalization of share premium and an increase in the nominal value of each share by  $\[ \le \]$ 1.50 per share. As a result, the nominal value of each share was increased from  $\[ \le \]$ 0.50 to  $\[ \le \]$ 2.00.

At the same Extraordinary General Meeting, the shareholders also approved the decrease of Coca-Cola Hellenic's share capital by  $\le 548.1$ m, through a reduction of the nominal value of the shares by  $\le 1.50$  per share. As a result, the nominal value of the shares was decreased from  $\le 2.00$  to  $\le 0.50$  per share, and **n** equal amount of capital was returned to the shareholders in cash.

Following shareholder and regulatory approval, Coca-Cola Hellenic realised the capital return on 2 December 2009. The capital return was financed through a combination of accumulated cash and new debt.



#### a. Company's share capital structure (continued)

#### Treasury shares

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paid-in share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be bought back pursuant to the programme is 18,270,104 shares. Purchases under the programme are subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share.

Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme is dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. During 2010, 2,318,354 shares had been purchased pursuant to the share buy-back programme for a total value of €42.3m (2009: 1,111,781 shares purchased for a total value of €16.6m). As at 31 Dœember 2010, 3,430,135 shares had been held by the Group pursuant to the share buy-back programme for a total value of €57.2m, bringing the shares in circulation to 362,706,305.

#### b. Restrictions on the transfer of the Company's shares

The Company's shares may be transferred as stipulated by Law. The Articles of Association set forth no further restrictions on transfer.

#### c. Major direct and indirect shareholders in the meaning of PD 51/1992

The shareholders that hold, directly or indirectly, 5% or more of the total shares of the Company are Kar-Tess Holding which holds directly 23.3% and The Coca-Cola Company which holds directly and indirectly 23.2% and Credit Suisse Group AG which holds directly and indirectly 5.1%.

#### d. Shares with special control rights

No shares of the Company deliver special control rights to their holders.

#### e. Restrictions on voting rights

The Articles of Association set forth no restrictions on the voting rights of each share.

#### f. Agreements among shareholders of the Company

Kar-Tess Holding and certain affiliates of The Coca-Cola Company through which The Coca-Cola Company holds shares in our Company (collectively "The Coca-Cola Company Entities") have entered into a renewed shareholders' agreement in 2008. The renewed shareholders' agreement expires on 31 December 2018 and restricts the sale of our ordinary shares owned by Kar-Tess Holding and The Coca-Cola Company Entities. Under the terms of the renewed shareholder agreement, Kar-Tess Holding and The Coca-Cola Company will maintain a combined shareholding in the Company of at least 44% until January 2014 and at least 40% until December 2018.

The Company is not aware of any other agreements among its shareholders, which would result in restrictions on the assignment of its shares or exercise of voting rights.

## g. Regulations on the appointment and replacement of Board of Directors members and amendments to the Articles of Association

The regulations set forth in the Company's Amended Articles of Association regarding the appointment and replacement of Directors, conform to the provisions of Commercial Law 2190/1920.

#### h. Authority of the Board of Directors to issue new shares or acquire treasury shares

The authority of the Board of Directors to issue new shares or acquire treasury shares conforms to the provisions of Commercial Law 2190/1920.

## i. Major agreement put in force, amended or terminated in the event of change in the control following a public offer



There are no agreements that would enter into force or be amended or terminated in the event of a change in the control of the Company following a public offer. We note that our bottlers agreements with The Coca-Cola Company cannot be assigned by operation of law and enable The Coca-Cola Company to terminate them upon any change of control.

#### j. Agreements with Board of Directors members or staff of the Company

There are no agreements between the Company and its Directors or employees that require payment of any compensation to a Director in the event of resignation or dismissal without cause, or termination of their mandate or employment as a result of a public offer.

#### **Subsequent events**

In February 2011, we sold all our interests in Eurmatik S.r.l., the vending operator in Italy. The fair value of the consideration is €13.5m. The disposal resulted in the Group derecognizing €10.6m of goodwill and €21.5m of assets in its established segment.

During the first months of 2011 the Group incurred €8.3m of restructuring costs before tax, €7.0m in the established, €0.4m in its developing and €0.9m in its emerging ountries.

The Board of Directors decided to propose to the shareholders, in the Annual General Meeting to be held on 6 May 2011, an increase of the share capital by approximately €550m, through the capitalization of share premium and an increase in the nominal value of each share by €1.50 per share. As a result, the nominal value of each share will be increased from €0.50 to €2.00. At the same time the share capital will be decreased by approximately €183m, through a reduction of the nominal value of the shares by €050 per share. As a result, the nominal value of the shares will be decreased from €2.00 to €1.50 per share, and an equal amount of capital will be proposed to be returned to the shareholders in cash. The capital return will be financed through accumulated cash and is subject to shareholder and regulatory approval.

On 28 February 2011 the Group announced the successful offering by Coca-Cola HBC Finance B.V. (the "Issuer") of an additional €300m 4.25% fixed rate notes due 16 November 2016 and guaranteed by the Group (the "New Notes"). The New Notes shall be consolidated and form a single series with the existing €300m 4.25% fixed rate notes due 16 November 2016 issued on 16 November 2009. The proceeds of the issue will be used to repay the outstanding balance of the €500m 4.375% fixed rate guaranteed notes issued by the Issuer and guaranteed by the Group, which mature on 15 July 2011, and thereby extend the Group's overall debt maturity profile. The transaction was settled on 2 March 2011.

#### Report of related party transactions

for the period 1 January to 31 December 2010 (under article 2 paragraph 4 of the Law 3016/2002)

An analysis of the parent Company's and Group's transactions with its related parties for 2010 is disclosed in note 31 of the parent Company financial statements and in note 34 of the Consolidated financial statements respectively.





Dear Shareholders,

Taking into account the above comments, the accompanying financial statements as well as the audit report of the Certified Auditor Accountant, you may proceed in discharging us from any responsibility that relates to the financial statements of 2010, according to the commercial law as well as the statute of the Company.

By order of the Board of Directors

**Doros G. Constantinou** Chief Executive Officer

Maroussi, 16 March 2011

This report, which consists of eight (8) pages, is the report that we refer to in our audit report of 28 March 2011.

Marios Psaltis Certified Auditor Accountant SOEL reg. no. 38081

Athens, 28 March 2011



## **3.** Corporate Governance Statement



### **Corporate Governance Statement**

(in accordance with item (d) of paragraph 3 of article 43a of Codified Law 2190/1920)

#### 1. Corporate Governance Code

The Company voluntarily complies with a number of corporate governance procedures which are set forth in a set of documents which together constitute the Company's corporate governance manual (the "Corporate Governance Manual").

Our Corporate Governance Manual can be found on our website at http://www.coca-colahellenic.com/investorrelations/corporategovernance/ . Hard copies of the Corporate Governance Manual may be obtained from our Investor Relations Department (9 Frangoklissias Street, 151 25 Maroussi, Athens, Greece, tel. +30 210 6183 124).

#### 2. Corporate governance practices applied beyond the requirements of Greek law

The Company regularly reviews its corporate governance standards and procedures in light of the ongoing debates and rulemaking developments in Greece, Europe and the United States, in order to ensure that its corporate governance systems remain in line with international best practices. We currently apply certain corporate governance practices beyond the requirements of Greek law on corporate governance. The main such practices are:

- Eleven out of the twelve members of our Board of Directors are currently non-executive directors, instead of the minimum 1/3 (i.e. four directors) required by article 3, paragraph 1 of Law 3016/2002. Five members of our Board of Directors are currently independent non-executive directors, instead of the minimum two required by article 3, paragraph 1 of Law 3016/2002.
- Five members of our Board of Directors are currently independent non-executive directors, instead of the minimum two required by article 3, paragraph 1 of Law 3016/2002.
- Our Board of Directors has established a Human Resources Committee consisting of three non-executive directors and operating under written Terms of Reference.
- Our Board of Directors has established a Social Responsibility Committee consisting of three non-executive directors and operating under written Terms of Reference.
- We have established a Disclosure Committee and adopted disclosure controls and procedures to ensure
  the accuracy and completeness of the Company's public disclosures. The Disclosure Committee consists
  of the Chief Financial Controller, the General Counsel, the Chief Financial Officer and the Director of
  Investor Relations.
- We have adopted a Code of Ethics for Senior Officers and Directors.
- We have adopted a Code of Business Conduct.

More information on the above practices, as well as all the documents referred to in this section, can be found in our Corporate Governance Manual (see under section 1 above).

## 3. Description of the Company's internal controls and risk management systems in relation to the financial reporting process

The Company's systems of internal control are designed and operated to support the identification, evaluation and management of risks affecting the Company's group, including in relation to the financial reporting process and the preparation of consolidated accounts, and the business environment in which it operates. As such, they are subject to continuous review as circumstances change and new risks emerge. Assurance on compliance with systems of internal control and on their effectiveness is obtained through regular management reviews, review of key financial controls, internal audit reviews and testing of certain aspects of the internal financial control systems during the course of the year.

Our internal audit department reports directly to the Audit Committee of our Board of Directors and has a full-time staff covering a range of disciplines and business expertise. The internal audit department operates under a Corporate Audit Department Charter which is included in our Corporate Governance Manual (see under 1 above). The function of



the internal audit department is to confirm the maintenance and effectiveness of the Company's internal controls to the Audit Committee.

The Internal Audit department performs a risk assessment that incorporates both quantitative and qualitative considerations when assessing the significance of accounts and the relative internal controls over financial reporting. The risk assessment includes the determination of significant accounts, as well as materiality thresholds across all of the group's financial reporting entities. Upon determination of these significant accounts, these accounts are further linked to the supporting business processes and key internal controls over financial reporting. These key internal controls over financial reporting are subject to testing throughout the year. The internal audit function monitors the internal financial control system across all the countries in which we operate and reports the findings to management and the Audit Committee.

As part of our commitment to maintain and strengthen best practices in corporate governance matters, we consistently seek to enhance our internal control environment across our organisation.

Interim financial information is released, on a quarterly basis, to the stock exchanges on which the Company is listed and to the financial press. Internally, the financial results and key business indicators of the Company are circulated and reviewed by senior management on a monthly basis. This information includes comparisons against budgets, forecasts and previous year performance. The Board of Directors receives updates on performance at each Board of Directors meeting as well as a monthly report on business and financial performance of the Company.

The Board of Directors acknowledges that it has ultimate responsibility for ensuring that the Company has adequate systems of financial control.

It should be noted that such systems of financial control can provide only reasonable and not absolute assurance against material misstatements or loss.

In certain of the territories in which we operate, businesses like ours are exposed to a heightened risk of loss due to fraud and criminal activity. We review our systems of financial control regularly in order to minimise such losses.

The Board of Directors has adopted a Chart of Authority for the Group defining financial and other authorisation limits and setting procedures for approving capital and investment expenditure.

The Board of Directors also approves three-year strategic and financial plans and detailed annual budgets. It subsequently reviews monthly performance against targets set forth in such plans and budgets. A key focus of the financial management strategy is the protection of our earnings stream and management of our cash flow.

Insurance is secured to cover any residual insurable risk exposure such as catastrophic-level property damage or business interruption and liability protection. Local insurance policies have been arranged under this cover to provide working loss protection and necessary legal compliance.

Our Board of Directors has also established a Disclosure Committee comprising the Company's Chief Financial Controller, the Chief Financial Officer, the General Counsel, and the Director of Investor Relations. The Disclosure Committee is responsible for adopting disclosure controls and procedures to ensure the accuracy and completeness of the Company's public disclosures.



#### 4. Information required by article 10, paragraph 1, points (c), (d), (f), (h) and (i) of Directive 2004/25/EC

#### 4.1 Significant direct and indirect shareholdings

Coca-Cola Hellenic's significant direct and indirect shareholdings within the meaning of Article 85 of Directive 2001/34/EC are set forth in Note 35 of our 2010 Consolidated Financial Statements.

#### 4.2 Securities with special control rights

Coca-Cola Hellenic has not issued any debt or equity securities with special control rights.

## 4.3 Restrictions on voting rights - Systems whereby the financial rights attaching to securities are separated from the holding of securities

There are no restrictions on the voting rights of securities issued by Coca-Cola Hellenic or systems whereby, with the company's cooperation, the financial rights attaching to securities are separated from the holding of securities.

## 4.4 Rules governing the appointment and replacement of board members and the amendment of the articles of association

Our Board of Directors is appointed by our shareholders at a general meeting for a three-year term. The current term of Coca-Cola Hellenic's directors expires in 2011.

Based on a shareholders' agreement between Kar-Tess Holding and entities of The Coca-Cola Company, four of our directors are designated by Kar-Tess Holding and two are designated by The Coca-Cola Company entities. The remaining directors are jointly designated by Kar-Tess Holding and The Coca-Cola Company entities.

Further information on the rules governing our Board of Directors may be found in Codified Law 2190/1920 and in the Company's Articles of Association. Our Articles may be found on our website at <a href="http://www.coca-colahellenic.com/investorrelations/corporategovernance/corporatebylaws/">http://www.coca-colahellenic.com/investorrelations/corporategovernance/corporatebylaws/</a>

Under article 19, para. 1 and article 20, para. 3 of our Articles of Association, a quorum of 67% of the holders of our share capital and a supermajority of two-thirds of the share capital present and entitled to vote at a General Meeting of our shareholders, provided that such vote exceeds 50% of the company's shares, is required to pass resolutions amending our Articles of Association.

#### 4.5 Powers of Board of Directors and, in particular, the power to issue or buy back shares

The powers of our Board of Directors are set forth in Codified Law 2190/1920 and in the Company's Articles of Association.

On 30 April 2009, our Board of Directors resolved to buy-back a maximum of 5% of its paid-in share capital during the period that is 24 months from the date of the Extraordinary General Meeting of our shareholders of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalization at that time, the maximum amount that may be bought back pursuant to the programme is 18,270,104 shares. Purchases under the programme are subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share.



Applicable law does not require any actual use of such approved share buy–back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme is dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. As at 31 December 2010, 3,430,135 shares had been purchased pursuant to the share buy-back programme for a total value of € 57.2m.

#### 5. Operation of Shareholders' Meetings and its Key Powers -Shareholders' Rights

#### **Operation and Key Powers**

Coca-Cola Hellenic's shareholder meetings operate in accordance with the provisions of Codified Law 2190/1920, as in force. The key powers of our shareholder meetings are also provided in Codified Law 2190/1920 and in our Articles of Association.

#### Ordinary quorum and voting majority

The quorum necessary for a valid general meeting is one-fifth of the paid-up share capital. There is no minimum quorum required for an adjourned meeting held twenty days following the general meeting that did not meet the quorum requirement. Resolutions may be validly passed by an absolute majority (50% plus one) of the share capital present and entitled to vote.

#### Extraordinary quorum and supermajority

A quorum of 67% of the holders of our share capital and a supermajority of two-thirds of the share capital present and entitled to vote, provided that such vote exceeds 50% of the company's shares, is required to pass resolutions concerning the following matters:

- a merger;
- · decreases and increases in share capital;
- issuance of any convertible bonds;
- the decision not to distribute dividends where the minimum dividend required to be paid is 35% of the parent Company's profit after tax;
- the distribution of dividends and any change in the method of distribution of dividends;
- any increase in shareholders' obligations;
- any restrictions or the abolition of pre-emptive rights;
- any change of our registered offices;
- any change in our country of incorporation;
- the establishment of extraordinary reserve funds or other reserve funds in excess of the compulsory reserve fund required pursuant to our articles of association and Greek law;
- our dissolution and the appointment of a receiver, trustee or custodian for our company or any part of our assets:
- any change to our term, objects and purposes; and
- any change in our articles of association.

In the absence of the 67% quorum, the general meeting is adjourned, the next meeting requires a quorum of 55% and, if this is not met either, a third meeting is convened to which a quorum of 50% plus one applies.

#### Rights of our shareholders

A description of the rights of our shareholders can be found in the Company's Articles of Association and in Codified Law 2190/1920, as currently in force.



#### 6. Composition and Operation of the Board of Directors and its Committees

#### 6.1 The Board of Directors

Our Board of Directors currently has twelve members of which only one, the Managing Director, is an executive of the Company. Mr. George A. David is Chairman and Mr. Doros Constantinou is Managing Director.

The non-executive members of the Board of Directors include representatives of major shareholder interests as outlined in a shareholders agreement between our largest shareholders, Kar-Tess Holding and the The Coca-Cola Company. Based on this agreement, four directors are designated by Kar-Tess Holding and two are designated by the Coca-Cola Company. The remaining directors are independent and are jointly designated by Kar-Tess Holding and the Coca-Cola Company.

We recognize the important role of independent non-executive directors in ensuring continued high standards of corporate governance and have appointed five independent directors. The Company's independent directors are: Mr. Kent Atkinson, Sir Michael Llewellyn-Smith, Mr. Antonio D'Amato, Mr. Nigel Macdonald, and Mr. Christos Ioannou. The role of the independent directors is to provide a clear, independent, non-executive influence and perspective within the Board of Directors. Our Board of Directors believes that all members of our Audit Committee are independent.

The Board of Directors and its Committees meet at regular intervals. There are certain matters that are reserved for full consideration by the Board of Directors, including issues of policy, strategy and approval of the Chart of Authority and business plan.

The members of the Board of Directors are supplied on a timely basis with comprehensive information, which the Board of Directors believes is in a form and of a quality to enable it to discharge its duties and carry out its responsibilities. All directors have access to our General Counsel, as well as independent professional advice at Company's expense. All directors also have full access to the Managing Director, senior managers and our external and internal auditors.

Prior to the listing of our shares on the London Stock Exchange, our major shareholders entered into a relationship agreement restricting directors nominated by such major shareholders from taking part in, and voting at, Board of Directors meetings regarding matters in which the major shareholder that nominated them has an interest.

Further to our objective to adopt international best practices in corporate governance, we have adopted a Code of Ethics for our directors and senior managers to prevent wrongdoing and promote honest and ethical conduct, full, fair, accurate, timely and understandable disclosure, and compliance with applicable governmental rules and regulations.

We also have in place a Code of Dealing in Company Securities, applicable to senior managers and employees, as well as a Code of Business Conduct applicable to all our employees and directors.

Our Board of Directors has established three committees of the Board, namely the Audit Committee, the Human Resources Committee and the Social Responsibility Committee.



#### **6.2** The Audit Committee

The Audit Committee, acting on behalf of the Board of Directors, is responsible for the oversight of the Company's accounting policies, financial reporting, and internal control. The Audit Committee is comprised of three non-executive Directors who are independent of management: Mr. Kent Atkinson (Chairman), Mr. Nigel Macdonald and Mr. Christos Ioannou. The Audit Committee operates in accordance with a written charter and its key responsibilities include:

- the appointment and remuneration of the Company's external auditors;
- review and approval of the external auditors' scope as well as the approval of the appointment or termination of the Director of Internal Audit;
- oversight role concerning the nature and scope of forthcoming audits;
- review of our interim and annual statements prior to submission to the Board of Directors;
- review and approval of the annual internal audit plans, including summaries of completed audits as well as periodic summaries involving internal audit investigations and management's action plans;
- establishment of procedures for the receipt, retention and treatment of complaints received by the Company regarding accounting, internal accounting controls, auditing matters for the confidential, anonymous submission by Company employees of concerns regarding questionable accounting or auditing matters; and
- oversight and monitoring of our compliance with the Section 404 of the Sarbanes-Oxley Act (2002), regarding internal control over financial reporting.

The Audit Committee meets at least four times per year. Our external auditors and our internal audit director normally attend the Audit Committee meetings and also meet with the Audit Committee privately without management, to discuss the adequacy of internal control over financial reporting and any other matters deemed relevant for the attention of the Audit Committee.

#### **6.3 The Human Resources Committee**

The Human Resources Committee comprises the following three non-executive directors: Sir Michael Llewellyn-Smith (Chairman), Mr. John Hunter and Mr. George A. David. From Coca-Cola Hellenic's management, the Chief Executive Officer and Human Resources Director typically attend meetings of the Human Resources Committee, except when the discussions concern matters affecting them personally. The Human Resources Committee meets at least four times per vear.

The Human Resources Committee operates in accordance with a written charter and is responsible for:

- establishing the principles governing human resources policy of the Company, which will guide management decision-making and action;
- overseeing the evaluation of senior management;
- overseeing succession planning and approving the appointments and terminations of senior managers of the Company;
- overseeing the talent management framework for the Company to ensure a continuous development of talent for key roles;
- establishing compensation strategy for the Company and approving Company-wide compensation and benefit plans, as well as compensation for senior managers;
- making recommendations to the Board of Directors regarding compensation for the Chief Executive Officer and
- making recommendations to the Board of Directors regarding the appointment of the Chief Executive Officer and the members of the Board.



#### **6.4** The Social Responsibility Committee

The Social Responsibility Committee is comprised of three non-executive Directors: Sir Michael Llewellyn- Smith (Chairman), Mr. John Hunter and Mr. George A. David. The Chief Executive Officer and Director of Public Affairs normally attend meetings of the Social Responsibility Committee.

The Social Responsibility Committee operates in accordance with a written charter and is responsible for:

- overseeing the development and maintenance of procedures and systems that promote the Company's social and environmental goals;
- establishing principles governing corporate social responsibility and environmental goals, including transparent business conduct in connection therewith;
- establishing an Operating Council responsible for developing and implementing appropriate policies and strategies to promote the Company's social responsibility and environmental goals;
- ensuring Group-wide capabilities to enable execution of policies and strategies to promote the Company's social responsibility and environmental goals;
- overseeing communication with stakeholders of the Company's social and environmental policies, goals and achievements; and
- considering other topics as appropriate.



The table below sets forth the current members of our Board of Directors, its Committees and the Disclosure Committee:

The Board of Directors	Name	Nationality	Age
Non-Executive Chairman	George A. David	British	74
Managing Director - Executive Director	Doros Constantinou	Greek	60
Vice-Chairman - Non-Executive Director	Anastasios P. Leventis	British	69
Independent Non-Executive Director	Kent Atkinson	British	65
Independent Non-Executive Director	Antonio D' Amato	Italian	53
Non-Executive Director	Anastassis G. David	British	40
Non-Executive Director	Irial Finan	Irish	53
Non-Executive Director	John Hunder	Australian	73
Independent Non-Executive Director	Christos Ioannou	Cypriot	39
Non-Executive Director	Haralambos K. Leventis	British	68
Independent Non-Executive Director	Sir Michael Llewellyn-Smith	British	71
Independent Non-Executive Director	Nigel Macdonald	British	65
The Audit Committee			
Chairman	Kent Atkinson	British	65
Member	Nigel Macdonald	British	65
Member	Christos Ioannou	Cypriot	39
The Human Resources Committee			
Chairman	Sir Michael Llewellyn-Smith	British	71
Member	George A. David	British	74
Member	John Hunder	Australian	73
	Joini Hunder	7 Australian	73
The Social Responsibility Committee	C'. M'. L LLL	Dutat d	7.1
Chairman	Sir Michael Llewellyn-Smith	British	71
Member	George A. David	British	74 72
Member	John Hunder	Australian	73
The Disclosure Committee			
Director of Investor Relations	Oya Gur	Turkish	43
General Counsel	Jan Gustavsson	Swedish	44
Group Financial Controller	Nikolaos Mamoulis	Greek	50
Chief Financial Officer	Robert Murray	American	51
The Operating Committee			
Chief Executive Officer	Doros Constantinou	Greek	60
Chief Operating Officer	Dimitris Lois	Greek	49
Regional Director	John Brady	American	53
Group Commercial Director	Per Steen Breimeyr	Norwegian	49
Regional Director	Alain Brouhard	French	48
Supply Chain Services Director	Kleon Giavassoglou	Greek	58
General Counsel and Director of Strategic			
Development	Jan Gustavsson	Swedish	44
Human Resources Director	Bernard Kunerth	French	55
Chief Financial Officer	Robert Murray	American	51
Regional Director	Keith Sanders	American	49
Regional Director	Richard Smyth	British	52



## 4. Independent Auditors' Report



#### [Translation from the original text in Greek]

#### **Independent Auditor's Report**

To the Shareholders of "Coca-Cola Hellenic Bottling Company S.A."

#### Report on the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of "Coca-Cola Hellenic Bottling Company S.A." and its subsidiaries which comprise the separate and consolidated balance sheets as of 31 December 2010 and the separate and consolidated income statement, statement of comprehensive income, statements of changes in equity and cash flow statements for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of the Coca-Cola Hellenic Bottling Company S.A. and its subsidiaries as at December 31, 2010, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

#### **Reference on Other Legal and Regulatory Matters**

- a) Included in the Board of Directors' Report is the corporate governance statement that contains the information that is required by paragraph 3d of article 43a of Codified Law 2190/1920.
- b) We verified the conformity and consistency of the information given in the Board of Directors' report with the accompanying separate and consolidated financial statements in accordance with the requirements of articles 37, 43a and 108 of Codified Law 2190/1920.

PricewarerhouseCoopers S.A. Athens 28 March 2011 152 32 Halandri Greece



5. Consolidated Financial Statements and Accompanying Notes for the year ended 31 December 2010



#### **Consolidated Balance Sheet**

		As at 31 D	ecember
		2010	2009
	Note	€ million	€ million
Assets		10660	4.054.4
Intangible assets	4	1,966.9	1,874.1
Property, plant and equipment	5	3,122.9	2,961.3
Equity method investments	6	41.1	36.2
Available-for-sale financial assets	7	1.8	17.7
Interest rate swap contracts	8	73.1	71.9
Deferred tax assets	9	34.8	29.6
Other non-current assets	10	61.3	57.5
Total non-current assets		5,301.9	5,048.3
Inventories	11	481.7	425.1
Trade receivables	12	870.2	830.6
Other receivables	13	233.5	232.3
Derivative assets	8	4.2	11.6
Current tax assets		13.8	16.9
Cash and cash equivalents	14	326.1	232.0
Total current assets		1,929.5	1,748.5
Total assets		7,231.4	6,796.8
Liabilities		<b>=</b> 0= 4	207.0
Short-term borrowings	15	535.1	307.0
Trade payables	16	384.7	308.0
Other payables	16	1,079.4	961.3
Current tax liabilities		37.2	66.3
Total current liabilities		2,036.4	1,642.6
Long-term borrowings	15	1,656.4	2,100.6
Cross-currency swap contracts	8	136.1	175.4
Deferred tax liabilities	9	172.8	142.3
Non-current provisions	17	119.9	129.6
Other non-current liabilities		13.9	10.4
Total non-current liabilities		2,099.1	2,558.3
Total liabilities		4,135.5	4,200.9
Equity	10	102.1	100.0
Share capital	18	183.1	182.8
Share premium	18	1,119.2	1,113.8
Treasury shares	19	(57.2)	(14.9)
Exchange equalisation reserve	19	(129.2)	(309.1)
Other reserves	19	375.4	368.8
Retained earnings		1,494.8	1,151.8
Equity attributable to owners of the parent		2,986.1	2,493.2
Non-controlling interests		109.8	102.7
Total equity		3,095.9	2,595.9
Total equity and liabilities		7,231.4	6,796.8



#### **Consolidated Income Statement**

		Year	ended 31 Decen	ıber
		2010	2009	2008
	Note	€ million	€ million	€ million
Net sales revenue	3	6,793.6	6,543.6	6,980.7
Cost of goods sold		(4,049.6)	(3,905.5)	(4,169.6)
Gross profit		2,744.0	2,638.1	2,811.1
Operating expenses	20	(2,062.3)	(1,987.2)	(2,151.7)
Impairment of intangible assets	4,20	_	_	(189.0)
Restructuring costs	20	(36.7)	(44.9)	_
Other items	20		32.8	(15.8)
Operating profit	3	645.0	638.8	454.6
Finance income		7.4	9.4	16.9
Finance costs		(83.1)	(82.2)	(125.3)
Finance costs, net	21	(75.7)	(72.8)	(108.4)
Share of results of equity method investments	6	2.5	(1.9)	0.1
Profit before tax		571.8	564.1	346.3
Tax	3,22	(136.9)	(142.5)	(106.4)
Profit after tax		434.9	421.6	239.9
Attributable to:				
Owners of the parent		423.2	399.2	227.6
Non-controlling interests		11.7	22.4	12.3
		434.9	421.6	239.9
Basic and diluted earnings per share (€)	23	1.16	1.09	0.62



### **Consolidated Statement of Comprehensive Income**

	Year ended 31 December						
	2010		2009		200	08	
	€ million		€ million		€ mi	llion	
Profit after tax		434.9		421.6		239.9	
Other comprehensive income:							
Available-for-sale financial assets:							
Valuation gains/(losses) during the year	0.5		(0.1)		(7.7)		
Valuation (gains)/losses reclassified to							
profit and loss for the year	(2.8)	(2.3)	6.5	6.4	(4.8)	(12.5)	
Cash flow hedges:							
Amounts of (losses)/gains during the year	(11.3)		(6.4)		14.4		
Amounts of losses/(gains) reclassified to							
profit and loss for the year	2.0	(9.3)	(9.7)	(16.1)	1.3	15.7	
Foreign currency translation		181.5		(79.5)		(289.2)	
Share of other comprehensive income of							
equity method investments		1.4		(0.7)		(2.2)	
Income tax relating to components of							
other comprehensive income (refer to Note 24)		0.3		3.2		(1.2)	
Other comprehensive income for the year,							
net of tax (refer to Note 24)		171.6		<b>(86.7)</b>		(289.4)	
Total comprehensive income for the year		606.5		334.9		(49.5)	
Total comprehensive income attributable to:							
Owners of the parent		590.7		315.1		(56.3)	
Non-controlling interests		15.8		19.8		6.8	
		606.5		334.9		(49.5)	



#### **Consolidated Statement of Changes in Equity**

_	Attributable to owners of the parent					Non-	Total		
				Exchange				controlling	equity
	Share	Share	Treasury	equalisa-	Other	Retained		interests	
	capital	premium	shares	tion reserve	reserves	earnings	Total		
<u>.</u>	€ million	€ million	€ million	€ million	€ million	€ million	<b>€</b> million	€ million	<b>€</b> million
Balance as at 1 January 2008	181.9	1,644.7	_	92.4	318.3	719.5	2,956.8	95.5	3,052.3
Shares issued to employees									
exercising stock options	0.8	20.3	_	_	_	_	21.1	_	21.1
Share-based compensation:									
Options	_	_	_	_	9.3	_	9.3	_	9.3
Movement in treasury shares	_	_	_	_	(0.2)	_	(0.2)	_	(0.2)
Adoption of euro by Cyprus	_	_	_	1.6	_	(1.6)	_	_	_
Acquisition of shares held by									
non-controlling interests in									
Croatia	_	_	_	_	_	_	_	(0.2)	(0.2)
Appropriation of reserves	_	_	_	_	37.3	(37.3)	_	_	_
Statutory minimum dividend	_	_	_	_	_	(40.9)	(40.9)	_	(40.9)
Dividends	_	_	_	_	_	(49.1)	(49.1)	(12.0)	(61.1)
Total comprehensive income for									
the year, net of tax <sup>(1)</sup>				(285.9)	2.0	227.6	(56.3)	6.8	(49.5)
Balance as at 31 December 2008	182.7	1,665.0	_	(191.9)	366.7	818.2	2,840.7	90.1	2,930.8
Shares issued to employees									
exercising stock options	0.1	1.7	_	_	_	_	1.8	_	1.8
Share-based compensation:									
Options	_	_	_	_	6.4	_	6.4	_	6.4
Shares repurchased	_	_	(16.6)	_	_	_	(16.6)	_	(16.6)
Capitalisation of share									
premium reserve	548.1	(548.1)	_	_	_	_	_	_	_
Expenses related to share capital									
increase (net of tax of €1.2m)	_	(4.8)	_	_	_	_	(4.8)	_	(4.8)
Return of capital to shareholders	(548.1)	_	1.7	_	_	_	(546.4)	_	(546.4)
Adoption of euro by Slovakia	_	_	_	(9.5)	_	9.5	_	_	_
Exchange equalisation reserve									
recycled to retained earnings	_	_	_	(30.1)	_	30.1	_	_	_
Appropriation of reserves	_	_	_	_	2.2	(2.2)	_	_	_
Statutory minimum dividend	_	_	_	_	_	(41.6)	(41.6)	_	(41.6)
Dividends	_		_	_	_	(61.4)	(61.4)	(7.2)	(68.6)
Total comprehensive income for						()	()	( - /	(9)
the year, net of tax <sup>(2)</sup>				(77.6)	(6.5)	399.2	315.1	19.8	334.9
•									
Balance as at 31 December 2009	182.8	1,113.8	(14.9)	(309.1)	368.8	1,151.8	2,493.2	102.7	2,595.9

<sup>(1)</sup> The amount included in the exchange equalisation reserve of €285.9m loss for 2008 represents the exchange losses attributable to the owners of the parent of €283.7m plus the share of equity method investments of €2.2m loss.

The amount included in other reserves of €2.0m income for 2008 consists of gains on cash flow hedges of €15.7m (of which €14.4m represents gains for theyear and €1.3m represents revaluation losses reclassified to profit and loss for the year), losses on valuation of available-for-sale financial assets of €125m (of which €7.7m represents revaluation losses for the year and €4.8m represents revaluation gains reclassified to profit and loss for the year) and the deferred income tax charge thereof amounting to €1.2m.

The amount of  $\leq$ 6.8m income included in non-controlling interests for 2008 represents the share of non-controlling interests in the exchange equalisation reserve of  $\leq$ 5.5m loss and in the retained earnings of  $\leq$ 12.3m $\dot{\mathbf{n}}$ come.

<sup>(2)</sup> The amount included in the exchange equalisation reserve of €77.6m loss for 2009 represents the exchange losses attributable to the owners of the parent of €76.9m plus the share of equity method investments of €0.7m loss.

The amount included in other reserves of €6.5m loss for 2009 consists of losses on cash flow hedges of €16.1m (of which €6.4m represents losses for theyear and €9.7m represents revaluation gains reclassified to profit and loss for the year), gains on valuation of available-for-sale financial assets of €6.4m (of which €0.1m represents revaluation losses for the year and €6.5m represents revaluation losses reclassified to profit and loss for the year) and the deferred income tax credit thereof amounting to €3.2m.

The amount of  $\leq$ 19.8m income included in non-controlling interests for 2009 represents the share of non-controlling interests in the exchange equalisation reserve of  $\leq$ 2.6m loss and in the retained earnings of  $\leq$ 22.4m**n**/**c**ome.



#### Consolidated Statement of Changes in Equity (continued)

_	Attributable to owners of the parent						Non-	Total	
				Exchange				controlling	equity
	Share	Share	Treasury	equalisa-	Other	Retained		interests	
	capital	premium	shares	tion reserve	reserves	earnings	Total		
	<b>€</b> million	€ million	€ million	€ million	€ million	€ million	€ million	€ million	€ million
Balance as at 31 December 2009	182.8	1,113.8	(14.9)	(309.1)	368.8	1,151.8	2,493.2	102.7	2,595.9
Shares issued to employees									
exercising stock options	0.3	5.4	_	_	_	_	5.7	_	5.7
Share-based compensation:									
Options	_	_	_	_	6.7	_	6.7	_	6.7
Movement in treasury shares	_	_	_	_	0.2	_	0.2	_	0.2
Shares repurchased	_	_	(42.3)	_	_	_	(42.3)	_	(42.3)
Exchange equalisation reserve									
recycled to retained earnings	_	_		1.1	_	(1.1)	_	_	_
Appropriation of reserves	_	_		_	11.0	(11.0)	_	_	_
Acquisition of shares held by									
non-controlling interests									
in Serbia	_	_		_	_	_	_	(3.7)	(3.7)
Dividends	_	_		_	_	(68.1)	(68.1)	(5.0)	(73.1)
Total comprehensive income for									
the year, net of tax <sup>(3)</sup>				178.8	(11.3)	423.2	590.7	15.8	606.5
Balance as at 31 December 2010	183.1	1,119.2	(57.2)	(129.2)	375.4	1,494.8	2,986.1	109.8	3,095.9

<sup>(3)</sup> The amount included in the exchange equalisation reserve of €178.8m gain for 2010 represents the exchange gain attributable to the owners of the parent of €177.4m plus the share of equity method investments of €1.4m gain.

For further details, please refer to: Note 18 Share capital and share premium; Note 19 Reserves; Note 25 Shares held for equity compensation plan; Note 26 Stock option compensation plans; and Note 29 Dividends.

The amount included in other reserves of €11.3m loss for 2010 consists of losses on valuation of available-for-sale financial assets of €2.3m (of which €0.5m represents revaluation gains for the year and €2.8m represents revaluation gains reclassified to profit and loss for the year), losses on cash flow hedges of €9.3m (of which €11.3m represents losses for the year and €2.0m represents revaluation losses reclassified to profit and loss for the year), and the deferred income tax credit thereof amounting to €0.3m.

The amount of €15.8m income included in non-controlling interests for 2010 represents the share of non-controlling interests in the exchange equalisation reserve of €4.1m gain and in the retained earnings of €11.7m income.



#### **Consolidated Cash Flow Statement**

		Year	nber	
		2010	2009	2008
	Note	€ million	€ million	€ million
Operating activities				
Profit after tax		434.9	421.6	239.9
Finance costs, net	21	75.7	72.8	108.4
Share of results of equity method investments	6	(2.5)	1.9	(0.1)
Tax charged to the income statement	3,22	136.9	142.5	106.4
Depreciation of property, plant and equipment	3,5	387.8	360.7	365.4
Employee share options	26	6.7	6.4	9.3
Amortisation of intangible assets	3	7.1	4.7	3.7
Adjustments to intangible assets	4,20		2.2	1.2
Impairment of intangible assets	4,20			189.0
Losses on available-for-sale financial assets transferred from equity	20	_	6.5	_
Other items				15.8
		1,046.6	1,019.3	1,039.0
Losses/(gains) on disposals of non-current assets		13.2	10.5	(12.3)
(Increase)/decrease in inventories		(41.4)	39.1	0.7
(Increase)/decrease in trade and other receivables		(24.0)	30.1	(130.1)
Increase/(decrease) in trade and other payables		134.5	(12.5)	109.8
Tax paid		(141.0)	(89.3)	(129.8)
Net cash from operating activities		987.9	997.2	877.3
Investing activities				
Payments for purchases of property, plant and equipment		(376.2)	(383.9)	(590.5)
Payments for purchases of intangible assets		(15.8)	(0.5)	(3.9)
Proceeds from sales of property, plant and equipment		12.0	18.2	42.7
Proceeds from sales of trademarks and other intangible assets		_	_	35.0
Net receipts from/(payments for) investments		7.2	(4.7)	(35.3)
Interest received		7.3	10.5	16.8
Net refunds from/(payments for) acquisitions	28	_	17.5	(225.3)
Net cash used in investing activities		(365.5)	(342.9)	(760.5)
_		(0 0000)	(0 1207)	(1000)
Financing activities			(516.2)	
Return of capital to shareholders		_	(546.3)	_
Payments of expenses related to the share capital increase	19	(42.2)	(6.0)	_
Share buy-back payments	19	(42.3)	(16.6) 1.8	21.1
Proceeds from shares issued to employees exercising stock options		5.7		
Dividend paid to owners of the parent	29	(102.0)	(102.3)	(91.3)
Dividend paid to non-controlling interests		(7.0)	(5.3)	(11.5)
Purchase of shares held by non-controlling interests		(3.7)	1 100 9	1 027 2
Proceeds from external borrowings		927.1	1,199.8	1,937.3
Repayments of external borrowings		(1,191.0)	(1,508.0)	(1,231.7)
Principal repayments of finance lease obligations		(75.2)	(85.3)	(67.5)
Proceeds from sale of interest rate swaps attributable to fair value		33.0	(75.1)	(122.6)
Interest paid		(72.3)	(75.1)	(133.6)
Net cash (used in)/from financing activities		(527.7)	(1,143.3)	422.8
Net increase/(decrease) in cash and cash equivalents		94.7	(489.0)	539.6
Movement in cash and cash equivalents				
Cash and cash equivalents at 1 January		232.0	724.6	197.0
Net increase/(decrease) in cash and cash equivalents		94.7	(489.0)	539.6
Effect of changes in exchange rates		(0.6)	(3.6)	(12.0)
Cash and cash equivalents at 31 December	14	326.1	232.0	724.6



#### **Notes to the Consolidated Financial Statements**

#### 1. Basis of preparation and accounting policies

#### **Description of business**

Coca-Cola Hellenic Bottling Company S.A. ('Coca-Cola Hellenic') is a Société Anonyme (corporation) incorporated in Greece and founded in 1969. It took its current form in August 2000 through the acquisition of the Coca-Cola Beverages plc ('CCB') by Hellenic Bottling Company S.A. ('HBC'). Coca-Cola Hellenic and its subsidiaries (collectively 'the Company' or 'the Group') are principally engaged in the production and distribution of non-alcoholic beverages, under franchise from The Coca-Cola Company ('TCCC'). The Company distributes its products in Europe and Nigeria. Information on the Company's operations by segment is included in Note 3.

Coca-Cola Hellenic's shares are listed on the Athens Exchange (symbol: EEEK), with a secondary listing on the London Stock Exchange (symbol: CCB). Coca-Cola Hellenic's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange (symbol: CCH).

These consolidated financial statements were approved for issue by the Board of Directors on 16 March 2011 and are expected to be verified at the Annual General Meeting to be held on 6 May 2011.

#### **Basis of preparation**

The consolidated financial statements included in this document are prepared in accordance with International Financial Reporting Standards ('IFRS') issued by the International Accounting Standards Board ('IASB') and IFRS as adopted by the European Union ('EU').

All IFRS issued by the IASB, which apply to the preparation of these consolidated financial statements, have been adopted by the EU following an approval process undertaken by the European Commission and the European Financial Reporting Advisory Group ('EFRAG').

The consolidated financial statements are prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and derivative financial instruments.

#### **Basis of consolidation**

Subsidiary undertakings are those companies over which the Group, directly or indirectly, has power to exercise control. Subsidiary undertakings are consolidated from the date on which effective control is transferred to the Group and cease to be consolidated from the date on which effective control is transferred out of the Group.

The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured at the fair value of the assets transferred, shares issued and/or liabilities assumed at the date of acquisition. The cost of an acquisition includes the fair value of any asset or liability resulting from a contingent consideration arrangement. All acquisition related costs are expensed as incurred. The excess of the cost of acquisition over the fair value of the share of the identifiable net assets of the subsidiary acquired is recorded as goodwill.

All material intercompany transactions and balances between Group companies are eliminated. Where necessary, accounting policies of subsidiaries are modified to ensure consistency with policies adopted by the Group.

#### Critical accounting judgments and estimates

In conformity with generally accepted accounting principles, the preparation of the consolidated financial statements for Coca-Cola Hellenic requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities in the consolidated financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions that may be undertaken in the future, actual results may ultimately differ from estimates.



#### **Notes to the Consolidated Financial Statements (continued)**

#### 1. Basis of preparation and accounting policies (continued)

Income taxes

The Group is subject to income taxes in numerous jurisdictions. There are many transactions and calculations for which the ultimate tax determination cannot be assessed with certainty in the ordinary course of business. The Group recognises provision for potential liabilities that may arise as a result of tax audit issues based on assessment of the probabilities as to whether additional taxes will be due. Where the final tax outcome on these matters is different from the amounts that were initially recorded, such differences will impact the income tax provision in the period in which such determination is made. The Group anticipates that were the final tax outcome, on the judgment areas, to differ from management's estimates by up to 10%, the Group's tax expense would increase (or decrease) by less than €3.0m.

Impairment of goodwill and indefinite-lived intangible assets

Determining whether goodwill or indefinite-lived intangible assets are impaired requires an estimation of the value-in-use of the cash-generating units to which they have been allocated. The value-in-use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. These assumptions and a discussion on how they are established are described in Note 4.

Employee Benefits—Defined Benefit Pension Plans

The Group provides defined benefit pension plans as an employee benefit in certain territories. Determining the value of these plans requires several actuarial assumptions and estimates about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. These assumptions and a discussion on how they are established are described in Note 17.

#### **Revenue recognition**

Revenues are recognised when all of the following conditions are met: evidence of a binding arrangement exists (generally purchase orders), products have been delivered and there is no future performance required, amounts are collectible under normal payment terms and both revenue and associated costs can be measured reliably.

Revenue is stated net of sales discounts, listing fees and marketing and promotional incentives provided to customers. Listing fees are incentives provided to customers for carrying the Company's products in their stores. Listing fees that are subject to contract-based term arrangements are capitalised and amortised over the term of the contract. All other listing fees as well as marketing and promotional incentives are expensed as incurred. The amount of listing fees capitalised at 31 December 2010 was €31.6m (2009: €6.9m, 2008: €36.9m). Of this balance, €19.5m (2009 €16.6m, 2008: €23.2m) was classified as current prepayments and the remainder as non-current prepayments. Listing fees expensed for the year ended 31 December 2010 amounted to €240.0m (2009: €123.4m, 2008: €148.6m). Marking and promotional incentives provided to customers during 2010 amounted to €160.1m (2009: €167.9m, 2008: €195.6m).

Coca-Cola Hellenic receives contributions from TCCC in order to promote sales of Coca-Cola branded products. Contributions for price support and marketing and promotional campaigns in respect of specific customers are recognised as an offset to promotional incentives provided to those customers to which the contributions contractually relate. These contributions are accrued and matched to the expenditure to which they relate. In 2010, such contributions totalled  $\leq$ 48.8m (2009:  $\leq$ 39.9m, 2008:  $\leq$ 37.6m).

#### Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to the owners of the parent by the weighted average number of ordinary shares outstanding during the year. The weighted average number of ordinary shares outstanding at the beginning of the year, adjusted by the number of ordinary shares bought back or issued during the year multiplied by a time-weighting factor. Diluted earnings per share incorporates stock options for which the average share price for the year is in excess of the exercise price of the stock option and there is a dilutive effect.



#### **Notes to the Consolidated Financial Statements (continued)**

#### 1. Basis of preparation and accounting policies (continued)

#### **Intangible assets**

Intangible assets consist mainly of goodwill, trademarks and franchise agreements. Goodwill is the excess of the cost of an acquisition over the fair value of the share of net assets acquired. Goodwill and other indefinite-lived intangible assets are not amortised but rather tested for impairment annually and whenever there is an indication of impairment. Goodwill and other indefinite-lived intangible assets are carried at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the business combination in which the goodwill arose. Other indefinite-lived intangible assets are also allocated to the Group's cash-generating units expected to benefit from those intangibles. The cash-generating units to which goodwill and other indefinite-lived intangible assets have been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then pro-rata to the other assets of the unit on the basis of the carrying amount of each asset in the unit. Impairment losses recognised against goodwill are not reversed in subsequent periods.

Intangible assets with finite lives consist mainly of trademarks and water rights and are amortised over their useful economic lives.

The useful life of trademarks is determined after considering potential limitations that could impact the life of the trademark, such as technological and market limitations and the intent of management. The majority of the Group's trademarks have been assigned an indefinite useful life as they have an established sales history in the applicable region, it is the intention of the Group to receive a benefit from them indefinitely and there is no indication that this will not be the case.

The useful life of franchise agreements is usually based on the term of the respective franchise agreements. TCCC does not grant perpetual franchise rights outside the United States, however, the Group believes its franchise agreements, consistent with past experience, will continue to be renewed at each expiration date and have therefore been assigned indefinite useful lives.

The useful lives, both finite and indefinite, assigned to intangible assets are evaluated on an annual basis.

Goodwill and fair value adjustments arising on the acquisition of subsidiaries are included in the assets and liabilities of those subsidiaries. These balances are denominated in the functional currency of the subsidiary and are translated to euro on a basis consistent with the other assets and liabilities of the subsidiary.

#### **Property, plant and equipment**

All property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and impairment losses. Subsequent expenditure is added to the carrying value of the asset when it is probable that future economic benefits, in excess of the original assessed standard of performance of the existing asset, will flow to the operation. All other subsequent expenditure is expensed in the period in which it is incurred.



#### **Notes to the Consolidated Financial Statements (continued)**

#### 1. Basis of preparation and accounting policies (continued)

Depreciation is calculated on a straight-line basis to allocate the depreciable amount over the estimated useful life of the assets as follows:

Freehold land is not depreciated as it is considered to have an indefinite life.

Deposits received for returnable containers by customers are accounted for as deposit liabilities.

Residual values and useful lives of assets are reviewed and adjusted if appropriate at each balance sheet date.

#### Impairment of non-financial assets

Goodwill and other indefinite-lived assets are not subject to amortisation but are tested for impairment at least annually. Property, plant and equipment and other non-financial assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the asset's fair value less cost to sell and its value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest level of separately identifiable cash flows.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to be prepared for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their use for qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are expensed as part of finance costs in the period in which they are incurred.

#### **Investments in associates**

Investments in associated undertakings are accounted for by the equity method of accounting. Associated undertakings are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% to 50% of the voting rights.

The equity method of accounting involves recognising the Group's share of the associates' profit or loss for the period in the income statement and its share of the post-acquisition movement in other comprehensive income is recognized in other comprehensive income. The Group's interest in each associate is carried in the balance sheet at an amount that reflects its share of the net assets of the associate and includes goodwill on acquisition. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless the Group has incurred obligations or made payments on behalf of the associate.



#### 1. Basis of preparation and accounting policies (continued)

#### **Investment in joint ventures**

The Group's interests in its jointly controlled entities are accounted for using the equity method of accounting. In respect of its interests in jointly controlled operations and jointly controlled assets the Group recognises its proportional share of related assets, liabilities, income and expenses.

#### Other investments

The Group classifies its investments in debt and equity securities into the following categories: financial assets at fair value through profit or loss ('FVTPL'), held-to-maturity and available-for-sale. The classification depends on the purpose for which the investment was acquired. FVTPL and available-for-sale financial assets are carried at fair value. Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in price are classified as FVTPL investments and included in current assets. Investments with a fixed maturity that management has the intent and ability to hold to maturity are classified as held-to-maturity and are included in non-current assets, except for those with maturities within twelve months from the balance sheet date, which are classified as current assets. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale and are classified as non-current assets, unless they are expected to be realised within twelve months of the balance sheet date.

Investments are recognised using trade date accounting. They are recognised on the day the Group commits to purchase the investments and derecognised on the day when the Group commits to sell the investments. The cost of purchase includes transaction costs for investments other than those carried at FVTPL. For investments traded in active markets, fair value is determined by reference to stock exchange quoted bid prices. For other investments, fair value is estimated by reference to the current market value of similar instruments or by reference to the discounted cash flows of the underlying net assets.

Gains and losses on investments classified as FVTPL are recognised in the income statement in the period in which they arise. Unrealised gains and losses on available-for-sale financial assets are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses on monetary financial assets that are recognized in the income statement, until the financial assets are derecognised at which time the cumulative gains or losses previously recognized in equity are reclassified to the income statement.

Held-to-maturity investments are carried at amortised cost using the effective interest rate method. Gains and losses on held-to-maturity investments are recognised in the income statement, when the investments are derecognised or impaired.

# Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be principally recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. In order for a sale to be considered highly probable, management must be committed to the sale, an active programme to locate a buyer and complete the plan has been initiated, and the sale is expected to be completed within one year from the date of classification.

Non-current assets and disposal groups classified as held for sale are measured at the lower of the individual assets' previous carrying amount and their fair value less costs to sell.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value.

Cost for raw materials and consumables is determined either on a first-in, first-out or weighted average basis, depending on the type of inventory. Cost for work in progress and finished goods is comprised of the cost of direct



#### 1. Basis of preparation and accounting policies (continued)

materials and labour plus attributable overhead costs. Cost includes all costs incurred to bring the product in its present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to complete and sell the inventory.

#### Trade receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost. A provision for doubtful debts is established when there is objective evidence that the Group will not be able to collect all amounts due, according to the original terms of the trade receivable. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or financial reorganisation and default or delinquency in payments are considered indicators that the trade receivable could be uncollectible. The amount of the provision is the difference between the receivable's carrying amount and the present value of its estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the receivable is reduced by the amount of the provision, which is recognised as part of operating expenses. If a trade receivable with any excess recognised as part of operating expenses. Subsequent recoveries of amounts previously written off or provisions no longer required are credited against operating expenses.

### Trade payables

Trade payables are recognised initially at fair value and, when applicable, subsequently measured at amortised cost using the effective interest rate method.

### Foreign currency and translation

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in euro, which is the functional currency of the Coca-Cola Hellenic and the presentation currency for the consolidated financial statements.

The assets and liabilities of foreign subsidiaries are translated into euro at the exchange rate ruling at the balance sheet date. The results of foreign subsidiaries are translated into euro using the average monthly exchange rate. The exchange differences arising on translation are recorded directly to equity as part of the exchange equalisation reserve. On disposal of a foreign entity, accumulated exchange differences are recognised as a component of the gain or loss on disposal.

Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are remeasured at the rate of exchange ruling at the balance sheet date. All gains and losses arising on remeasurement are included in net profit or loss for the period, except for exchange differences arising on assets and liabilities classified as cash flow hedges which are deferred in equity until the occurrence of the hedged transaction, at which time they are recognised in the income statement.

# Cash and cash equivalents

Cash and cash equivalents comprise cash balances and highly liquid investments with a maturity of three months or less when purchased. Bank overdrafts are classified as short-term borrowings in the balance sheet and for the purpose of the cash flow statement.

### **Borrowings**

All loans and borrowings are initially recognised at the fair value of the consideration received net of transaction costs associated with the loan or borrowing.



#### 1. Basis of preparation and accounting policies (continued)

After initial recognition, all interest-bearing loans and borrowings are subsequently measured at amortised cost. Amortised cost is calculated using the effective interest rate method whereby any discount, premium or transaction costs associated with a loan or borrowing is amortised to the income statement over the borrowing period. Gains or losses associated with loans and borrowings carried at amortised cost, which are not part of a hedging relationship, are recognised in the income statement over the borrowing period and when the loans and borrowings are derecognised or impaired.

#### **Derivative financial instruments**

The Group uses derivative financial instruments, including interest rate, currency and commodity derivatives, to manage interest, currency and commodity price risk associated with the Group's underlying business activities. The Group does not use its derivative financial instruments for any trading activities.

All derivative financial instruments are initially recognised in the balance sheet at fair value and are subsequently remeasured at their fair value. Changes in the fair value of derivative financial instruments are recognised at each reporting date either in the income statement or in equity, depending on whether the derivative financial instrument qualifies for hedge accounting, and if so, whether it qualifies as a fair value hedge or a cash flow hedge. All derivative financial instruments that are not part of an effective hedging relationship (undesignated hedges) are classified as assets or liabilities at FVTPL.

At the inception of a hedge transaction the Group documents the relationship between the hedging instrument and the hedged item, as well as its risk management objective and strategy for undertaking the hedge transaction. This process includes linking the derivative financial instrument designated as a hedging instrument to the specific asset, liability, firm commitment or forecast transaction. Both at the hedge inception and on an ongoing basis, the Group assesses and documents whether the derivative financial instrument used in the hedging transaction is highly effective in offsetting changes in fair value or cash flow of the hedged item.

Changes in the fair values of derivative financial instruments that are designated and qualify as fair value hedges and are effective, are recorded in the income statement, together with the changes in the fair values of the hedged items that relate to the hedged risks. Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised directly in equity and the ineffective portion is recognised immediately in profit or loss. Amounts recognised directly in equity are recycled to profit and loss as the related asset acquired or liability assumed affects profit and loss. Changes in the fair values of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement as they arise. Regular way purchases and sales of financial assets are accounted for at their trade date.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. At that time, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecast transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to profit or loss for the period.

#### Leases

Leases of property, plant and equipment, where the Group has substantially all the risks and rewards of ownership, are classified as finance leases. Other leases are classified as operating leases.

Rentals paid under operating leases are charged to the income statement on a straight-line basis over the lease term.

Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased assets and the present value of the minimum lease payments. Each lease payment is allocated between liability and finance charges to achieve a constant rate on the finance outstanding. The corresponding lease obligations, net of finance charges, are included in long-term borrowings. The interest element of the finance cost is charged to the income statement over the lease period, so as to produce a constant periodic rate of interest on the remaining balance of the liability for each



#### 1. Basis of preparation and accounting policies (continued)

period. Property, plant and equipment acquired under finance lease is depreciated over the shorter of the useful life of the asset and the lease term. The useful life for leased assets corresponds with the Group policy for the depreciable life of property, plant and equipment.

### **Provisions**

Provisions are recognised as follows: when the Group has a present obligation (legal or constructive) as a result of a past event; when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and when a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset when such reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as an interest expense.

#### Offsetting financial instruments

The Group offsets financial assets and financial liabilities to the net amount reported in the balance sheet when it currently has a legally enforceable right to offset the recognised amounts and it intends to settle on a net basis or to realise the asset and settle the liability simultaneously.

# **Employee benefits**

The Group operates a number of defined benefit and defined contribution pension plans in its territories.

The defined benefit plans are made up of both funded and unfunded pension plans and employee leaving indemnities. The assets of funded plans are generally held in separate trustee-administered funds and are financed by payments from employees and/or the relevant Group companies.

The liability recognised in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of the plan assets, together with adjustments for unrecognised actuarial gains or losses and past service costs. The value of any defined benefit asset recognized is restricted to the sum of any past service costs and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

For defined benefit pension plans, pension costs are assessed using the projected unit credit method. Actuarial gains and losses are recognised as income or expense, when the cumulative unrecognised actuarial gains or losses for each individual plan exceed 10% of the greater of the defined benefit obligation or the fair value of plan assets. The defined benefit obligations are measured at the present value of the estimated future cash outflows using interest rates of corporate or government bonds, depending on whether or not there is a deep market for corporate bonds in the relevant country, which have terms to maturity approximating the terms of the related liability. Actuarial gains and losses arising from experience adjustments or changes in assumptions are recognised over the remaining vesting period, which represents the average remaining service life of participating employees. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise amortised over the remaining vesting period.

A number of the Group's operations have other long service benefits in the form of jubilee plans. These plans are measured at the present value of the estimated future cash outflows with immediate recognition of actuarial gains and losses.

The Group's contributions to the defined contribution pension plans are charged to the income statement in the period to which the contributions relate.



#### 1. Basis of preparation and accounting policies (continued)

#### **Share-based payments**

Coca-Cola Hellenic issues equity-settled (stock options) and cash-settled (stock appreciation rights) share-based payments to its senior managers.

Equity-settled share-based payments are measured at fair value at the date of grant using a binomial stock option valuation model. Fair value reflects the parameters of the compensation plan, the risk-free interest rate, the expected volatility, the dividend yield and the early exercise experience of the Group's plans. Expected volatility is determined by calculating the historical volatility of Coca-Cola Hellenic's share price over previous years. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period.

For cash-settled share-based payments, a liability equal to the portion of the vested stock appreciation rights is recognised at the current fair value determined at each balance sheet date using the same model and inputs as used for determining the fair value of stock options, with the exception of the risk-free interest rate, as described in Note 27.

In addition, the Group operates a stock purchase plan, in which eligible employees can participate. The Group makes contributions to a trust for participating employees and recognises expenses over the vesting period of the contributed shares. Any unvested shares held by the trust are owned by the Group and are recorded at cost in the balance sheet, within equity, until they vest.

#### **Termination benefits**

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is evidently committed to either terminate the employment of current employees or to provide termination benefits as a result of an offer made to encourage voluntary redundancy.

### **Taxes**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries, joint ventures and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Tax rates enacted or substantially enacted at the balance sheet date are those that are expected to apply when the deferred tax asset is realised or deferred tax liability is settled.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled by the Group, and it is probable that the temporary difference will not reverse in the foreseeable future.

### Franchise incentive arrangements

TCCC, at its sole discretion, provides the Group with various incentives, including contributions toward the purchase of cold drink equipment. Payments are made on placement of coolers and are based on franchise incentive arrangements. The terms and conditions of these arrangements require reimbursement if certain conditions stipulated in



#### 1. Basis of preparation and accounting policies (continued)

the agreements are not met, including minimum volume through-put requirements. Support payments received from TCCC for the placement of cold drink equipment are deducted from the cost of the related asset.

# Share capital

Coca-Cola Hellenic has only one class of shares, ordinary shares. When new shares are issued, they are recorded in share capital at their par value. The excess of the issue price over the par value is recorded to the share premium reserve.

Incremental external costs directly attributable to the issue of new shares or to the process of returning capital to shareholders are recorded in equity as a deduction, net of tax, in the share premium reserve.

#### **Dividends**

Dividends are recorded in the Group's consolidated financial statements in the period in which they are approved by the Group's shareholders, with the exception of the statutory minimum dividend.

Under Greek corporate legislation, companies are required to declare dividends annually of at least 35% of unconsolidated adjusted after-tax IFRS profits. This statutory minimum dividend is recognised as a liability.

# **Comparative Figures**

Comparative figures have been reclassified where necessary to conform with changes in presentation in the current year.

# Accounting pronouncements adopted in 2010

In the current year, the Group has adopted all of the new and revised standards and interpretations issued by the IASB and the International Financial Reporting Interpretations Committee ('IFRIC') of the IASB that are relevant to its operations and effective for accounting periods beginning on or after 1 January 2010. None of these standards and interpretations had a significant effect on the consolidated financial statements of the Company.

In January 2008, the IASB issued a revised version of IFRS 3, *Business Combinations*. The revised standard still requires the purchase method of accounting to be applied to business combinations but introduced some changes. For example, contingent consideration should be measured at fair value at the date of acquisition and subsequently remeasured to fair value with changes recognised in profit or loss. Goodwill may be calculated based on the parent's share of net assets or it may include goodwill related to the minority interest. All transaction costs are expensed as incurred. The standard is applicable to business combinations occurring in annual periods beginning on or after 1 July 2009. Assets and liabilities arising from business combinations occurring before the date of adoption by the Group have not been restated and thus there was no effect on the Group's reported income or net assets on adoption. As there were no business combinations effected in 2010, the revised standard had no material impact on the Group's consolidated financial statements.

In January 2008, the IASB issued an amendment to IAS 27, Consolidated and Separate Financial Statements. The amendment relates primarily to the accounting for non-controlling interests and the loss of control of a subsidiary. The amendment requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. Additionally, any remaining interest in a non-controlling interest is re-measured to fair value. The amended standard is applicable to annual periods beginning on or after 1 July 2009. There was no material impact to the Group's consolidated financial statements as a result of adopting this amendment.

In November 2008, the IFRIC issued IFRIC 17, *Distribution of Non-cash Assets to Owners*. The interpretation applies to pro-rata distributions of non-cash assets to owners and clarifies the recognition and measurement criteria for dividends. IFRIC 17 is effective for annual periods beginning on or after 1 July 2009. There was no impact to the



#### 1. Basis of preparation and accounting policies (continued)

Group's consolidated financial statements as a result of adopting this interpretation.

In January 2009, the IFRIC issued IFRIC 18, *Transfers of Assets from Customers*. The IFRIC relates to agreements in which an entity receives from a customer an item of property, plant, and equipment that the entity must then use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services or both. If the transferred asset meets the definition of an asset, it must be recorded by the entity at its fair value on the date of the transfer. IFRIC 18 is effective for transfers received on or after 1 July 2009. There was no impact to the Group's consolidated financial statements as a result of adopting this interpretation.

In April 2009, the IASB issued an amendment to IFRS 2, *Share Based Payment* as part of its annual improvements process published in April 2009. The standard has been amended to confirm that the contribution of a business on the formation of a joint venture and common control transactions are not within the scope of IFRS 2. The amended standard is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IFRS 5, *Non-Current Assets Held for Sale and Discontinued Operations* as part of its annual improvements process published in April 2009. The amendment specifies the disclosures required in respect of non-current assets classified as held for sale or discontinued operations. The amended standard is effective prospectively for annual periods beginning on or after 1 January 2010. There was no material impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IFRS 8, *Operating Segments* as part of its annual improvements process published in April 2009. The standard has been amended to clarify that a measure of segment assets should be disclosed if that amount is regularly provided to the chief operating decision maker. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 1, *Presentation of Financial Statements* as part of its annual improvements process published in April 2009. The standard has been amended to clarify the classification of the liability component of a convertible instrument as current or non-current. If an unconditional right to defer settlement of a liability for at least twelve months after the reporting period does not exist, the liability should be classified as current. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 7, *Statement of Cash Flows* as part of its annual improvements process published in April 2009. The standard has been amended to clarify the disclosure of cash flows arising from investing activities to include only expenditures that result in a recognised asset on the balance sheet. The amended standard is effective for periods beginning on or after 1 January 2010. There was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 17, *Leases* as part of its annual improvements process published in April 2009. The standard has been amended to remove the rebuttable presumption that land leases are operating leases unless title is expected to pass to the lessee at the end of the lease term. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no material impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 36, *Impairment of Assets* as part of its annual improvements process published in April 2009. The amendment clarifies the allocation of goodwill to an operating segment in response to the amendment of IFRS 8, *Operating Segments*. The amended standard is effective for annual periods beginning on or after 1 January 2010. The Group tests for impairment at the cash generating unit level which corresponds to the operating segment level. Accordingly, the adoption of this amendment did not have an impact on the Group's consolidated financial statements.

In April 2009, the IASB issued an amendment to IAS 38, Intangible Assets as part of its annual improvements



#### 1. Basis of preparation and accounting policies (continued)

process published in April 2009. The amendment clarifies the description of valuation techniques commonly used to measure intangible assets at fair value when assets are not traded in an active market and it permits the grouping of intangible assets as a single asset if each asset has similar useful economic lives. The amended standard is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009, the IASB issued amendments to IAS 39, *Financial Instruments: Recognition and Measurement* as part of its annual improvements process published in April 2009. The amendments to the standard provide a scope exemption for forward contracts between an acquirer and a selling shareholder to buy or sell an acquiree that will result in a business combination. The amendments also clarify that the gains or losses on a hedged instrument should be reclassified from equity to profit or loss during the period that the hedged forecast cash flows affect profit or loss. In addition, the amendments provide clarification on treating loan pre-payment penalties as closely related derivatives. Furthermore the amendment clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as a hedged item. This also covers the designation of inflation as a hedged risk or portion in particular situations. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

In April 2009 the IASB issued an amendment to IFRIC 16, *Hedges of a Net Investment in a Foreign Operation* as part of its annual improvements process published in April 2009. The amendment allows entities to designate as a hedging instrument in a net investment in a foreign operation, an instrument that is held by the foreign operation that is being hedged. IFRIC 16 is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Group's consolidated financial statements as a result of adopting this interpretation.

In June 2009, the IASB issued amendments to IFRS 2, *Share-based Payment*. The amendments clarify how an individual subsidiary of a Group should account for cash-settled share-based payment arrangements in its own financial statements. The amendments state that an entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the Group settles the transaction, and no matter whether the transaction is settled in shares or cash. In IFRS 2 a 'Group' has the same meaning as in IAS 27 *Consolidated and Separate Financial Statements*, that is, it includes only a parent and its subsidiaries. The amended standard is effective for annual periods beginning on or after 1 January 2010 and must be applied retrospectively. The amendments incorporate guidance previously included in IFRIC 8, *Scope of IFRS 2* and IFRIC 11, *IFRS 2—Group and Treasury Share Transactions* which have already been adopted by the Group. As such, there was no impact to the Group's consolidated financial statements as a result of adopting this amendment.

### Accounting pronouncements not yet adopted

At the date of approval of these consolidated financial statements, the following standards and interpretations relevant to Company's operations were issued but not yet effective:

In November 2009, the IASB issued IFRS 9, *Financial Instruments* as the first step in its project to replace IAS 39, *Financial Instruments: Recognition and Measurement.* The standard introduces new requirements for classifying and measuring financial assets and eliminates the available-for-sale and held-to-maturity categories. It separates financial assets into two categories; those measured at amortised cost and those measured at fair value. On 28 October 2010, the IASB reissued IFRS 9, incorporating new requirements on accounting for financial liabilities. Specifically, financial liabilities held for trading are measured at FVTPL, and all other financial liabilities are measured at amortised cost unless the fair value option is applied. Any gains and losses on financial liabilities designated at FVTPL shall be split into the amount of change in the fair value that is attributable to changes in the credit risk of the liability, which shall be presented in other comprehensive income, and the remaining amount of change in the fair value of the liability which shall be presented in profit or loss. In addition the standard carries over from IAS 39 the requirements for derecognition of financial assets and financial liabilities. IFRS 9 will be effective for annual periods beginning on or after 1 January 2013. The standard has not yet been adopted by the EU. The Group is currently evaluating the impact this standard will have on its consolidated financial statements.

In November 2009, the IFRIC issued amendments to IFRIC 14, The Limit on a Defined Benefit Asset, Minimum



#### 1. Basis of preparation and accounting policies (continued)

Funding Requirements and their Interaction. The amendments correct an unintended consequence of IFRIC 14, originally issued in 2007, whereby in some circumstances entities are not permitted to recognise as an asset some voluntary prepayments for minimum funding contributions. The amended interpretation is effective for periods beginning on or after 1 January 2011. The Group does not have material assets from voluntary prepayments for minimum funding contributions and therefore the amendments are not expected to have a material impact on the Group's consolidated financial statements.

In November 2009, the IFRIC issued IFRIC 19, Extinguishing Financial Liabilities with Equity Instruments. The interpretation addresses accounting used by entities issuing equity instruments in order to settle, in full or in part, a financial liability. The interpretation states that if a debtor issues an equity instrument to a creditor to extinguish all or part of a financial liability those equity instruments are "consideration paid" in accordance with IAS 39 and the debtor should derecognise the financial liability fully or partly. The interpretation also states that the debtor should measure the equity instruments issued to the creditor at fair value and the debtor should recognise in profit or loss the difference between the carrying amount of the financial liability (or part) extinguished and the measurement of the equity instruments issued. The interpretation is effective for annual periods beginning on or after 1 July 2010, with earlier application permitted. The interpretation is not expected to have an impact on the Group's consolidated financial statements.

In November 2009, the IASB issued a revised version of IAS 24, *Related Party Disclosures*. The revisions to the standard simplify the disclosure requirements for government-related entities and clarify the definition of a related party. The revised standard is effective for periods beginning on or after January 1, 2011. The revised standard is not expected to have a material impact on the Group's consolidated financial statements.

In May 2010, the IASB issued amendments to IAS 1, *Presentation of Financial Statements* as part of its annual improvements process published in May 2010. The amendments to the standard clarify that an entity may present the analysis of other comprehensive income by item either in the statement of changes in equity or in the notes to the financial statements. The amended standard is effective for periods beginning on or after January 1, 2011. The amended standard has not yet been adopted by the EU. The amended standard will affect the presentation of other comprehensive income on the Group's consolidated financial statements.

In May 2010, the IASB issued amendments to IFRS 3, *Business Combinations* as part of its annual improvements process published in May 2010. The amendments to the standard specify that the option to measure noncontrolling interests either at fair value or at the proportionate share of the acquiree's net identifiable assets at the acquisition date applies only to non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation. All other components of non-controlling interests should be measured at their acquisition date fair value. Furthermore, the amendments to the standard clarify the treatment of the un-replaced and voluntary replaced share based payment awards and also clarify the transitional requirements for contingent consideration from a business combination that occurred before the effective date of IFRS 3(2008). The amended standard is effective for annual periods beginning on or after July 1, 2010. The amended standard has not yet been adopted by the EU. The amendments to the standard will have no impact on the Group's consolidated financial statements.

In May 2010, the IASB issued amendments to IFRS 7, *Financial Instruments: Disclosures* as part of its annual improvements process published in May 2010. The amendments to the standard encourage specific qualitative disclosures and clarify the required level of disclosure around credit risk and collateral held and provide relief from disclosure of renegotiated loans. The amended standard is effective for annual periods beginning on or after January 1, 2011. The amended standard has not yet been adopted by the EU. The amendments to the standard are not expected to have a material impact on the Group's consolidated financial statements.

In May 2010, the IASB issued amendments to IAS 27, Consolidated and Separate Financial Statements as part of its annual improvements process published in May 2010. The amendments to the standard provide clarification on the transitional requirements resulting from the amendments of IAS 27 (2008). The amended standard is effective for annual periods beginning on or after July 1, 2010. The amended standard has not yet been adopted by the EU. The amendments to the standard are not expected to have a material impact on the Group's consolidated financial statements.



#### 1. Basis of preparation and accounting policies (continued)

In May 2010, the IASB issued amendments to IAS 34, *Interim Financial Reporting* as part of its annual improvements process published in May 2010. The amendments to the standard provide further clarification that disclosures for significant events and transactions in interim periods should update the relevant information presented in the most recent annual financial report. The amended standard is effective for annual periods beginning on or after January 1, 2011. The standard has not yet been adopted by the EU. The amendments to the standard are not expected to have a material impact on the Group's consolidated financial statements.

In May 2010, the IASB issued amendments to IFRIC 13, *Customer Loyalty Programmes* as part of its annual improvements process published in May 2010. The amendments to the interpretation clarify that the 'fair value' of award credits should take into account i) the amount of discounts or incentives that would otherwise be offered to customers who have not earned award credits from an initial sale, and ii) any expected forfeitures. The amended interpretation is effective for annual periods beginning on or after January 1, 2011. The amended interpretation has not yet been adopted by the EU. The amendments to the interpretation are not expected to have a material impact on the Group's consolidated financial statements.

In October 2010, the IASB issued amendments to IFRS 7, *Financial Instruments: Disclosures* as part of its comprehensive review of off balance sheet activities. The amendments require additional disclosures of the full or partial derecognition of financial assets that are transferred to a counterparty under certain conditions. Specifically, the amendments require disclosures of the relationship between transferred financial assets that are not derecognised in their entirety and the associated liabilities; as well as disclosure of the nature of, and risks associated with, an entity's continuing involvement in derecognised financial assets. The amended standard is effective for annual periods beginning on or after July 1, 2011. The standard has not yet been adopted by the EU. The amendment to the standard are not expected to have a material impact on the Group's consolidated financial statements.



# 2. Exchange rates

The Group's reporting currency is the euro (€). CocaCola Hellenic translates the income statements of subsidiary operations to euro at average exchange rates and the balance sheets at the closing exchange rates at 31 December. The principal exchange rates used for transaction and translation purposes in respect of one euro are:

	Average 2010	Average 2009	Average 2008	Closing 2010	Closing 2009
US dollar	1.32	1.40	1.48	1.31	1.44
UK sterling	0.85	0.89	0.80	0.85	0.90
Polish zloty	4.01	4.34	3.55	3.99	4.15
Nigerian naira	196.41	206.76	176.81	196.01	213.71
Hungarian forint	276.38	279.86	252.60	279.30	272.70
Swiss franc	1.38	1.51	1.58	1.25	1.49
Russian rouble	40.11	44.18	36.69	39.95	43.33
Romanian leu	4.22	4.23	3.69	4.29	4.21
Ukrainian hryvnia	10.49	10.92	7.75	10.50	11.47
Czech crown	25.31	26.45	25.10	25.27	26.45
Serbian dinar	103.40	94.12	81.59	105.88	96.30

### 3. Segmental Analysis

Coca-Cola Hellenic has one business, being the production, distribution and sale of non-alcoholic, ready-to-drink beverages. The Group operates in 28 countries and its financial results are reported in the following three reportable segments:

Established countries: Austria, Cyprus, Greece, Italy, Northern Ireland, Republic of Ireland and

Switzerland.

**Developing countries:** Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Slovakia and

Slovenia.

Emerging countries: Armenia, Belarus, Bosnia and Herzegovina, Bulgaria, FYROM, Moldova,

Montenegro, Nigeria, Romania, Russia, Serbia and Ukraine.

The Group's operations in each of these segments have similar levels of political and economic stability and development, regulatory environments, growth opportunities, customers and distribution infrastructures. The accounting policies of the Group's reportable segments are the same as those described in Note 1. The Group's Chief Operating Decision Maker is its operating committee, which evaluates performance and allocates resources based on operating profit.

There are no material amounts of sales or transfers between the Group's segments. In addition there are no customers who represent more than 5% of the total balance of trade receivables for the Group.

Year ended 31 December	Note	2010 € million	2009 € million	2008 € million
Volume in unit cases <sup>(1)</sup>				
Established		718.2	743.2	692.1
Developing		391.7	388.3	406.6
Emerging		990.1	937.8	1,016.8
Total volume in unit cases		2,100.0	2,069.3	2,115.5
Net sales revenue		·		
Established		2,834.6	2,927.8	2,704.0
Developing		1,140.0	1,149.1	1,348.4
Emerging		2,819.0	2,466.7	2,928.3
Total net sales revenue		6,793.6	6,543.6	6,980.7

<sup>(1)</sup> One unit case corresponds to approximately 5.678 litres or 24 servings, being a typically used measure of volume. Volume data is derived from unaudited operational data.



# 3. Segmental analysis (continued)

Year ended 31 December	Note	2010 € million	2009 € million	2008 € million
Adjusted EBITDA <sup>(2)</sup>				
Established		404.6	425.7	369.8
Developing		163.9	165.0	193.5
Emerging		478.1	428.6	475.7
Total adjusted EBITDA		1,046.6	1,019.3	1,039.0
Depreciation of property, plant and equipment				
Established		(132.3)	(122.3)	(108.5)
Developing		<b>(72.9)</b>	(77.0)	(72.8)
Emerging		(182.6)	(161.4)	(184.1)
Total depreciation of property, plant and equipment	5	(387.8)	(360.7)	(365.4)
Amortisation of intangible assets				
Established		(4.5)	(1.4)	(1.1)
Developing		(0.5)	(0.5)	(0.4)
Emerging		(2.1)	(2.8)	(2.2)
Total amortisation of intangible assets		(7.1)	(4.7)	(3.7)
Other non-cash items <sup>(3)</sup>				
Established		(2.4)	(4.4)	(180.6)
Developing		(1.2)	(1.2)	(1.7)
Emerging		(3.1)	(9.5)	(33.0)
Total other non-cash items		(6.7)	(15.1)	(215.3)
Operating profit				
Established		265.5	297.6	79.6
Developing		89.2	86.3	118.6
Emerging		290.3	254.9	256.4
Total operating profit		645.0	638.8	454.6
Interest expense and finance charges				
Established		(106.2)	(59.6)	(105.6)
Developing		(2.0)	(4.7)	(5.7)
Emerging		(21.7)	(51.1)	(76.6)
Corporate		(153.1)	(122.3)	(213.6)
Inter segment interest expense		200.3	159.2	282.9
Total interest expense and finance charges	21	(82.7)	<u>(78.5)</u>	(118.6)

<sup>(2)</sup> We define adjusted EBITDA as operating profit before deductions for depreciation (included both in cost of goods sold and in operating expenses), impairment of property, plant and equipment, stock option compensation, impairment of intangible assets, amortisation of and adjustments to intangible assets and other non-cash items.

<sup>(3)</sup> Other non-cash items comprise adjustments to intangible assets of which were nil in 2010 (2009: €2.2m, 2008: €1.2m) (refer to Note 20), losses of available-for-sale financial assets reclassified to the profit and loss from equity of which were nil in 2010 (2009: €6.5m, 2008: nil) (refer to Note 20), stock option expenses of €6.7m (2009: €6.4m, 2008: €9.3m) (refer to Note 26and in 2008, impairment of intangible assets of €189.0m (refer to Note 4) and the impact of the fire in Benin City, Nigeria of €15.8m(refer to Note 20).



# 3. Segmental analysis (continued)

Year ended 31 December	Note	2010 € million	2009 € million	2008 € million
Finance income				
Established		49.4	9.1	20.9
Developing		2.4	1.9	5.6
Emerging		16.2	41.3	44.9
Corporate		139.7	116.4	228.4
Inter segment finance income		(200.3)	(159.3)	(282.9)
Total finance income	21	7.4	9.4	16.9
Income tax expense				
Established		(72.3)	(87.5)	(48.7)
Developing		(22.4)	(20.5)	(26.2)
Emerging		(40.2)	(31.4)	(28.6)
Corporate		(2.0)	(3.1)	(2.9)
Total income tax expense	22	(136.9)	(142.5)	(106.4)
Reconciling items			<del></del>	
Net foreign exchange translation losses	21	(0.4)	(3.7)	(6.7)
Share of results of equity method investments	6	2.5	(1.9)	0.1
Profit after tax		434.9	421.6	239.9
Expenditure on non-current assets <sup>(4)</sup>				
Established		123.2	96.6	156.0
Developing		61.0	48.8	132.0
Emerging		207.8	239.0	306.4
Total expenditure on non-current assets		392.0	384.4	594.4
Intangible assets arising on prior year acquisitions and				
adjustments to intangible assets arising on acquisitions				
Established			(30.9)	239.1
Developing		_	_	_
Emerging				(8.5)
Total intangible assets arising on prior year acquisitions and				
adjustments to intangible assets arising on acquisitions	4		(30.9)	230.6
Assets				
Established		3,657.3	3,512.1	3,390.0
Developing		1,026.8	1,059.1	1,081.0
Emerging		2,570.0	2,421.2	2,724.6
Corporate (less inter-segment receivables)		(22.7)	(195.6)	326.2
Total assets		7,231.4	6,796.8	7,521.8

 $<sup>(4) \</sup>quad \text{Total additions of property, plant and equipment for the year ended 31 December 2010 were } \leqslant 4462.m \ (2009: \leqslant 370.0m, 2008: \leqslant 760.5m).$ 



# 3. Segmental analysis (continued)

The net sales revenue from external customers and the balance of long-lived assets attributed to Greece (the Group's country of domicile), Russia and Italy (whose revenues from external customers or long-lived assets are significant compared to the combined Group revenues from external customers or long-lived assets) and the total of all other countries, as well as the entire Group, were as follows for the years ended 31 December:

Year ended 31 December	2010 € million	2009 € million	2008 € million
Net sales revenue from external customers			
Greece	604.9	714.3	728.9
Russia	1,138.6	878.2	1,122.3
Italy	1,135.2	1,166.4	904.2
All countries, other than Greece, Russia and Italy	3,914.9	3,784.7	4,225.3
Total net sales revenue from external customers	6,793.6	6,543.6	6,980.7
Year ended 31 December	2010 € million	2009 € million	2008 € million
Non-current assets <sup>(5)</sup>			
Greece	194.3	196.2	197.2
Russia	850.5	792.3	859.8
Italy	1,091.6	1,080.6	1,086.0
All countries, other than Greece, Russia and Italy	3,013.0	2,822.2	2,807.8
Total non-current assets	5,149.4	4,891.3	4,950.8

<sup>(5)</sup> Excluding financial instruments and deferred tax assets.



# 4. Intangible assets

	Goodwill	Franchise agreements	Trademarks	Other intangible assets	Total
Cost	€ million	€ million	€ million	€ million	€ million
As at 1 January 2010	1,829.9	136.7	88.7	22.6	2,077.9
Additions	1,027.7	21.8		5.9	27.7
Disposals	_	_		(1.3)	(1.3)
Foreign currency translation	65.7	(0.8)	5.3	_	70.2
As at 31 December 2010	1,895.6	157.7	94.0	27.2	2,174.5
Amortisation					
As at 1 January 2010	185.3		8.0	10.5	203.8
Charge for the year	_	_	0.6	3.6	4.2
Disposals	_	_	_	(0.4)	(0.4)
As at 31 December 2010	185.3		8.6	13.7	207.6
Net book value as at 1 January 2010	1,644.6	136.7	80.7	12.1	1,874.1
Net book value as at 31 December 2010	1,710.3	157.7	85.4	13.5	1,966.9
Cost					
As at 1 January 2009	1,842.4	159.9	91.9	22.9	2,117.1
Additions	_	_	_	0.5	0.5
Arising on recognition of deferred tax assets					
in connection with the acquisition of CCB					
(refer to Note 20)	(2.2)			_	(2.2)
Adjustments arising on prior year acquisitions					
(refer to Note 28)	(7.8)	(23.1)	_	_	(30.9)
Foreign currency translation	(2.5)	(0.1)	(3.2)	(0.8)	(6.6)
As at 31 December 2009	1,829.9	136.7	88.7	22.6	2,077.9
Amortisation					
As at 1 January 2009	185.3		6.4	7.4	199.1
Charge for the year			1.6	3.1	4.7
As at 31 December 2009	185.3		8.0	10.5	203.8
Net book value as at 1 January 2009	1,657.1	159.9	85.5	15.5	1,918.0
Net book value as at 31 December 2009	1,644.6	136.7	80.7	12.1	1,874.1



#### 4. Intangible assets (continued)

Goodwill and other indefinite-lived intangible assets are allocated to the Group's cash-generating units, which correspond to the country of operation, for both management and impairment testing purposes.

The following table sets forth the carrying value of intangible assets subject to and not subject to amortisation:

	2010 € million	2009 € million
Intangible assets not subject to amortisation		
Goodwill	1,710.3	1,644.6
Franchise agreements	157.7	136.7
Trademarks	84.4	79.3
	1,952.4	1,860.6
Intangible assets subject to amortisation		
Trademarks	1.0	1.4
Water rights	7.4	2.6
Other intangible assets	6.1	9.5
	14.5	13.5
Total intangible assets	1,966.9	1,874.1

The following table sets forth the carrying value of goodwill and other indefinite lived intangible assets for those cash-generating units that are considered significant in comparison with the Group's total carrying value of goodwill and other indefinite-lived intangible assets, as at 31 December 2010.

		Franchise	
	Goodwill	agreements	Total
	€ million	€ million	€ million
Italy	635.8	126.9	762.7
Switzerland	368.6	_	368.6
Total Ireland	288.9		288.9
Total	1,293.3	126.9	1,420.2

The Group conducts a test for impairment of goodwill and indefinite-lived intangible assets in accordance with IAS 36 *Impairment of Assets* annually and whenever there is an indication of impairment. In 2008 the test indicated that the carrying amounts of certain goodwill and indefinite-lived intangible assets exceeded their recoverable amounts and consequently that those assets were impaired. As a result, an impairment charge of €189.0m was recognised in 2008, which reduced the carrying amount of goodwill and indefinite-lived intangible assets. Of this charge, €176.0m related to the Group's operations in Ireland, included in the established countries segment and €13.0m related to the Fresh & Co. juice business in Serbia, included in our emerging countries segment. The impairment charge relating to the operations in Ireland resulted primarily from the deterioration of their economies, reflected across most key macro-economic indicators, as well as the significant devaluation of the sterling against the euro. No impairment was indicated from the impairment tests of 2009 and 2010.

The recoverable amount of each operation has been determined through a value-in-use calculation. That calculation uses cash flow projections based on financial budgets approved by the Board of Directors covering a three-year period. Due to the nature of the Group's main business activities, cash flow projections have been extended over ten years. Cash flow projections for years four to ten have been projected by management based on operation and market specific high-level assumptions including growth rates, discount rates and forecasted selling prices and direct costs.



#### 4. Intangible assets (continued)

Management determined gross margins based on past performance, expectations for the development of the market and expectations about raw material costs. The growth rates used in perpetuity reflect the forecasts in line with management beliefs. These forecasts exceed, in some cases, those expected for the industry in general, due to the strength of our brand portfolio. Management estimates discount rates using rates that reflect current market assessments of the time value of money and risks specific to the countries of operation.

For those countries that are considered significant in comparison with the Group's total carrying value of goodwill and other indefinite-lived intangible assets, as at 31 December 2010, cash flows beyond the ten-year period (the period in perpetuity) have been extrapolated using the following estimated growth and discount rates:

	Growth	rate in	Discount	
	perpetuity (%)		rate (%)	
	2010	2009	2010	2009
Italy	3.0	3.0	8.2	6.9
Switzerland	1.4	2.3	6.0	7.3
Total Ireland	2.5	2.5	8.1	7.3

Management believes that any reasonably possible change in any of the key assumptions would not cause the operation's carrying amount to exceed its recoverable amount.



# 5. Property, plant and equipment

Cost As at 1 January 2010	5,175.2 446.2 (160.0)
As at 1 January 2010	446.2
Additions	(160.0)
Reclassified from assets held for sale (refer to Note 13) — 1.5 — —	1.5
Classified to assets held for sale (refer to Note 13) (1.3) (0.7) — —	<b>(2.0)</b>
Reclassifications	_
Foreign currency translation	187.6
As at 31 December 2010	5,648.5
Depreciation	
·	2,213.9
Charge for the year	387.8
	(148.4)
Reclassified from assets held for sale (refer to Note 13) — 0.5 — —	0.5
Classified to assets held for sale (refer to Note 13) (0.1) — — — —	(0.2)
Foreign currency translation	72.0
As at 31 December 2010	2,525.6
Net book value as at 1 January 2010	2,961.3
Net book value as at 31 December 2010	3,122.9
Cost	
As at 1 January 2009	5,060.2
Additions	370.0
Adjustments arising on prior year acquisitions	
(refer to note 28) 13.3 8.1 8.0 0.2	29.6
Disposals	(197.6)
Reclassified from assets held for sale (refer to Note 13) 5.9 0.8 — —	6.7
Classified to assets held for sale (refer to Note 13) — (2.4) — —	(2.4)
Reclassifications	_
Foreign currency translation	(91.3)
As at 31 December 2009	5,175.2
Depreciation	
·	2,066.0
Charge for the year	360.7
Disposals	(174.1)
Reclassified from assets held for sale (refer to Note 13) 0.7 0.7 — —	1.4
Classified to assets held for sale (refer to Note 13) — (1.0) — —	(1.0)
Foreign currency translation	(39.1)
	2,213.9
	2,994.2
<del></del>	2,961.3

Assets under construction at 31 December 2010 include advances for equipment purchases of €483m (2009: €14.2m).



### 5. Property, plant and equipment (continued)

Included in property, plant and equipment are assets held under finance leases, where the Group is the lessee, as follows:

	2010	2009
	€ million	€ million
As at 1 January	251.5	263.7
Additions	62.8	33.5
Disposals	<b>(47.8)</b>	(17.1)
Depreciation charge	(31.4)	(28.7)
Foreign currency translation	(0.1)	0.1
As at 31 December	235.0	251.5

Assets held under finance leases have been pledged as security in relation to the liabilities under the finance leases. The net book value of land and buildings held under finance leases as at 31 December 2010 was €42.0m (2009: €31.3m) The net book value of plant and equipment held under finance leases as at 31 December 2010 was €193.0m(2009: €220.2m).

# 6. Equity method investments

### (a) Investments in associates

The effective interest held in and the carrying value of the investments in associates at 31 December are:

		Effective	Effective	Carrying	Carrying
		interest	interest	value	value
	Country of	held	held	2010	2009
	incorporation	2010	2009	€ million	€ million
Frigoglass Industries Limited	Nigeria	16%	16%	14.5	13.0
PET to PET Recycling Österreich GmbH	Austria	20%	20%	0.9	0.8
Total investments in associates	•••••	••••••	•••••	15.4	13.8

The Group holds an effective interest in Frigoglass Industries Limited through a 23.9% (2009: 23.9%) holding held by Nigerian Bottling Company plc, in which the Group has a 66.4% (2009: 66.4%) interest. There are restrictive controls on the movement of funds out of Nigeria.

Summarised financial information of the associates, concerning our effective interest held, is as follows:

	Frigoglass Industries Limited		PET to PET Recycling Österreich GmbH		
	2010 2009		2010	2009	
	€ million	€ million	€ million	€ million	
Assets	19.9	14.5	3.4	3.2	
Liabilities	6.4	3.9	2.6	2.4	
Revenues	14.8	12.5	2.0	1.5	
Total profit and loss for the year	2.0	1.3	0.1	0.1	



# 6. Equity method investments (continued)

# (b) Jointly controlled entities

The effective interest held in and the carrying value of the Group's jointly controlled entities, which are accounted for using the equity method of accounting, as at 31 December are:

	Country of	Effective interest held	Effective interest held	Carrying value 2010	Carrying value 2009
	incorporation	2010	2009	€ million	€ million
Fonti Del Vulture S.r.1	Italy	50%	50%	20.8	17.6
Ilko Hellenic Partners GmbH	Austria	33%	33%	0.9	1.0
Multivita Sp. z o.o.	Poland	50%	50%	1.7	1.9
Valser Mineralquellen GmbH	Switzerland	50%	50%	2.3	1.9
Total investments in jointly controlled entities					22.4

Apart from the companies mentioned above, the Group holds 50% effective interest (2009: 50%) in two additional jointly controlled entities, Dorna Apemin S.A. in Romania and Vlasinka d.o.o., in Serbia, whose carrying values are not significant.

Changes in the carrying amounts of equity method investments are as follows:

	2010	2009
	€ million	€ million
As at 1 January	36.2	38.8
Capital increase	2.9	
Share of results of equity method investments	2.5	(1.9)
Return of capital from associates	(1.9)	_
Foreign currency translation	1.4	(0.7)
As at 31 December	41.1	36.2

#### 7. Available-for-sale financial assets

Movements in available-for-sale financial assets are as follows:

	2010	2009
	€ million	€ million
As at 1 January	<b>17.7</b>	15.3
Purchases	0.3	2.8
Disposals	<b>(16.7)</b>	(0.3)
Unrealised gains/(losses) on available-for-sale financial assets	0.5	(0.1)
As at 31 December	1.8	17.7

The fair values of available-for-sale financial assets are based on quoted market prices, where available, or discounted cash flow projections where quoted market prices are unavailable.



# 8. Financial Instruments

Categories of financial instruments at 31 December were as follows:

# 2010

Assets Investments  Derivative financial instruments  Trade and other receivables	Loans and receivables  € million  1,003.6	Assets at FVTPL € million  0.7	Derivatives used for hedging € million  76.6	Held-to- maturity € million 1.6	Available- for-sale € million 1.8	Total <u>€ million</u> 3.4  77.3  1,003.6
Cash and cash equivalents	326.1					326.1
Total	1,329.7	0.7	Tiabilities held at amortised	1.6	1.8  Derivatives used for	1,410.4
			cost	at FVTPL	hedging	Total
Liabilities			€ million	€ million	€ million	€ million
Trade and other payables			1,428.3	_	_	1,428.3
Borrowings			2,191.5	_	_	2,191.5
Derivative financial instruments				72.7	67.5	140.2
Total	••••••	•••••	3,619.8	72.7	67.5	3,760.0
2009 Assets	Loans and receivables € million	Assets at FVTPL € million	Derivatives used for hedging € million	Held-to- maturity € million	Available- for-sale € million	Total € million
Investments				1.6	17.7	19.3
Derivative financial instruments	_	16.5	67.0	_	_	83.5
Trade and other receivables	978.6				_	978.6
Cash and cash equivalents	232.0	_		_	_	232.0
Total	1,210.6	16.5	67.0	1.6	17.7	1,313.4
			Liabilities held at amortised cost	Liabilities at FVTPL	Derivatives used for hedging	Total
Liabilities			€ million	€ million	€ million	€ million
Trade and other payables			1,225.6			1,225.6
Borrowings			2,407.6	_	_	2,407.6
Derivative financial instruments			2,107.0	175.4	4.4	179.8
Total			3,633.2	175.4	4.4	3,813.0
I Utai	•••••	•••••	3,033.2	1/3.4	4.4	3,013.0



# **8. Financial Instruments (continued)**

The derivative financial instruments are included in the Group's balance sheet as follows:

	Assets € million	Liabilities € million
At 31 December 2010		
Current		
Foreign currency forward contracts	2.6	(4.1)
Foreign currency option contracts	1.6	
Total current	4.2	(4.1)
Non-current		
Interest rate swap contracts	73.1	_
Cross-currency swap contracts		(136.1)
Total non-current	73.1	(136.1)
At 31 December 2009		
Current		
Foreign currency forward contracts	1.2	(4.4)
Foreign currency option contracts	2.7	_
Interest rate option contracts	7.7	
Total current	11.6	(4.4)
Non-current		
Interest rate swap contracts	71.9	_
Cross-currency swap contracts		(175.4)
Total non-current	71.9	(175.4)

As at 31 December 2010, other receivables of €11.6m (2009: €13.4m) served as collateralfor open positions of interest rate and cross currency swap derivative financial instruments. The collateral is settled monthly and earns interest based on EONIA rate.

# Net fair values of derivative financial instruments

# (a) Cash flow hedges

The fair values of derivative financial instruments at 31 December designated as cash flow hedges were:

	2010	2009
	€ million	€ million
Contracts with positive fair values		
Foreign currency forward contracts	0.6	0.3
Foreign currency option contracts	1.2	0.3
Interest rate swap contracts	37.7	
	39.5	0.6
Contracts with negative fair values		
Foreign currency forward contracts	(3.4)	<b>(1.9)</b>
Cross currency swap contracts	(63.5)	
	(66.9)	(1.9)



#### 8. Financial Instruments (continued)

Cash flows from the Group's cash flow hedges at 31 December 2010 are expected to occur and, accordingly, affect profit or loss in 2011, except for the combined interest rate/cross currency swap hedging contracts used for the \$400m bond for which cash flows are expected to occur and affect profit or loss up to 2015.

# (b) Fair value hedges

The fair values of derivative financial instruments at 31 December designated as fair value hedges were:

	2010	2009
	€ million	€ million
Contracts with positive fair values		
Foreign currency forward contracts	1.7	0.9
Foreign currency option contracts	_	2.4
Interest rate swap contracts	35.4	63.1
	37.1	66.4
Contracts with negative fair values		
Foreign currency forward contracts	(0.6)	(2.5)

# (c) Undesignated hedges

The fair values of derivative financial instruments at 31 December which form economic hedges, but for which hedge accounting has not been applied, were:

	2010	2009
	€ million	€ million
Contracts with positive fair values		
Foreign currency forward contracts	0.3	_
Foreign currency option contracts	0.4	_
Interest rate swap contracts	_	8.8
Interest rate option contracts		7.7
	0.7	16.5
Contracts with negative fair values		
Foreign currency forward contracts	(0.1)	_
Cross-currency swap contracts	(72.6)	(175.4)
	(72.7)	(175.4)

### Foreign currency forward contracts and foreign currency option contracts

The Company uses a combination of foreign currency forward contracts and foreign currency option contracts to hedge foreign exchange transaction exposures. The notional principal amounts of the outstanding foreign currency forward contracts at 31 December 2010 totaled €2460m (2009: €385.3m). The notional principal amounts of the outstanding foreign currency option contracts at 31 December 2010 totaled €158.0m (2009: €144.7m)

# **Interest rate swap contracts**

The Group uses interest rate swap contracts to modify its exposure to changes in the fair value of its debt (refer to Notes 15 and 30), as well as to hedge the foreign exchange cash flow exposure on the \$400m fixed rate debt. At 31 December 2010, there were no euro denominated interest rate swap contracts outstanding (2009: €7925m). The notional principal amounts of the outstanding US dollar denominated interest rate swap contracts totaled \$900.0m (2009:



#### 8. Financial Instruments (continued)

\$900.0m). In June and July 2010 the Group adjusted its interest rate profile by unwinding the euro denominated interest rate swap contracts maturing in 2011 and 2014. As a result an amount of €1.4 was credited to the income statement, in interest expense line.

The interest rate swap contracts outstanding at 31 December 2010 can be summarised as follows:

	Amount			Receive	Pay
Currency	million	Start date	Maturity date	fixed rate	floating rate
US dollar	500.0	17 September 2003	17 September 2013	5.125%	Libor + margin
US dollar	400.0	17 September 2003	17 September 2015	5.500%	Libor + margin
	900.0				

Repricing dates for all US dollar denominated interest rate swap contracts are the 17th of March and the 17th of September annually until maturity.

# **Cross-currency swap contracts**

The Group entered into cross-currency swap contracts to cover the currency risk related to its US dollar denominated debt (refer to Notes 15 and 30). At 31 December 2010 the fair value of the cross-currency swap contracts represented a liability of €136.1m (2009: €175.4m). The cross-currency swap contracts are recorded as long-term liabilities, as the maturities of the instruments match the underlying notes. The €39.3m gain (2009: €5.7m loss, 2008: €27.0m gain) on the cross-currency swap contracts during 2010 was more than offset by the €44.9m loss, (2009: €15.7m gain, 2008: €27.0m loss) recorded on the translation of the US dollar-denominated debt to euro.

Part of the restructuring of the Group's interest rate profile which took place in June and July 2010 was the change of the interest rate conditions of the paying leg of the cross currency swap contracts maturing in 2015 from Euribor plus margin to a fixed rate.

The notional principal amounts of the outstanding cross-currency swap contracts at 31 December 2010 totaled €803.9m (2009: €803.9m). The cross-currency swap contracts outstanding at 31 December 2010 are summarised as follows:

				Receive	Pay
\$ million	€ million	Start date	Maturity date	floating rate	rate
500.0	446.8	17 September 2003	17 September 2013	Libor + margin	Euribor + margin
250.0	223.2	17 September 2003	17 September 2015	Libor + margin	2.718%
100.0	89.3	17 September 2003	17 September 2015	Libor + margin	2.750%
50.0	44.6	17 September 2003	17 September 2015	Libor + margin	2.675%
900.0	803.9				

Repricing dates for all US dollar denominated cross currency swap contracts are the 17th of March and the 17th of September annually until maturity.

# **Interest rate option contracts**

In 2009, the Company bought interest rate option contracts to hedge the incremental exposure arising from rising floating interest rates. In June and July 2010 the Group sold these option contracts. Consequently, there are no outstanding interest rate option contracts as at 31 December 2010 (2009: €857.0m).



# 8. Financial Instruments (continued)

	Ineffectiveness charged to the profit and loss	Fair value hedges charged to the profit and loss	Losses/(gains) released from equity to the profit and loss	Cash flow hedges taken to equity
31 December 2010	€ million	€ million	€ million	€ million
Derivatives	(2.0)	(27.7)		
Interest rate swap contracts for fair value hedging.	(3.8)	(27.7)	_	_
Interest rate and Cross currency swap contracts	2.0			0.2
for cash flow hedging	2.8	_	_	8.3
Foreign currency forward contracts /		0.0	2.0	2.0
Foreign currency option contracts	_	0.9	2.0	3.0
Hedged items		27.7		(11.1)
Borrowings	_	27.7	_	(11.1)
Forecast transactions	_	(0.2)	_	(3.0)
Other foreign currency assets / liabilities		(0.3)		
Total	(1.0)	0.6	2.0	(2.8)
Recorded in				
Operating expenses	_	0.6	2.0	
Interest expense	(1.0)			
Total	(1.0)	0.6	2.0	
31 December 2009				
Derivatives				
Interest rate swap contracts	1.6	(41.3)	_	_
Foreign currency forward contracts /				
Foreign currency option contracts	_	(3.1)	(9.7)	6.4
Hedged items				
Borrowings	_	32.5	_	_
Forecast transactions	_	_	_	(6.4)
Other foreign currency assets / liabilities	_	3.1	_	_
Total	1.6	(8.8)	(9.7)	_
Recorded in				
Operating expenses	_	_	(9.7)	
Interest expense	1.6	(8.8)		
Total	1.6	(8.8)	(9.7)	
31 December 2008		<u> </u>		
Derivatives				
Interest rate swap contracts	3.6	96.3	_	_
Foreign currency forward contracts /				
Foreign currency option contracts	_	3.9	1.3	(14.4)
Hedged items				
Borrowings	_	(96.3)	_	_
Forecast transactions	_	<u> </u>	_	14.4
Other foreign currency assets / liabilities	_	(3.9)	_	_
Total	3.6		1.3	
Recorded in				
Operating expenses		_	1.3	
Interest expense	3.6	_	_	
Total	3.6		1.3	



# 9. Deferred Tax

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities, when the deferred taxes are levied by the same fiscal authority on either the taxable entity or different taxable entities, and there is an intention to settle the balances on a net basis. The following amounts, after off-setting balances within the same tax jurisdiction where applicable, are shown in the consolidated balance sheet:

Deferred tax assets  Deferred tax liabilities  Total deferred tax	2010 € million  34.8  (172.8)  (138.0)	2009 € million 29.6 (142.3) (112.7)
The gross amounts of deferred tax assets and liabilities are as follows:		
Deferred tax assets	2010 € million	2009 € million
To be recovered after more than 12 months	60.4	55.5
To be recovered within 12 months	94.6	87.8
	<u>155.0</u>	143.3
Deferred tax liabilities		
To be recovered after more than 12 months	(285.4)	(245.0)
To be recovered within 12 months	(7.6)	(11.0)
	(293.0)	(256.0)
Deferred tax liabilities (net)	(138.0)	(112.7)

The movements in deferred tax assets and liabilities during the year, after off-setting balances within the same tax jurisdiction where applicable, are as follows:

	2010	2009	2008
	€ million	€ million	€ million
As at 1 January	(112.7)	(105.1)	(70.7)
Taken to the income statement (refer to Note 22)	(29.5)	(24.2)	0.8
Taken to equity	0.3	3.0	0.5
Pre-acquisition deferred tax assets in connection with acquisition of CCB,			
recognised subsequent to business combination (refer to Note 20 and 22)	10.2	1.6	0.9
Arising on prior year acquisitions	_	10.4	(43.6)
Foreign currency translation	(6.3)	1.6	7.0
As at 31 December	(138.0)	(112.7)	(105.1)



# 9. Deferred Tax (continued)

The movements in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction where applicable, are as follows:

	Tax in excess		Capital		Other	
	of book	Assets	investment	Derivative	deferred tax	
	depreciation	impairment	incentives	instruments	liabilities	Total
Deferred tax liabilities	€ million	€ million	€ million	€ million	€ million	€ million
As at 1 January 2009	(203.4)	(3.0)	(2.2)	(0.4)	(51.3)	(260.3)
Taken to the income statement	(10.0)	_	_	_	(6.7)	(16.7)
Taken to equity	(1.3)	_	_	1.0	1.1	0.8
Arising on prior year acquisitions	(30.8)	_	_	_	41.2	10.4
Transfer to deferred tax asset	0.2	_	_	_	3.4	3.6
Foreign currency translation	5.9	0.1			0.2	6.2
As at 31 December 2009	(239.4)	(2.9)	(2.2)	0.6	(12.1)	(256.0)
Taken to the income statement	(25.6)	(0.2)	_	_	(1.9)	(27.7)
Taken to equity	_	_	_	0.2	_	0.2
Transfer to deferred tax asset	_	_	_	_	2.6	2.6
Foreign currency translation	(11.3)	0.1			(0.9)	(12.1)
As at 31 December 2010	(276.3)	(3.0)	(2.2)	0.8	(12.3)	(293.0)

	Book in excess of tax depreciation	Provisions	Tax losses	Leasing	Pensions and benefit plans	Other deferred tax assets	Total
Deferred tax assets	€ million	€ million	€ million	€ million	€ million	€ million	€ million
As at 1 January 2009	2.6	76.5	22.5	12.6	9.2	31.8	155.2
Taken to the income statement .	(0.2)	(9.3)	(3.6)	0.9	_	6.3	(5.9)
Taken to equity	_	1.4	_	_	_	0.8	2.2
Transfer (from)/to deferred							
tax liability	(0.2)	_	_	_	_	(3.4)	(3.6)
Foreign currency translation	(0.5)	(3.1)	(0.5)	0.2	(0.4)	(0.3)	(4.6)
As at 31 December 2009	1.7	65.5	18.4	13.7	8.8	35.2	143.3
Taken to the income statement .	(0.1)	(6.6)	10.3	4.5	3.3	(3.0)	8.4
Taken to equity	_	(0.1)	_	_	_	0.2	0.1
Transfer (from) / to deferred							
tax liability	_	(2.5)	_	_	(1.1)	1.0	(2.6)
Foreign currency translation		2.8	1.1		0.6	1.3	5.8
As at 31 December 2010	1.6	59.1	29.8	18.2	11.6	34.7	155.0



#### 9. Deferred Tax (continued)

Deferred tax assets are recognised for tax losses carry-forward to the extent that realisation of the related tax benefit through the reduction of future taxes is probable. The Group has unrecognised deferred tax assets attributable to tax losses that are available to carry forward against future taxable income of  $\leq$ 3.3m (2009:  $\leq$ 14.0m). $\leq$ 2.0m of this unrecognised deferred tax asset is attributable to tax losses that expire between 2011 and 2015 and  $\leq$ 1.3m is attributable to tax losses that will expire between 2016 and 2019.

The aggregate amount of temporary differences associated with investment in subsidiaries and interests in joint ventures, for which deferred tax liabilities have not been recognised amount to  $\[ \in \] 2,143.6m$  (2009:  $\[ \in \] 1,80.6m$ ). It is not practicable to compute the total amount of the potential income tax consequences that would result from the payment of dividends to shareholders.

#### 10. Other non-current assets

Other non-current assets consisted of the following at 31 December:

	2010	2009
	€ million	€ million
Non-current prepayments	52.2	41.4
Loans to non-related parties	4.5	7.8
Loans to related parties	3.0	6.7
Held-to-maturity investments	1.6	1.6
Total other non-current assets	61.3	57.5

#### 11. Inventories

Inventories consisted of the following at 31 December:

	2010	2009
	€ million	€ million
Finished goods	195.7	171.1
Raw materials and work in progress	182.8	153.0
Consumables	103.2	100.9
Payments on account		0.1
Total inventories	481.7	425.1

# 12. Trade receivables

Trade receivables consisted of the following at 31 December:

	2010	2009
	<b>€</b> million	€ million
Trade receivables	938.4	895.9
Less: Provision for doubtful debts	(68.2)	(65.3)
Total trade receivables	870.2	830.6

The credit period given to customers ranges from 7 days to 90 days depending on the country and customer type. In most territories, interest is not charged for late payment.



#### 12. Trade receivables (continued)

The Group provides for all receivables that are considered non-collectible on a specific basis after considering the circumstances of each case. Before accepting any new credit customers, the Group investigates the potential customer's credit quality (usually through external agents) and defines credit limits for each customer. Customers are reviewed on an ongoing basis and credit limits adjusted accordingly. There are no customers who represent more than 5% of the total balance of trade receivables for the Group.

The trade receivables are as follows:

	2010	2009
	€ million	€ million
Due within due date	706.1	704.1
Less: Provision for doubtful debts within due date	(3.5)	(0.3)
Past due	232.3	191.8
Less: Provision for doubtful debts past due	(64.7)	(65.0)
Total trade receivables	870.2	830.6
Collateral held against trade receivables	22.1	25.3

As at 31 December 2010, trade receivables of €167.6m (2009: €126.8m) were past due but not impaied. The ageing analysis of these trade receivables is as follows:

	2010	2009
	€ million	€ million
Up to 3 months	140.7	111.7
3 to 6 months	16.9	12.8
6 to 9 months	5.8	1.2
More than 9 months	4.2	1.1
	167.6	126.8

As at 31 December 2010, trade receivables of €64.7m (2009: €65.0m) were past due and impaired oprovided for. The ageing analysis of these receivables is as follows:

	2010	2009
	€ million	€ million
Up to 3 months	(5.4)	<b>(7.6)</b>
3 to 6 months	(11.5)	(10.3)
6 to 9 months	(4.5)	(8.3)
More than 9 months	(43.3)	(38.8)
	(64.7)	(65.0)

The movement in the provision for doubtful debts during the year is as follows:

	2010	2009	2008
	<b>€</b> million	<b>€</b> million	€ million
As at 1 January	(65.3)	(53.1)	(45.4)
Amounts written off during the year	7.7	7.9	4.2
Amounts recovered during the year	11.2	3.4	2.9
Increase in allowance recognised in profit or loss	(21.1)	(24.0)	(16.6)
Foreign currency translation	(0.7)	0.5	1.8
As at 31 December	(68.2)	(65.3)	(53.1)

The provision for doubtful debts is recorded within operating expenses.



#### 13. Other receivables

Other receivables consisted of the following at 31 December:

	2010	2009
	€ million	€ million
Prepayments	100.1	84.3
Receivables from related parties	55.1	64.0
VAT and other taxes receivable	20.1	16.0
Collateral for interest rate swap contracts (refer to Note 8)	11.6	13.4
Loans and advances to employees	8.2	6.0
Receivables from sale of property, plant and equipment	4.0	1.8
Assets classified as held for sale	1.8	1.4
Other	32.6	45.4
Total other receivables	233.5	232.3

The related party receivables, net of the provision for doubtful debts, are as follows:

	2010	2009
	€ million	€ million
Due within due date	50.4	53.9
Past due	4.7	10.1
Total related party receivables	55.1	64.0
Collateral held against related party receivables	0.3	

As at 31 December 2010, related party receivables of €4.7m (2009: €10.1m) were past due but not impaired The ageing analysis of these related party receivables is as follows:

	2010	2009
	€ million	€ million
Up to 3 months	3.0	8.1
3 to 6 months	0.5	1.2
6 to 9 months	0.1	0.7
More than 9 months	1.1	0.1
Total	4.7	10.1

During 2008, non-current assets with net book value of  $\leq 11.0$ m were reclassified from property, plant and equipment to assets held for sale in our established markets. Of this balance,  $\leq 5.1$ m related to buildings and  $\leq 5.9$ m related to computer software and hardware. As at 31 December 2008, buildings and computer software with a net book value of  $\leq 5.3$ m remained classified as held for sale, while he sale of computer hardware and software was made at their net book value. In 2009, these assets were reclassified to property, plant and equipment, after being adjusted for the depreciation that would have been recognised had the assets not been classified as held for sale, because the criteria for continued classification as held for sale were no longer met.



# 13. Other receivables (continued)

During 2009, non-current assets with net book value of  $\leq$ 1.4m were reclassified from property, plant and equipment to assets held for sale in our developing markets. These assets relate to vehicles and production equipment. As at 31 December 2009, plant and equipment with a net book value of  $\leq$ 1.4m remained classified as held for sale. In 2010,  $\leq$ 1.0m were reclassified to property, plant and equipment, after being adjusted for the depreciation that would have been recognized had the assets not been classified as held for sale, because the criteria for continued classification as held for sale were no longer met and  $\leq$ 0.4m remained classified as held for sale since we expect that these vehicles will be sold during 2011.

During 2010, non-current assets with a net book value of  $\leq 1.8$ m were classified from property, plant and equipment to assets held for sale. The amount of  $\leq 1.2$ m concerns land and buildings in our established markets of which  $\leq 0.4$ m has been sold during 2010 and the amount of  $\leq 0.6$ m concerns a plant in our emerging markets.

# 14. Cash and cash equivalents

Cash and cash equivalents at 31 December comprise the following:

	2010	2009
	€ million	€ million
Cash at bank, in transit and in hand	72.8	87.7
Short-term deposits	253.3	144.3
Total cash and cash equivalents	326.1	232.0
Cash and cash equivalents are held in the following currencies:	2010	2009
	€ million	€ million
Euro	283.5	161.3
Serbian dinar	10.7	4.9
Belarusian rouble	7.6	4.7
FYROM dinar	4.4	5.5
Croatian kuna	4.0	16.7
Russian rouble	3.7	23.1
Nigerian naira	3.0	4.1
Bulgarian lev	2.0	2.0
Ukrainian hryvnia	1.6	0.3
Romanian leu	1.3	2.2
Swiss franc	1.2	1.4
Bosnia and Herzegovina convertible mark	0.9	1.3
US dollar	0.6	0.7
Hungarian forint.	_	1.0
Other	1.6	2.8
Total cash and cash equivalents	326.1	232.0

The amount of dividends payable to the Company by its operating subsidiaries is subject to, among other restrictions, general limitations imposed by the corporate laws and exchange control restrictions of the respective jurisdictions where those subsidiaries are organized and operate. Also, there are fund transfer restrictions in certain countries in which we operate, in particular Nigeria. These restrictions do not have a material impact on the Group's liquidity, as the amounts of cash and cash equivalents held in such countries are generally retained for capital expenditure and working capital purposes. Dividends paid to us by certain of our subsidiaries are also subject to withholding taxes



#### 15. Borrowings

The Group held the following borrowings at 31 December:

	2010	2009
	<b>€</b> million	€ million
Bank overdrafts	44.2	35.5
Current portion of long-term bonds, bills and unsecured notes	305.0	1.1
Commercial paper	127.0	189.5
Loan payable to related parties (refer to Note 34)	1.2	1.2
Other	8.9	9.8
	486.3	237.1
Obligations under finance leases falling due within one year	48.8	69.9
Total borrowings falling due within one year	535.1	307.0
Borrowings falling due within one to two years		
Bonds, bills and unsecured notes	_	518.1
Other borrowings	_	0.1
Borrowings falling due within two to five years		
Bonds, bills and unsecured notes	1,259.7	880.5
Loan payable to related parties (refer to Note 34)	3.1	9.9
Borrowings falling due in more than five years		
Bonds, bills and unsecured notes	298.4	601.7
	1,561.2	2,010.3
Obligations under finance leases falling due in more than one year	95.2	90.3
Total borrowings falling due after one year	1,656.4	2,100.6
Total borrowings	2,191.5	2,407.6

# Commercial paper programme and committed credit facilities

In March 2002, Coca-Cola Hellenic established a €1.0bn global commercial paper programme to further diversify its short-term funding sources. The programme consists of a euro commercial paper facility and a US dollar-denominated US commercial paper facility, which is currently not active. The commercial paper notes may be issued either as non-interest bearing notes sold at a discount or as interest bearing notes at a fixed or at a floating rate, or by reference to an index or formula. All commercial paper issued under the programme must be repaid within 1 to 365 days. The outstanding amount under the euro commercial paper facility at 31 December 2010 was €127.0m (2009: €189.5m).

As at 31 December 2010, Coca-Cola Hellenic had a €500.0m syndicated loan facility, issued through various financial institutions, expiring on 17 December 2012. This facility can be used for general corporate purposes and carries a floating interest rate over EURIBOR and LIBOR. The facility allows the Company to draw down, on three to five days notice, amounts in tranches and repay them in periods ranging from one to six months, or any other period agreed between the financial institutions and Coca-Cola Hellenic. No amounts have been drawn under the syndicated loan facility since inception.

### **Euro medium-term note programme ('EMTN')**

In 2001, the Group has established a €2.0bn euro medium-term note programme which has been renewed annually since then. Bonds issued under the programme through the wholly-owned subsidiary Coca-Cola HBC Finance B.V. are fully, unconditionally and irrevocably guaranteed by Coca-Cola Hellenic, as well as Coca-Cola HBC Finance plc (for issues prior to 2009), and are not subject to any financial covenants.



#### 15. Borrowings (continued)

In July 2004, Coca-Cola Hellenic completed the issue of a €500.0m 7-year euro-denominated fixed ratebond. In December 2010 Coca-Cola Hellenic finalized a cash tender offer through its subsidiary Coca-Cola HBC Finance B.V. for the repurchase of its existing €500m. 4.375% fixed ate notes due in 2011. On 14 December 2010, Coca-Cola HBC Finance B.V. purchased an aggregate amount of €1989m which is almost 40% of the total issued €500m euro-denominated bond. As a consequence, an amount of €1.7m was charged to the income statement, in the finance costs line.

In December 2008, Coca-Cola Hellenic completed the issue of a €500.0m 5-year euro-denominated fixed rate bond. Proceeds from the bond offering were partly used to pay for the acquisition of Socib S.p.A. (refer to Note 28) and partly to refinance a floating rate bond that matured in March 2009.

In November 2009, Coca-Cola Hellenic completed the issue of a €300.0m 7-year euro-denominated fixed rate bond. Proceeds from the bond offering were used to fund the capital return payment (refer to Note 18) and it allowed Coca-Cola Hellenic to extend its debt maturity profile.

As at 31 December 2010, a total of €1.1bn in bonds issued under the €2.0bn EMTN programme were outstanding. A further amount of €0.9bn is available for issuance.

#### Notes issued in the US market

On 17 September 2003, Coca-Cola Hellenic successfully completed, through its 100% owned subsidiary Coca-Cola HBC Finance B.V., a \$900.0m (€673.4m at 31 December 2010 exchange rates) global offering of privately placed notes with registration rights. The first tranche consisted of an aggregate principal amount of \$500.0m (€374.1m at 31 December 2010 exchange rates) due in 2013 and the second tranche consisted of an aggregate principal amount of \$400.0m (€299.3m at 31 December 2010 exchange rates) due in 2015. The net proceeds of the offering were used to refinance certain outstanding debt, the leveraged re-capitalisation of the Group and the acquisition of Römerquelle GmbH. In December 2003, an exchange offer was made by Coca-Cola Hellenic in order to effect the exchange of the privately placed notes for similar notes registered with the SEC. Acceptances under the offer, which was finalised in February 2004, were \$898.1m. The notes are fully, unconditionally and irrevocably guaranteed by Coca-Cola Hellenic. These notes are not subject to financial covenants.

### Summary of bonds and notes outstanding

	Start date	Maturity date	Fixed coupon
€301.1m bond	15 July 2004	15 July 2011	4.375%
\$500m notes	17 September 2003	17 September 2013	5.125%
€500m bond	17 December 2008	15 January 2014	7.875%
\$400m notes	17 September 2003	17 September 2015	5.500%
€300m bond	16 November 2009	16 November 2016	4.250%

The fair value of bonds and notes payable, including the current portion, is €1,919.0m(2009: €2,083.4m) compared to their book value, including the current portion, of €1,863.1m (2009: €2,001.4m).



# 15. Borrowings (continued)

The present value of finance lease liabilities at 31 December was as follows:

	2010	2009
	€ million	€ million
Less than one year	48.8	69.9
Later than one year but less than two years	20.7	49.5
Later than two years but less than three years	14.6	11.1
Later than three years but less than four years	11.3	9.1
Later than four years but less than five years	4.6	4.1
Later than five years	44.0	16.5
Present value of finance lease liabilities	144.0	160.2

The minimum lease payments of finance lease liabilities at 31 December were as follows:

	2010	2009
	€ million	€ million
Less than one year	53.2	76.8
Later than one year but less than two years	24.3	53.0
Later than two years but less than three years	17.0	12.9
Later than three years but less than four years	13.8	10.3
Later than four years but less than five years	6.8	5.0
Later than five years	46.8	21.1
	161.9	179.1
Future finance charges on finance leases	(17.9)	(18.9)
Present value of finance lease liabilities	144.0	160.2

Finance leases are mainly for land and buildings as well as plant and equipment. The finance leases do not contain contingent rent payments or escalation clauses.

The borrowings at 31 December were held in the following currencies:

	2010 Current € million	2010 Non-current € million	2009 Current € million	2009 Non-current € million
Euro	487.7	881.2	264.2	1,414.0
US dollar	_	744.1	_	679.8
Nigerian naira	23.6	_	22.0	_
Ukrainian hryvnia	9.4	0.6	1.9	0.5
UK sterling	6.0	18.1	_	_
Bulgarian lev	4.2	_	17.1	_
Polish zloty	3.2	12.4	1.6	6.3
Other	1.0		0.2	
Borrowings	535.1	1,656.4	307.0	2,100.6



#### 15. Borrowings (continued)

The carrying amounts of the borrowings held at fixed and floating interest rate as at 31 December 2010, as well as the weighted average interest rates and maturities of fixed rate borrowings were as follows:

	Fixed interest rate € million	Floating interest rate € million	Total € million	Fixed rate liabilities weighted average interest rate	Weighted average maturity for which rate is fixed (years)
Euro	1,292.3	76.6	1,368.9	5.4%	2.8
US dollar	744.1	_	744.1	5.3%	3.6
Nigerian naira	_	23.6	23.6	_	_
Ukrainian hryvnia	10.0	_	10.0	7.8%	1.0
UK sterling	_	24.1	24.1	_	_
Bulgarian lev	_	4.2	4.2	_	_
Polish zloty	_	15.6	15.6	_	_
Other	1.0		1.0		
Financial liabilities	2,047.4	144.1	2,191.5	5.4%	3.1

Financial liabilities represent fixed and floating rate borrowings held by the Group. The Group's policy is to hedge exposures to changes in the fair value of debt and interest rates by using a combination of cross-currency swap contracts, fixed to floating rate interest rate swap contracts and interest rate option contracts. In order to hedge the foreign exchange cash flow exposure on the \$400m US dollar fixed rate debt, a combination of floating to fixed rate cross currency swap contracts and fixed to floating rate interest rate swap contracts is used.

As a result, the \$500m US dollar fixed rate debt has been fully swapped into a euro floating-rate obligation through a combination of interest rate and cross-currency swaps, with no residual currency risk for the life of the respective bond. In June and July 2010 the \$400m US dollar fixed rate debt which was initially swapped into a euro floating-rate obligation was restructured to a €357m fixed-rate liability (refer to Note 8).

Floating rate debt bears interest based on the following benchmark rates:

Euro	6 month EURIBOR (European inter-bank offer rate)
Bulgarian lev	
Nigerian naira	
Polish zloty	· · ·



# 16. Trade and other payables

Trade and other payables consisted of the following at 31 December:

	2010	2009
	€ million	€ million
Trade payables	384.7	308.0
Accrued liabilities	594.9	493.4
Payables to related parties (refer to Note 34)	181.4	122.1
Deposit liabilities	107.3	111.3
Other tax and social security liabilities	77.6	73.6
Salaries and employee related payable	62.5	60.6
Statutory minimum dividend (refer to Note 29)	_	41.6
Current portion of provisions (refer to Note 17)	38.5	41.1
Derivative liabilities (refer to Note 8)	4.1	4.4
Deferred income	2.2	1.5
Other payables	10.9	11.7
Total trade and other payables	1,464.1	1,269.3

# 17. Provisions

Provisions consisted of the following at 31 December:

	2010 € million	2009 € million
Current		
Employee benefits	22.4	22.5
Restructuring and other	16.1	18.6
Total current provisions	38.5	41.1
Non-current		
Employee benefits	106.2	110.3
Other	13.7	19.3
Total non-current provisions	119.9	129.6
Total provisions.	158.4	170.7

The movements in restructuring and other provisions comprise:

	2010	2009	2008
	€ million	€ million	€ million
As at 1 January	37.9	15.6	19.5
Arising during the year	35.0	34.6	7.6
Utilised during the year	(43.5)	(33.4)	(14.2)
Unused amount reversed	0.1	_	(2.6)
Arising on acquisitions	_	_	6.4
Arising on prior year acquisitions	_	21.4	_
Foreign currency translation	0.3	(0.3)	(1.1)
As at 31 December	29.8	37.9	15.6

Restructuring and other provisions comprise outstanding balances relating to restructuring of €9.6m (2009: €15.3m, 2008: €9.1m) that is expected to becompleted in 2011, a provision for long-term supply contracts in Italy of €10.7m (2009: €16.4m, 2008: nil) and a provision for onerous contracts in Russia of €5.9m (2009: €54m, 2008: €5.5m). In addition 2010 included other items of €3.6m (2009: €0.8m, 2008: €1.0m).



#### 17. Provisions (continued)

## **Employee benefits**

Employee benefits consisted of the following at 31 December:

	2010	2009
	<b>€</b> million	€ million
Defined benefit plans		
Employee leaving indemnities	91.9	95.3
Pension plans	2.7	2.3
Long service benefits—jubilee plans	7.7	7.0
Total defined benefits plans	102.3	104.6
Other employee benefits		
Annual leave	9.6	6.7
Stock appreciation rights	0.1	1.2
Other employee benefits	16.6	20.3
Total other employee benefits	26.3	28.2
Total employee benefits obligations	128.6	132.8

Employee benefit obligations at 31 December were split between current and non-current as follows:

	2010	2009
	€ million	€ million
Current	22.4	22.5
Non-current	106.2	110.3
Total employee benefits obligations	128.6	132.8

Employees of Coca-Cola Hellenic's subsidiaries in Austria, Bulgaria, Croatia, Greece, Italy, Montenegro, Nigeria, Poland, Romania, Serbia and Slovenia are entitled to employee leaving indemnities, generally based on each employee's length of service, employment category and remuneration.

Coca-Cola Hellenic's subsidiaries in Austria, Greece, Northern Ireland, the Republic of Ireland and Switzerland sponsor defined benefit pension plans. Of the three plans in the Republic of Ireland, two have plan assets, as do the two plans in Northern Ireland, the plan in Greece and one plan in Switzerland. The Austrian plans do not have plan assets.

Coca-Cola Hellenic provides long service benefits in the form of jubilee plans to its employees in Austria, Croatia, Nigeria, Poland, Slovenia and Switzerland.



## 17. Provisions (continued)

Reconciliation of defined benefit obligation:

	2010	2009
	€ million	€ million
Present value of defined benefit obligation at 1 January	352.9	336.0
Service cost	13.3	12.4
Interest cost	17.0	15.9
Plan participants' contributions	4.6	4.2
Past service cost arising from amendments	(2.2)	0.4
Curtailment/settlement	5.2	2.9
Arising on prior year acquisitions	_	0.1
Benefits paid	(39.4)	(32.0)
Actuarial (gain)/loss	<b>(6.7)</b>	11.2
Foreign currency translation	29.9	1.8
Present value of defined benefit obligation at 31 December	374.6	352.9

#### Reconciliation of plan assets:

	2010	2009
	<b>€</b> million	€ million
Fair value of plan assets at 1 January	207.1	174.7
Expected return on plan assets	12.2	9.5
Actual employer's contributions	10.5	13.7
Actual participant's contributions	4.6	4.2
Actual benefits paid	<b>(11.7)</b>	(14.4)
Actuarial (loss)/gain	(0.1)	16.6
Foreign currency translation	26.3	2.8
Fair value of plan assets at 31 December	248.9	207.1

In determining its expected long-term rate of return assumption, the Group uses forward-looking assumptions in the context of historical returns and volatilities for each asset class, as well as correlations among asset classes. Adjustments are made to the expected long-term rate of return assumptions annually based upon revised expectations of future investment performance of the overall capital markets, as well as changes to local laws that may affect the investment strategy. The expected long-term rate of return assumption used in computing 2010 net periodic pension cost for the plans was 5.51%.

The present value and funded status of defined benefit obligations were as follows at 31 December:

	2010	2009
	€ million	€ million
Present value of funded obligations	264.6	229.1
Fair value of plan assets	(248.9)	(207.1)
	15.7	22.0
Present value of unfunded obligations	110.0	123.8
Unrecognised actuarial loss	(45.2)	(52.8)
Unrecognised past service benefit	(0.5)	(0.6)
Defined benefit obligations	80.0	92.4
Plus: amounts recognised within long term assets	22.3	12.2
Total defined benefit obligations	102.3	104.6
Actual return on plan assets	12.4	26.3



#### 17. Provisions (continued)

The movement in the defined benefit obligation recognised in the balance sheet was as follows:

	2010	2009
	€ million	€ million
Defined benefit obligation as at 1 January	92.4	99.5
Expense recognised in the income statement	25.5	25.5
Employer contributions.	(10.5)	(13.7)
Benefits paid	(27.7)	(17.6)
Arising on prior year acquisitions	_	0.1
Foreign currency translation	0.3	(1.4)
Defined benefit obligation as at 31 December	80.0	92.4
Plus: amounts recognised within long term assets	22.3	12.2
Total defined benefit obligation as at 31 December	102.3	104.6

The assumptions used in computing the defined benefit obligation comprised the following for the years ended 31 December:

	2010	2009
	%	%
Discount rate	4.43	4.73
Expected return on plan assets	5.40	5.51
Rate of compensation increase	3.06	3.58
Pension increases	0.67	0.73

The expense recognised in the income statement comprised the following for the years ended 31 December:

	2010	2009	2008
	€ million	€ million	€ million
Current service cost	13.3	12.4	14.5
Interest cost	17.0	15.9	17.3
Expected return on plan assets	(12.2)	(9.5)	(11.5)
Amortisation of unrecognised actuarial obligation loss	1.2	2.1	1.1
Amortisation of unrecognised past service costs	(2.2)	0.6	0.4
Curtailment/settlement	8.4	4.0	(4.5)
Total	25.5	25.5	17.3

Defined benefit plan expenditure is included in staff costs and presented in cost of goods sold and operating expenses.

The assumptions used to recognise expenses in the income statement comprised the following for the years ended 31 December:

	2010	2010 2009		2010 2009	2008
	%	%	%		
Discount rate	4.73	4.85	5.32		
Expected return on plan assets	5.51	5.28	5.48		
Rate of compensation increase	3.58	3.42	3.89		
Pension increases	0.73	0.57	0.81		



## 17. Provisions (continued)

Plan assets are invested as follows:

	2010	2009
	%	%
Asset category		
Asset category Equity securities	42	44
Debt securities	41	41
Real estate	10	10
Cash	7	5
Total	100	100

Equity securities were not invested in ordinary shares of the Company as at 31 December 2010 and as at 31 December 2009.

The total employer contributions expected to be paid in 2011 are €10.8m.

The history of experience adjustments is as follows:

	2010	2009	2008	2007	2006
	€ million				
Present value of defined benefit obligations	374.6	352.9	336.0	334.0	356.9
Fair value of plan assets	(248.9)	(207.1)	(174.7)	(206.3)	(200.9)
Deficit	125.7	145.8	161.3	127.7	156.0
Experience adjustment on plan liabilities	8.8	3.5	(2.6)	(6.5)	3.3
Experience adjustment on plan assets	0.2	16.8	(47.8)	(2.7)	2.2

# **Defined contribution plans**

The expense recognised in the income statement in 2010 for the defined contribution plan is €15.5m (2009: €10.6m, 2008: €10.0m). This is included in staff cots and recorded in cost of goods sold and operating expenses.

## 18. Share capital and share premium

Number of			
shares	Share	Share	
(authorised	Capital	Premium	Total
and issued)	<b>€</b> million	€ million	€ million
363,738,357	181.9	1,644.7	1,826.6
1,663,740	0.8	20.3	21.1
365,402,097	182.7	1,665.0	1,847.7
136,978	0.1	1.7	1.8
_	548.1	(548.1)	_
_	_	(4.8)	(4.8)
	(548.1)		(548.1)
365,539,075	182.8	1,113.8	1,296.6
597,365	0.3	5.4	5.7
366,136,440	183.1	1,119.2	1,302.3
	shares (authorised and issued) 363,738,357 1,663,740 365,402,097 136,978 — — 365,539,075 597,365	shares       Share         (authorised and issued)       € million         363,738,357       181.9         1,663,740       0.8         365,402,097       182.7         136,978       0.1         —       548.1         —       (548.1)         365,539,075       182.8         597,365       0.3	shares         Share         Share           (authorised and issued)         € million         € million           363,738,357         181.9         1,644.7           1,663,740         0.8         20.3           365,402,097         182.7         1,665.0           136,978         0.1         1.7           —         548.1         (548.1)           —         (548.1)         —           365,539,075         182.8         1,113.8           597,365         0.3         5.4



#### 18. Share capital and share premium (continued)

There is only one class of shares, ordinary shares, of which the par value is €0.50. Each share provides the right to one vote at general meetings of Coca-Cola Hellenic and entitles the holder to dividends declared by Coca-Cola Hellenic.

During 2008, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 824,832, 810,511 and 28,397 new ordinary shares, on 28 February, 13 May and 7 August 2008 respectively following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €21.1m.

During 2009, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 5,751 and 131,227 new ordinary shares, on 28 August and 23 November 2009 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €1.8m.

On 18 September 2009, Coca-Cola Hellenic announced proposals for a recapitalisation, which resulted in a capital return of approximately  $\$ 548.1m to its shaæholders, i.e.  $\$ 1.50 per share. At an ExtraordinaryGeneral Meeting of the Company held on 16 October 2009, shareholders approved an increase of the Company's share capital by  $\$ 548.1m, through the capitalisation of share premium and an increase in the nominal value of each share by  $\$ 1.50 per share. As a result, the nominal value of each share was increased from  $\$ 60.50 to  $\$ 62.00.

At the same Extraordinary General Meeting, the shareholders also approved the decrease of the Company's share capital by  $\le 548.1$ m, through a reduction of the nominal value of the shares by  $\le 1.50$  per share. As a result, the nominal value of the shares was decreased from  $\le 2.00$  to  $\le 0.50$  per share, and an equal amount of capital was returned to the shareholders in cash.

Following shareholder and regulatory approval, the Company realised the capital return on 2 December 2009. The capital return was financed through a combination of accumulated cash and new debt.

During 2010, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 163,354, 161,663, 102,700 and 169,648 new ordinary shares, as announced on 26 February, 17 May, 24 August and 25 November 2010 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €5.7m.

#### 19. Reserves

The reserves of the Group at 31 December were as follows:

	2010	2009	2008
	€ million	€ million	€ million
Treasury shares	(57.2)	(14.9)	_
Exchange equalisation reserve	(129.2)	(309.1)	(191.9)
Other reserves			
Shares held for equity compensation plan	( <b>0.8</b> )	(1.0)	(1.0)
Hedging reserve (net of deferred tax of €0.2m expense; 2009: €3.4m expense;			
2008: €3.3m credit)	(10.3)	(1.2)	11.6
Tax-free reserve	251.6	241.1	223.2
Statutory reserve	<b>77.6</b>	77.2	85.5
Stock option reserve	37.5	30.8	24.4
Available-for-sale financial assets valuation reserve	0.8	3.0	(3.3)
Other	19.0	18.9	26.3
Total other reserves	375.4	368.8	366.7
Total reserves	189.0	44.8	174.8



#### 19. Reserves (continued)

#### Treasury shares

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paid-in share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be bought back pursuant to the programme is 18,270,104 shares. Purchases under the programme are subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share.

Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme is dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. During 2010, 2,318,354 shares had been purchased pursuant to the share buy-back programme for a total value of €42.3m (2009: 1,111,781 shares purchased for a total value of €166m). As at 31 December 2010, 3,430,135 shares had been held by the Group pursuant to the share buy-back programme for a total value of €57.2m, bringing the shares in circulation to 362,706,305.

#### **Exchange equalisation reserve**

The exchange equalisation reserve comprises all foreign exchange differences arising from the translation of the financial statements of entities with functional currencies other than the euro.

#### Other reserves

Shares held for equity compensation plan

Shares held for the Coca-Cola Hellenic Stock Purchase Plan, which is an equity compensation plan in which eligible employees may participate.

Hedging reserve

The hedging reserve reflects changes in the fair values of derivatives accounted for as cash flow hedges, net of the deferred tax related to such balances.

*Tax-free reserve* 

The tax-free reserve includes investment tax incentive and other tax-free or partially taxed reserves of the parent entity, Coca-Cola Hellenic. The tax-free reserve may be distributed if taxed, where applicable.

Statutory and other reserves

Statutory and other reserves are particular to the various countries in which the Group operates. The amount of statutory reserves of the parent entity, Coca-Cola Hellenic, with restrictions on distribution is €557m (2009: €55.7m, 2008: €49.5m).

Stock option reserve

This reserve represents the cumulative charge to the income statement for employee stock option awards.

Available-for-sale financial assets valuation reserve

The available-for-sale financial assets valuation reserve reflects changes in the fair values of available-for-sale financial assets. Amounts in this reserve are reclassified to profit or loss upon sale or impairment of the related investments.

2,062.3

1,987.2

2,151.7



## **Notes to the Consolidated Financial Statements (continued)**

#### 20. Total operating costs

Total operating costs for the years ended 31 December comprised:

Total operating expenses .....

	2010 € million	2009 € million	2008 € million
Operating expenses	2,062.3	1,987.2	2,151.7
Impairment of intangible assets	_	_	189.0
Restructuring costs	36.7	44.9	_
Other items		(32.8)	15.8
Total operating costs	2,099.0	1,999.3	2,356.5
a) Operating expenses			
	2010	2009	2008
	€ million	€ million	€ million
Selling expenses	1,031.9	968.1	1,059.0
Delivery expenses	628.5	602.8	658.7
Administrative expenses	388.4	396.5	419.8
Stock option expense (refer to Note 26)	6.7	6.4	117.0
	0.7	0.4	9.3
Amortisation of intangible assets	6.8	4.7	
Amortisation of intangible assets			9.3

In 2010, operating expenses include net losses on disposal of property, plant and equipment of €13.2m (2009) €10.5m losses, 2008: €12.3m gains).

## (b) Adjustments to intangible assets

During 2010, 2009 and 2008, the Group recognized deferred tax assets on losses that had previously not been recognised on acquisition of CCB by HBC. Correspondingly, in 2010, a deferred tax credit of  $\leq$ 10.2m (2009:  $\leq$ 1.6m, 2008:  $\leq$ 0.9m) has been included within tax on the income statement. Based on the revised IFRS 3, *Business Combinations*, goodwill is no longer adjusted when deferred tax assets on losses have not been recognised on acquisition and are subsequently recognized. Therefore no charge has been included in the operating expenses of 2010 (2009:  $\leq$ 2.2m, 2008:  $\leq$ 1.2m). For the credit that has been included in taxes please refer to Note 22.

#### (c) Restructuring costs

As part of the effort to optimise the cost base and sustain competitiveness in the market place, the Company undertook restructuring initiatives in 2010 which amounted to €36.7m (2009: €44.9m, 2008: nil) beforetax. The Company recorded during 2010 €25.7m (2009: €29.9m,2008: nil), €2.3m (2009: €10.8m, 2008: nil) and €8m (2009: €4.2m, 2008: nil) of restructuring charges in its established, developing and emerging markets, respectively. The restructuring concerns mainly employees' costs, outsourcing of certain functions as well as closure of production facilities.

#### (d) Other items

On 19 December 2008, it was announced that a production plant in Benin City, Nigeria, which was owned by the Nigerian Bottling Company plc in which the Group has a 66% interest, had been substantially damaged by fire. An impairment charge was recorded in December 2008 on certain assets totalling €15.8m. Of this impairment charge, €9.8m related to impairment of property, plant and equipment, and €4.5m related to the impairment of inventory balances. During 2009, €32.8m was received from the Company'sinsurers.



## 20. Total operating costs (continued)

## (e) Staff costs

Staff costs, included in the income statement in operating expenses and cost of goods sold lines, are analysed as follows:

	2010	2009	2008
	€ million	€ million	€ million
Wages and salaries	840.0	779.0	844.5
Social security costs	161.0	151.0	154.7
Pension and other employee benefits	129.5	163.4	154.6
Termination benefits	32.8	35.2	5.4
Total staff costs	1,163.3	1,128.6	1,159.2

The average number of full-time equivalent employees in 2010 was 42,505 (2009: 44,231, 2008: 47,641).

## (f) Fees and other services of the statutory auditor

Audit and other fees charged in the income statement concerning the statutory auditor of the consolidated financial statements, PricewaterhouseCoopers S.A and affiliates, were as follows, for the years ended 31 December:

	2010	2009
	€ million	€ million
Audit fees	6.2	6.7
Audit related fees	0.2	0.1
Tax fees	_	_
Other fees	0.2	_
Total audit and all other fees	6.6	6.8

## 21. Finance costs

Net finance costs for the years ended 31 December comprised:

	2010	2009	2008
	€ million	€ million	€ million
Interest income	7.4	9.4	16.9
Finance expense	<b>(76.6)</b>	(67.7)	(103.9)
Net foreign exchange remeasurement losses	(0.4)	(3.7)	(6.7)
Finance charges paid with respect to finance leases	(6.1)	(10.8)	(14.7)
Total finance costs	(83.1)	(82.2)	(125.3)
Finance costs, net	(75.7)	(72.8)	(108.4)

Capitalised borrowing costs in 2010 amounted to €1.4m (2009: €4.3m, 2008: €6.4m). Then terest rate used to capitalise borrowing costs of the Group for 2010 was 3.16% (2009: 2.59%, 2008: 4.68%).



#### 22. Tax

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the statutory tax rate in Greece as follows:

	2010 € million	2009 € million	2008 € million
Profit before tax per the income statement	571.8	564.1	346.3
Tax calculated at a tax rate of 24% (2009 and 2008: 25%)	137.2	141.0	86.6
Effect of different tax rates in foreign jurisdictions	(24.5)	(28.3)	(35.6)
Additional local taxes in foreign jurisdictions	13.2	17.4	16.2
Special tax in Greece	21.2	19.8	_
Tax holidays in foreign jurisdictions	(2.0)	(2.3)	(2.3)
Expenses non-deductible for tax purposes	41.1	32.5	91.7
Income not subject to tax	(22.0)	(34.9)	(42.5)
Changes in tax laws and rates	<b>(1.7)</b>	(1.7)	0.1
Current year tax losses not recognised	0.5	2.0	1.3
Recognition of pre-acquisition deferred tax assets	(10.2)	(1.6)	(0.9)
Utilisation of previously unrecognised post-acquisition tax losses	(6.2)	_	(0.1)
Recognition of previously unrecognised post-acquisition tax losses	<b>(6.5)</b>	_	(0.5)
Other	(3.2)	(1.4)	(7.6)
Income tax charge per the income statement	136.9	142.5	106.4

#### Special tax in Greece

On 6 May 2010, the Greek Government enacted the 'Extraordinary Contribution of Social Responsibility' (Law Nr. 3845/2010). According to article 5, the 'Extraordinary Contribution of Social Responsibility' was applied retrospectively on the parent company's 2009 total net income. The amount of such 'Extraordinary Contribution of Social Responsibility' applicable to 2009 was €21.2m. As are sult the Group recorded a tax charge of €21.2m in 2010.

On 10 December 2009, the Greek Government had introduced the 'Extra Contribution of Social Responsibility by the Large Companies'. This law (Law Nr. 3808/2009) provided for a special additional tax on the parent company's 2008 total net income. As a result, the Group recorded a tax charge of €19.8m in 2009.

The income tax charge for the years ended 31 December is as follows:

	2010	2009	2008
	€ million	€ million	€ million
Current tax charge	117.6	119.9	108.1
Deferred tax charge/(credit) (refer to Note 9)	29.5	24.2	(0.8)
Pre-acquisition deferred tax assets recognised subsequent to acquisition of CCB			
(refer to Note 20)	(10.2)	(1.6)	(0.9)
Total income tax charge	136.9	142.5	106.4



## 23. Earnings per share

The calculation of the basic and diluted earnings per share attributable to the owners of the parent entity is based on the following data:

	2010	2009	2008
Net profit attributable to the owners of the parent (€ million)	423.2	399.2	227.6
Weighted average number of ordinary shares for the purposes			
of basic earnings per share (million)	363.3	364.9	364.8
Effect of dilutive stock options (million)	0.2	0.7	1.5
Weighted average number of ordinary shares for the purposes			
of diluted earnings per share (million)	363.5	365.6	366.3
Basic and diluted earnings per share (€)	1.16	1.09	0.62

Given the effect of rounding, basic and diluted earnings per share are equal. Outstanding stock options that have an anti-dilutive effect and therefore excluded from diluted earnings per share in 2010 were 3.4m (2009: 4.4m, 2008: 1.5m).

# 24. Components of other comprehensive income

The components of other comprehensive income for the years ended 31 December comprise:

		2010		2009			2008		
		Tax		Tax			Tax		
	Before-tax	(expense)/	Net-of-tax	Before-tax	(expense)/	Net-of-tax	Before-tax	(expense)/	Net-of-tax
	amount	benefit	amount	amount	benefit	amount	amount	benefit	amount
	€ million	<b>€</b> million	<b>€</b> million	€ million	€ million	<b>€</b> million	€ million	€ million	<b>€</b> million
Available-for-sale									
financial assets	(2.3)	0.1	(2.2)	6.4	(0.1)	6.3	(12.5)	2.1	(10.4)
Cash flow hedges	(9.3)	0.2	(9.1)	(16.1)	3.3	(12.8)	15.7	(3.3)	12.4
Foreign currency									
translation	181.5	_	181.5	(79.5)	_	<b>(79.5)</b>	(289.2)	_	(289.2)
Share of other									
comprehensive									
income of equity									
method									
investments	1.4		1.4	(0.7)		(0.7)	(2.2)		(2.2)
Other comprehensive income	171.3	0.3	171.6	(89.9)	3.2	(86.7)	(288.2)	(1.2)	(289.4)



#### 25. Shares held for equity compensation plan

The Group operates a stock purchase plan, the Coca-Cola HBC Stock Purchase Plan, which is an equity compensation plan in which eligible employees may participate.

Under the terms of this plan, employees have the opportunity to invest 1% to 15% of their salary in ordinary Coca-Cola Hellenic shares by contributing to the plan monthly. Coca-Cola Hellenic will match up to a maximum of 3% of the employee's salary by way of contribution. Employer contributions are used to purchase matching shares on a monthly basis on the open market, currently the Athens Exchange. Shares are either held in the employees name or by a trust, The Coca-Cola HBC Employee Stock Purchase Trust. Matching shares vest 350 days after the purchase. However, forfeited shares are held in a reserve account of the plan, do not revert back to the Company and may be used to reduce future employer contributions. Dividends received in respect of shares held in the plan accrue to the employees.

In order to adapt the plan to the Greek legal framework in the case of employees resident in Greece, Coca-Cola Hellenic matches the contribution of the employees resident in Greece with an annual employer contribution of up to 5% of the employee's salary, which is made in December, and matching shares purchased in December vest immediately.

During 2010, 272,279 shares were purchased by Coca-Cola Hellenic (2009: 334,859, 2008: 302,654) as matching shares to employee investments. The charge to the income statement totalled €5.2m (2009: €4.8n, 2008: €4.8m). Of this amount, €1.1m represented employer contributions made for Greek resident employees (2009: €1.0m, 2008: €1.2m). The cost of unvested mtching shares held by the trust at the end of 2010, before they vest to employees, was €4.1m (2009: €3.8m, 2008: €3.6m)The total number of shares held by the trust at 31 December 2010 was 2,428,353 (2009: 2,327,925, 2008: 1,588,959). The total contributions made by employees to the trust during 2010 were €6.0m (2009: €5.5m, 2008: €5.6m).

No provision is made for any increase or decrease in value of these shares, as they will vest to employees, and the risks and rewards of fluctuations of the share price are borne by those employees.

#### 26. Stock option compensation plans

Coca-Cola Hellenic operates a stock-based compensation plan, under which senior managers are granted awards of stock options, based on performance, potentiality and level of responsibility. Options are granted at an exercise price equal to the closing price of the Company's shares trading on the Athens Exchange on the day of the grant. Options vest in one-third increments each year for three years and can be exercised for up to ten years from the date of award. When the options are exercised, the proceeds received, net of any transaction costs, are credited to share capital (at the nominal value) and share premium.

Incremental fair value is calculated using the binomial stock option valuation model and represents the difference between the fair value of an option immediately after the modification and the original fair value of the respective option, measured immediately before the modification.



#### 26. Stock option compensation plans (continued)

The following table summarises information regarding outstanding stock options exercisable at 31 December 2010 and stock options exercised during 2010:

	Exercise price after the capital return (€)	Vesting status 2010		Vesting dates for further increments		End of option period	Number of stock options outstanding
2001 Stock Option Plan							
Sub Plan 6	8.19	fully vested	-	-	-	12.12.2011	61,313
2003-2004 Plan/2003 Grant	9.67	fully vested	-	-	-	14.12.2013	27,000
2003-2004 Plan/2004 Grant	10.92	fully vested	-	-	-	02.12.2014	99,577
2005-2009 Plan/2005 Grant	14.03	fully vested	-	-	-	01.12.2015	642,636
2005-2009 Plan/2006A Grant	15.07	fully vested	-	-	-	20.03.2016	50,001
2005-2009 Plan/2006B Grant	13.85	fully vested	-	-	-	22.06.2016	15,000
2005-2009 Plan/2006 Grant	17.21	fully vested	-	-	-	12.12.2016	1,140,651
2005-2009 Plan/2007 Grant	27.25	fully vested	-	-	-	12.12.2017	1,374,283
2005-2009 Plan/2008A Grant	23.04	two thirds	20.06.2011	-	-	19.06.2018	30,000
2005-2009 Plan/2008 Grant	9.86	two thirds	11.12.2011	-	-	10.12.2018	1,526,668
2009-2011 Plan/2009 Grant	16.54	one third	10.12.2011	10.12.2012	-	09.12.2019	1,782,633
2009-2011 Plan/2010A Grant	20.00	none	18.03.2011	18.03.2012	18.03.2013	17.03.2020	30,000
2009-2011 Plan/2010 Grant	20.15	none	09.12.2011	09.12.2012	09.12.2013	08.12.2020	1,980,100
Total	•••••	•••••		•••••			8,759,862

A summary of stock option activity under all plans is as follows:

	Number of stock options 2010	Weighted average exercise price 2010 (€)	Number of stock options 2009	Weighted average exercise price 2010 (€)
Outstanding at January 1	7,415,442	16.33	6,168,726	16.08
Granted	2,010,100	20.15	1,793,300	16.54
Exercised	(597,365)	9.59	(140,245)	11.36
Expired	(1,453)	8.29	(26,472)	9.87
Forfeited	(66,862)	18.08	(379,867)	17.66
Outstanding at December 31	8,759,862	17.65	7,415,442	16.33
Exercisable at December 31	5,001,036	17.77	4,007,973	16.76

The charge to the income statement for employee stock option awards for 2010 amounted to €6.7m (2009: €6.4m, 2008: €9.3m).

The Company adopted the employee stock option plan on 13 December 2001. Previously, the Company had issued stock appreciation rights to certain of its employees, including employees who previously held options in CCB. Upon adoption of the stock option plan, all such rights, except those held by retirees and employees located in countries where granting and exercising stock options was impractical or not permitted, were converted into stock options carrying over the same exercise prices, vesting periods and expiration dates.



#### **26.** Stock option compensation plans (continued)

Equity settled share based payments are measured at fair value at the date of grant using a binomial stock option valuation model. The inputs into the model are as follows:

	2010	2009	2008
Weighted average fair value of options granted	€5.2	€3.6	€2.7
Risk free interest rates	3.0%	3.3%	3.9%
Expected volatility	32.2%	28.2%	35.7%
Dividend yield	1.5%	1.7%	2.3%
Expected life	4.0 years	3.6 years	3.3 years

The weighted average remaining contractual life of share options outstanding under the stock option compensation plans at 31 December 2010 was 7.8 years (2009: 7.9 years, 2008: 8.2 years).

#### 27. Stock appreciation rights

The Company operated in the past a stock-based compensation plan, under which certain key employees were granted stock appreciation rights ('SARs'), based on an employee's performance, potentiality and level of responsibility. The terms of the SARs were based upon the basic terms and conditions of stock option grants, except that instead of shares, the holders receive a payment equal to the positive difference between the market price of Coca-Cola Hellenic's shares at the closing time of the Athens Exchange at the date of exercise and the exercise price. SARs vest in one-third increments each year for three years and can be exercised for up to ten years from the date of award. The last period for which SARs were granted was December 2005. Since then no further grants of SARs have been awarded.

Incremental fair value is calculated using the binomial stock option valuation model and represents the difference between the fair value of a SAR immediately after the modification and the original fair value of the respective SAR, measured immediately before the modification.

The following table summarizes information on stock appreciation rights outstanding on 31 December 2010:

	Vesting			Number of
	Exercise	status	End of	SARs
	price (€)	2010	option period	outstanding
		fully		
2001 - Sub Plan 6	8.19	vested	12.12.2011	13,950



## 27. Stock appreciation rights (continued)

A summary of stock appreciation rights activity under all plans is as follows:

	Weighted average			Weighted average
	Number of SARs 2010	exercise price 2010 (€)	Number of SARs 2009	exercise price 2009 (€)
Outstanding on 1 January	77,250	9.60	152,266	9.73
Exercised	(63,300)	9.91	(69,698)	9.87
Expired	_	_	(5,318)	9.87
Forfeited	_	_		_
Outstanding on 31 December	13,950	8.19	77,250	9.60
Exercisable on 31 December	13,950	8.19	77,250	9.60

The inputs used for valuation of SARs are the same as those used for equity settled share based payments with the exception of risk-free interest rates which were 1.6% (2009: 2.4%, 2008: 4.3%).

The compensation expense relating to SARs recorded for 2010 amounted to a credit of €05m (2009: a debit of €0.5m, 2008: credit of €2.3m). The aggregated itrinsic value for the vested SARs at 31 December 2010 was €0.2m (2009: €0.5m, 2008: nil).

The weighted average remaining contractual life of share options outstanding under the SARs schemes at 31 December 2010 was 0.9 years (2009: 2.5 years, 2008: 2.2 years).



#### 28. Business combinations

No business combination transactions occurred in 2010 and 2009. In 2008 the Group acquired Socib S.p.A

## Acquisition of Socib S.p.A.

On 11 December 2008, the Group acquired 100% of Socib S.p.A. and related entities (collectively 'Socib'), the second largest Coca-Cola franchise bottler in Italy. Socib's franchise territory covers the southern Italian mainland plus Sardinia. The acquisition accounting was completed in December 2009, whereby the purchase price amounted to €209.3m (excluding acquisition costs), which includes the assumption of debt of €38.9m.

Details of the acquisition are as follows:

	As reported in 2008 € million	Adjustments € million	Adjusted values € million
Property, plant and equipment	54.2	29.6	83.8
Deferred tax assets	7.3	(3.7)	3.6
Other non-current assets	0.1	_	0.1
Inventories	15.0	3.9	18.9
Accounts receivable	50.4	1.9	52.3
Other current assets	6.9	(3.0)	3.9
Short-term borrowings	(28.4)	0.3	(28.1)
Accounts payable	(38.9)	15.0	(23.9)
Other current liabilities	(23.8)	(17.5)	(41.3)
Long-term borrowings	(10.9)	0.1	(10.8)
Other non-current liabilities	(6.2)	(15.2)	(21.4)
Fair value of net tangible assets acquired	25.7	11.4	37.1
Franchise agreements	150.0	(23.1)	126.9
Goodwill	89.1	(7.8)	81.3
Deferred tax arising on recognition of intangible assets	(47.1)	12.7	(34.4)
Fair value of net assets acquired	217.7	(6.8)	210.9
Purchase price	216.3	(7.0)	209.3
Costs of acquisition	1.4	0.2	1.6
Total consideration	217.7	(6.8)	210.9
Payments for acquisition of Socib in 2008			224.3
Receipts from acquisition of Socib in 2009			(17.5)
Payments for acquisition of Socib in future years			4.0
Costs of acquisition to be paid			0.1
Total consideration			210.9

The contribution of Socib to the results of the Group for the year ended 31 December 2008 was a loss of  $\leq$ 1.0m, including restructuring charges of  $\leq$ 1.3m. The acquisition resulted in the Group recording  $\leq$ 81.3m of goodwill and  $\leq$ 126.9m of franchise rights in its established courtries segment.

The goodwill arising on the acquisition of Socib is attributed to synergies that the Group expects to realise by combining operations with those already existing in northern and central Italy.



#### 29. Dividends

The reported net results of the parent company's statutory accounts do not require a 2010 statutory minimum annual dividend payment. As a result the Group has not recorded a dividend liability in respect of 2010.

The statutory minimum dividend recognised for 2009 amounted to €41.6m and was recorded as liability under 'Other payables' in the consolidated balance sheet. The remaining dividend of €68.1m was recorded in shareholders' equity in the second quarter of 2010 as an appropriation of retained earnings.

During 2010, a dividend of €0.30 per share totalling €102.0m was paid. During 2009, a dividend of €0.8 per share totalling €102.3m was paid. During 2008, a dividend of €0.25 per share totalling €91.3m was paid

#### 30. Financial risk management

#### Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk, commodity price risk), credit risk, liquidity risk and capital risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by the Group Treasury in a controlled manner, consistent with the Board of Directors' approved policies. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's subsidiaries. The Board of Directors has approved the Treasury Policy and Chart of Authority, which together provide the control framework for all treasury and treasury related transactions.

## **Market Risk**

Foreign currency risk

The Group is exposed to the effect of foreign currency risk on future commercial transactions, recognised assets and liabilities that are denominated in currencies other than the local entity's functional currency, as well as net investments in foreign operations. Foreign currency forward contracts and foreign currency option contracts are used to hedge a portion of the Group's foreign currency risk. The majority of the foreign currency forward contracts and foreign currency option contracts have maturities of less than one year after the balance sheet date and consequently the net fair value of the gains or losses on these contracts will be transferred from the hedging reserve to the income statement at various dates during this period. The foreign currency risk arising from the investment in foreign operations is not hedged.

Management has set up a policy that requires Group companies to manage their foreign exchange risk against their functional currency. To manage their foreign exchange risk arising from future commercial transactions and recognised assets and liabilities, entities in the Group use Foreign currency forward contracts and foreign currency option contracts transacted with Group Treasury. Foreign exchange risk arises when future commercial transactions or recognised assets or liabilities are denominated in a currency that is not the entity's functional currency. The Group Treasury's risk management policy is to hedge between 25% and 80% of anticipated cash flows in each major foreign currency for the subsequent twelve months. Each subsidiary designates contracts with Group Treasury as fair value hedges or cash flow hedges, as appropriate. External foreign exchange contracts are designated at Group level as hedges of foreign exchange risk on specific assets, liabilities or future transactions on a gross basis.

The following tables present details of the Group's sensitivity to increases and decreases in the euro and US dollar against the relevant foreign currencies. The sensitivity analysis is based on the historical volatility, over a twelve-month period, of the respective foreign currencies in relation to the euro and the US dollar. Management has determined the percentage change in each respective foreign currency to be a reasonable estimate of possible outcomes. The sensitivity analysis determines the potential gains and losses arising from the Group's foreign exchange positions as



## 30. Financial risk management (continued)

a result of the corresponding percentage increases and decreases in the Group's main foreign currencies, relative to the euro and the US dollar. The sensitivity analysis includes outstanding foreign currency denominated monetary items, external loans as well as loans between operations within the Group where the denomination of the loan is in a currency other than the currency of the local entity. The sensitivity analysis for exchange risk for fiscal year 2010, 2009 and 2008 was as follows:

## 2010 exchange risk sensitivity analysis

		Euro strengthens against local currency		Euro weake local cu	O
	% change	Loss/(Gain) in income statement € million	Loss/(Gain) in equity € million	Loss/(Gain) in income statement € million	(Gain)/loss in equity € million
Armenian dram	12.25%	_	_	_	
Belarussian rouble	9.82%	(0.6)	_	0.7	_
Bulgarian lev	0.59%	(0.1)	_	0.1	_
Croatian kuna	1.84%		(0.1)		0.1
Czech koruna	6.22%	(1.4)	(1.0)	1.6	0.9
Estonian kroon	0.46%	(0.1)	_	0.1	_
Hungarian forint	11.28%	(1.2)	(1.6)	2.0	1.1
FYROM dinar	9.48%	(1.0)	_	1.2	_
Moldovan leu	12.38%	0.1	1.0	(0.1)	(1.3)
Nigerian naira	10.66%	0.5	_	(0.7)	_
Polish zloty	10.56%	(0.4)	(4.4)	2.6	1.7
Romanian leu	5.14%	1.2	(1.2)	(0.4)	_
Russian rouble	8.64%	(0.2)	(0.8)	(0.7)	0.5
Serbian dinar	4.91%	0.1	0.3	(0.1)	(0.3)
Swiss franc	8.65%	(1.6)	(1.9)	1.8	1.8
UK sterling	8.38%	(0.1)	6.0	0.5	(7.0)
Ukrainian hryvnia	10.87%	0.2	_	(0.2)	
US dollar	10.25%	5.4	3.9	(6.7)	(3.3)
		0.8	0.2	1.7	(5.8)
		0.8	0.2	1.7	(5.5)

		US dollar strengthens against local currency		US dollar wea	O
	% change	(Gain)/loss in income statement € million	(Gain)/loss in equity € million	Loss/(Gain) in income statement € million	Loss/(Gain) in equity € million
Belarussian rouble	2.87%	0.1		(0.1)	_
Bulgarian lev	10.22%	0.6	(0.1)	(0.8)	0.1
Euro	10.25%	(5.5)	(3.0)	6.8	3.7
Nigerian naira	4.18%	0.1	1.5	(0.1)	(1.7)
Romanian leu	12.47%	_	(0.3)	_	0.3
Russian rouble	8.94%	0.4	(2.2)	(0.6)	0.5
Serbian dinar	11.56%	_	_	_	_
Ukrainian hryvnia	3.21%	(0.9)	_	1.0	_
Croatian kuna	11.05%	_	(0.1)	_	0.1
		(5.2)	(4.2)	6.2	3.0



# 30. Financial risk management (continued)

# 2009 exchange risk sensitivity analysis

		Euro strengthens against		Euro weakens against		
		local cu	rrency	local cu	currency	
	% change	(Gain)/loss in income statement € million	(Gain)/loss in equity € million	Loss/(Gain) in income statement € million	(Gain)/loss in equity € million	
Armenian dram	27.13%	_	_	_	_	
Belarussian rouble	8.04%	(0.3)	_	0.4	_	
Bulgarian lev	0.40%	(0.1)	_	0.1	_	
Croatian kuna	3.22%	_	(0.1)	_	0.1	
Czech koruna	8.16%	(0.4)	(1.0)	0.7	0.4	
Hungarian forint	9.83%	(0.9)	(1.7)	0.5	(0.5)	
FYROM dinar	3.89%	(0.1)	_	0.1	_	
Moldovan leu	10.54%	0.2	_	(0.3)	_	
Nigerian naira	12.44%	0.1	_	(0.3)	_	
Polish zloty	11.04%	(8.8)	(2.4)	11.5	0.3	
Romanian leu	3.36%	1.0	(0.4)	(0.4)	0.3	
Russian rouble	6.90%	3.5	(1.7)	(3.6)	1.5	
Serbian dinar	3.50%	_	_	_	_	
Swiss franc	3.00%	_	(0.4)	_	0.4	
UK sterling	10.23%	2.9	(0.2)	(4.5)	_	
Ukrainian hryvnia	15.27%	0.2	_	(0.3)	_	
US dollar	10.39%	(5.2)	3.0	5.9	(3.6)	
		(7.9)	(4.9)	9.8	(1.1)	

		US dollar stren	0 0	US dollar weakens against local currency		
	% change	Loss/(Gain) in income statement € million	(Gain)/loss in equity € million	(Gain)/loss in income statement € million	(Gain)/loss in equity € million	
Belarussian rouble	7.45%	0.1	_	(0.1)	_	
Bulgarian lev	10.74%	0.1	_	(0.1)	_	
Euro	10.39%	3.0	(2.5)	(3.7)	3.0	
Nigerian naira	7.52%	1.5	_	(1.7)	_	
Romanian leu	11.60%	(0.1)	(1.0)	0.1	1.0	
Russian rouble	11.29%	(0.2)	(0.2)	_	(1.0)	
Serbian dinar	10.19%	0.1	_	(0.1)	_	
Ukrainian hryvnia	15.91%		3.6		(5.0)	
		4.5	(0.1)	(5.6)	(2.0)	



## 30. Financial risk management (continued)

# 2008 exchange risk sensitivity analysis

		Euro strengthens against		Euro weakens against		
		local cu	rrency	local cu	rrency	
	% change	Loss/(Gain) in income statement € million	Loss/(Gain) in equity € million	(Gain)/loss in income statement € million	(Gain)/loss in equity € million	
Armenian dram	17.88%	0.2		(0.2)		
Belarussian rouble	19.65%	(0.2)	_	0.3		
Croatian kuna	4.02%	0.1	(0.3)	(0.1)	0.3	
Czech koruna	11.68%	2.5	2.8	(3.0)	(2.8)	
Hungarian forint	10.47%	_	(1.8)	(1.5)	0.9	
Moldovan leu	16.93%	0.7	_	(1.1)	_	
Nigerian naira	31.24%	1.6	_	(3.1)	_	
Polish zloty	14.51%	0.1	(7.4)	1.6	3.3	
Romanian leu	11.08%	(0.8)	(1.3)	0.6	0.7	
Russian rouble	20.68%	9.6	51.7	(18.5)	(80.2)	
Serbian dinar	14.12%	1.9	_	(2.6)	_	
Slovak koruna	7.00%	4.3	_	(4.9)	_	
Swiss franc	10.76%	0.9	(4.0)	(1.8)	4.0	
UK sterling	15.79%	4.6	1.1	(8.2)	(1.1)	
Ukrainian hryvnia	29.75%	2.4	_	(4.5)	_	
US dollar	18.05%	0.8	5.1	(2.6)	(6.9)	
		28.7	45.9	(49.6)	(81.8)	

		US dollar strengthens against local currency		0 0		8
	0/ - <b>h</b>	(Gain)/loss in income (Gain)/loss in statement equity		Loss/(Gain) in income statement	Loss/(Gain) in equity	
	% change	€ million	€ million	€ million	€ million	
Euro	8.40%	(0.8)	(5.1)	2.6	6.9	
Nigerian naira	3.27%	0.4	_	(2.0)	_	
Romanian leu	13.00%	_	(0.7)	_	0.7	
Russian rouble	5.70%	(1.6)	(5.2)	1.3	6.6	
Ukrainian hryvnia	3.58%	(0.1)	6.2	0.1	(11.6)	
		(2.1)	(4.8)	2.0	2.6	

#### Interest rate risk

The fair value of interest rate swap agreements utilised by the Group modifies the Group's exposure to interest rate risk and the changes in fair value of debt by converting the Group's fixed rate debt into floating rate obligation based on EURIBOR over the life of the underlying debt. The agreements involve the receipt of fixed rate interest payments in exchange of floating rate interest payments over the life of the agreement without an exchange of the underlying principal



#### **30.** Financial risk management (continued)

amount. In June and July 2009, the Group unwound two euro interest rate swap contracts with a notional value of €207.5m, while in June and July 2010 the Group unwound the remaining interest rate swap contracts with a notional value of €292.5m, all of which related to the €500m 7-year euro-denominated fixed rate bond that matures in 2011. Furthermore, in June and July 2010, the Group unwound the interest rate swap contracts with notional value of €500.0m which related to the €500.0m 5-year euro-denominated fixed rate bond that matures in 2014.

During 2009, Coca-Cola Hellenic purchased interest rate option contracts on floating rate debt in order to continue to benefit from lower floating interest rates whilst ensuring protection against adverse interest rate movements. These interest rate options were sold in June and July 2010.

The sensitivity analysis in the following paragraph has been determined based on exposure to interest rates of both derivative and non-derivative instruments existing at the balance sheet date and assuming constant foreign exchange rates. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the balance sheet date was outstanding for the whole year. A 100 basis point increase or decrease represents management's assessment of a reasonably possible change in interest rates.

If interest rates had been 100 basis points higher and all other variables were held constant, the Group's profit for the year ended 31 December 2010 would have decreased by €1.8m (2009: €19.0m, 2008: €17.4m). If interest rates had been 100 basis points lower and all other variables were held constant, the Group's profit for the year ended 31 December 2010 would have increased by €1.8m (2009: €19.0m, 2008: €17.4m). This is mainly attributable to the Group's exposure to interest rates on its fixed rate bond that have been swapped to a floating rate obligation.

## Commodities price risk management

The Group has no material exposure to the effect of short-term changes in the price of sugar, fructose and aluminium as where possible it contracts prices with suppliers up to one year in advance.

#### Credit risk

The Group has limited concentration of credit risk across trade and financial counterparties. Policies are in place to ensure that credit sales of products and services are made to customers with an appropriate credit history. Derivative counterparties and cash transactions are limited to high credit quality financial institutions. The Group has policies that limit the amount of credit exposure to any single financial institution.

The Group's maximum exposure to credit risk in the event that counterparties fail to perform their obligations at 31 December 2010 in relation to each class of recognised financial asset, is the carrying amount of those assets as indicated in the balance sheet.

If credit is granted to customers, their credit quality is normally assessed using external agencies and historic experience. Credit limits are set accordingly. Further information regarding credit risk exposure is shown within Notes 12 and 13.

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Group's maximum credit risk exposure for each derivative instrument is the carrying amount of the derivative (refer to Note 8). In addition, the Group regularly makes use of money market funds to invest temporarily excess cash balances and to diversify its counterparty risk. These funds all have a minimum AAA rating and strict investment limits are set, per fund, depending on the size of the fund.

The Group only undertakes investment transactions with banks and financial institutions that have a minimum independent credit rating of 'A' from Standard & Poor's or 'A2' from Moody's. In relation to derivative transactions, the financial institutions are required to have at least one long-term credit rating of 'AA-' or 'Aa3' from Standard & Poor's or Moody's Investors Service respectively.



#### **30.** Financial risk management (continued)

#### Liquidity risk

The Group actively manages liquidity risk to ensure there are sufficient funds available for any short-term and long-term commitments. Bank overdrafts and bank facilities, both committed and uncommitted, are used to manage this risk

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity requirements. The Group manages liquidity risk by maintaining adequate reserves and committed banking facilities, access to the debt capital markets, and by continuously monitoring forecasted and actual cash flows. Included in Note 15 is a listing of the undrawn facilities that the Group has at its disposal to manage liquidity risk.

The following tables detail the Group's remaining contractual maturities for its financial liabilities. The tables include both interest and principal undiscounted cash flows assuming that interest rates remain constant from 31 December 2010.

	€ million up to 1 year	€ million 1–2 yrs	€ million 2–5 yrs	€ million over 5 years
Borrowings	623.8	92.4	1,451.7	361.3
Derivative liabilities	4.1	_	_	_
Trade and other payables	1,421.5			6.8
As at 31 December 2010	2,049.4	92.4	1,451.7	368.1
Borrowings	375.2	691.8	987.7	653.3
Derivative liabilities	4.4		_	_
Trade and other payables	1,223.8	0.6		1.2
As at 31 December 2009	1,603.4	692.4	987.7	654.5

The Group hedges exposures to changes in the fair value of debt, as well as in the foreign exchange cash flows of debt by using a combination of interest rate and cross-currency swap contracts (refer to Notes 8 and 15). Therefore, the impact of these instruments has been included in the aggregate interest and principal undiscounted cash flows related to the underlying borrowings presented above.

## Capital risk

The Group's objectives when managing capital are to safeguard the Group's ability to continue as going concern and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may increase or decrease debt, issue or buy back shares, adjust the amount of dividends paid to shareholders, or return capital to shareholders.

The Group's goal is to maintain a conservative financial profile. This is evidenced by the strong credit ratings maintained with Standard & Poor's and Moody's Investors Service. In July 2010, Standard & Poor's Ratings Services affirmed Coca-Cola Hellenic's "A" long-term and "A-1" short-term corporate credit ratings and stable outlook. The long-term rating of the Company's senior unsecured debt was downgraded to "A-" in November 2010. The corporate credit ratings by Moody's remained unchanged over the period, i.e. "A3" long-term, "P2" short-term and stable outlook. The Group monitors its capital structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Total capital is calculated as 'Total equity' as shown in the consolidated balance sheet plus net debt. The Group's strategy is to maintain a gearing ratio within a 35% to 45% range. The gearing ratios at 31 December 2010 and 2009 were as follows:



#### **30.** Financial risk management (continued)

	2010	2009
	€ million	€ million
Total borrowings (refer to Note 15)	2,191.5	2,407.6
Less: Cash and cash equivalents (refer to Note 14)	(326.1)	(232.0)
Net debt	1,865.4	2,175.6
Total equity	3,095.9	2,595.9
Total capital	4,961.3	4,771.5
Gearing ratio	38%	46%

The decrease in the gearing ratio during 2010 resulted primarily from the current year profit which increased equity, from increased cash and cash equivalents through positive cash flows and reduced borrowings through partial repayment of the €500m euro-denominated bond due in 2011, which amounted to €198.9m (refer to Note 15)

#### Fair values of financial assets and liabilities

For financial instruments such as cash, deposits, debtors and creditors, investments, short-term borrowings (excluding the current portion of bonds and notes payable) and other financial liabilities (other than bonds and notes payable), carrying values are a reasonable approximation of their fair values. According to the fair value hierarchy, the financial instruments measured at fair value are classified as follows:

#### Level 1

The fair value of available-for-sale listed equity securities is based on quoted market prices at 31 December 2010.

#### Level 2

The fair value of foreign currency forward contracts, foreign currency option contracts, bonds and notes payable, interest rate swap contracts and cross-currency swap contracts is determined by using valuation techniques. These valuation techniques maximise the use of observable market data. The fair value of the foreign currency forward contracts, foreign currency option contracts and cross-currency swap contracts is calculated by reference to quoted forward exchange and deposit rates at 31 December 2010 for contracts with similar maturity dates. The fair value of interest rate option contracts is calculated by reference to the Black and Scholes valuation model and implied volatilities. The fair value of bonds and notes payable has been determined on the basis of the estimated present value of future cash flows based on observable yield curves. The fair value of interest rate swap contracts is determined as the difference in the present value of the future interest cash inflows and outflows based on observable yield curves.

#### Level 3

The fair value of available-for-sale unlisted investments is determined through the use of estimated discounted cash flows.

The Group holds borrowings at both fixed and floating interest rates. Interest rate swap contracts have been used to manage the Group's exposure to interest rates, in line with the Group's fixed/floating rate strategy.



## 30. Financial risk management (continued)

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2010:

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Financial assets at FVTPL				
Foreign currency forward contracts		0.3	_	0.3
Foreign currency option contracts	_	0.4	_	0.4
Derivative financial assets used for hedging				
Fair value hedges				
Foreign currency forward contracts	_	1.7	_	1.7
Interest rate swap contracts	_	35.4	_	35.4
Cash flow hedges				
Foreign currency forward contracts	_	0.6	_	0.6
Foreign currency option contracts	_	1.2	_	1.2
Interest rate swap contracts	_	37.7	_	37.7
Available-for-sale financial assets				
Equity securities	1.5		0.3	1.8
Total financial assets	1.5	77.3	0.3	79.1
Financial liabilities at FVTPL				
Foreign currency forward contracts	_	(0.1)	_	(0.1)
Cross-currency swap contracts	_	(72.6)	_	(72.6)
Hedged financial liabilities				
Bonds and notes payable	_	(744.1)	_	(744.1)
Derivative financial liabilities used for hedging				
Fair value hedges				
Foreign currency forward contracts	_	(0.6)	_	(0.6)
Cash flow hedges				
Foreign currency forward contracts		(3.4)	_	(3.4)
Cross-currency swap contracts		(63.5)	_	(63.5)
Total financial liabilities		(884.3)		(884.3)

The following table presents changes in fair value measurements for Level 3 items for the year ended 31 December 2010:

	€ million
As at 1 January 2010	15.6
Total gains/(losses) for the year	
In profit and loss	1.0
	(16.3)
As at 31 December 2010	0.3
Total gains for the year included in profit or loss for assets held at 31 December 2010	1.0

Total gains for the year included in profit or loss for available-for-sale equity securities amounted to €1.0m, related to assets held at 31 December 2010 and were recorded within operating expenses.



## 30. Financial risk management (continued)

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2009:

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Financial assets at FVTPL	<u>C minion</u>	<u> </u>	Cililion	<u>C minion</u>
Interest rate swap contracts	_	8.8	_	8.8
Interest rate option contracts		7.7	_	7.7
Derivative financial assets used for hedging				
Fair value hedges				
Foreign currency forward contracts		0.9	_	0.9
Foreign currency option contracts	_	2.4	_	2.4
Interest rate swap contracts	_	63.1	_	63.1
Cash flow hedges				
Foreign currency forward contracts	_	0.3	_	0.3
Foreign currency option contracts		0.3	_	0.3
Available-for-sale financial assets				
Equity securities	2.1		15.6	17.7
Total financial assets	2.1	83.5	15.6	101.2
Financial liabilities at FVTPL				
Cross-currency swap contracts		(175.4)	_	(175.4)
Hedged financial liabilities				
Bonds and notes payable	_	(1,184.1)	_	(1,184.1)
Derivative financial liabilities used for hedging				
Fair value hedges				
Foreign currency forward contracts	_	(2.5)	_	(2.5)
Cash flow hedges				
Foreign currency forward contracts		(1.9)		(1.9)
Total financial liabilities		(1,363.9)		(1,363.9)
	<del></del>		<del></del>	

The following table presents changes in fair value measurements for Level 3 items for the year ended 31 December 2009:

	€ million
As at 1 January 2009	13.2
Total gains/(losses) for the year	
In profit and loss	(0.2)
In other comprehensive income	(0.2)
Purchases	2.8
As at 31 December 2009	15.6
Total losses for the year included in profit or loss for assets held at 31 December 2009	(0.2)

Total losses for the year included in profit or loss for available-for-sale equity securities amounted to €0.2m, related to assets held at 31 December 2009 and were recorded within operating expenses.



## 31. Contingencies

The Greek Competition Authority issued a decision on 25 January 2002, imposing a fine on the Company of approximately €2.9 million for certain discount andrebate practices and required changes to the Company's commercial practices with respect to placing coolers in certain locations and lending these assets free of charge. On 16 June 2004, the fine was reduced on appeal to €1.8 million. On 29 June 2005, the Greek Competition Authority requested that the Company provide information on its commercial practices as a result of a complaint by certain third parties regarding the Company's compliance with the decision of 25 January 2002. On 7 October 2005, the Company was served with notice to appear before the Greek Competition Authority. On 14 June 2006, the Greek Competition Authority issued a decision imposing a daily penalty of €5,869 for each day that the Company allegedly failed to comply with the decision of 25 January 2002. On 31 August 2006, the Company deposited an amount of €8.9 million, reflecting the amount of the fine and applicable tax, with the Greek authorities. As a result of this deposit, the Company increased the charge to its 2006 financial statements in connection to this case. On 23 November 2007, the Court of Appeals partly reversed and partly upheld the decision of the Greek Competition Authority reducing the amount of the fine to €5.9 million The reduction of the fine by €2.8 million was recognised in the Company's 2007 income statement. The Company has appealed the decision of the Court of Appeals to the extent it upholds the fine, to the Supreme Administrative Court of Greece. The Company believes that it has substantial legal grounds for its appeal against the judgment of the Court of Appeals. The Greek Competition Authority and one of the Company's competitors have also appealed the decision of the Court of Appeals. The cases are still pending before the Supreme Administrative Court of Greece.

In relation to the Greek Competition Authority's decision of 25 January 2002, one of the Company's competitors has filed a lawsuit claiming damages in an amount of €7.7 million. The court of first instance heard the case on 21 January 2009 and subsequently rejected the lawsuit. The plaintiff has appealed the judgment. At present, it is not possible to predict the final outcome of this lawsuit or quantify the likelihood or materiality of any potential liability arising from it. We have not provided for any losses related to this case.

In the second quarter of 2010, the Serbian Competition Authority opened an investigation into the commercial practices of the Company's Serbian subsidiary for potential abuse of dominance in the market for distribution of alcoholic and non-alcoholic beverages. The authority published an invitation for comments by third parties. At present, it is not possible to predict the final outcome of this investigation or quantify the likelihood or materiality of any potential liability arising from it.

The Company is also involved in various other legal proceedings. Management believes that any liability to the Company that may arise as a result of these pending legal proceedings will not have a material adverse effect on the results of operations, cash flows, or the financial condition of the Company taken as a whole.

The tax filings of the Company and its subsidiaries are routinely subjected to audit by tax authorities in most of the jurisdictions in which the Company conducts business. These audits may result in assessments of additional taxes. The Company provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.



#### 32. Commitments

## (a) Operating leases

The total of future minimum lease payments under non-cancellable operating leases at 31 December was as follows:

	2010	2009
	€ million	€ million
Less than one year	62.6	69.6
Later than one year but less than five years	141.3	163.6
Later than five years	26.8	27.4
Future minimum lease payments	230.7	260.6

The total operating lease charges included within operating expenses for the years ended 31 December were as follows:

	2010	2009	2008
	€ million	€ million	€ million
Plant and equipment	57.4	53.0	52.3
Property	46.1	46.8	47.2
Total operating lease charges	103.5	99.8	99.5

## (b) Capital commitments

At 31 December 2010 the Group had capital commitments amounting to €66.3m (2009: €27.2m). Of this, €0.51 related to the Company's share of the commitments of its joint ventures (2009: €1.1m).

#### (c) Long-term purchase commitments

At 31 December 2010 the Group had commitments to purchase raw materials amounting to €203.8m (2009 €128.9m). Of this, €13.2m related to the Company's hare of the commitments of its joint ventures (2009: €24.2m).

## 33. Directors' and senior management remuneration

The total remuneration, including the fair value of stock option grants, paid to or accrued for directors and the senior management team during 2010 amounted to €141m (2009: €12.6m, 2008: €16.5m). Pension and post employment benefits for directors and the senior management team during 2010 amounted to €0.9m (2009: €1.1m, 2008 €0.8m).

The total number of stock options granted to the managing director and the senior management team in 2010 amounted to 1.2m (2009: 1.2m, 2008: 1.2m).



#### 34. Related party transactions

#### a) The Coca-Cola Company

As at 31 December 2010, TCCC indirectly owned 23.2% (2009: 23.3%, 2008: 23.3%) of the issued share capital of Coca-Cola Hellenic. TCCC considers Coca-Cola Hellenic to be a 'key bottler' and has entered into bottler's agreements with Coca-Cola Hellenic in respect of each of Coca-Cola Hellenic's territories. All the bottler's agreements entered into by TCCC and Coca-Cola Hellenic are Standard International Bottler's ('SIB') agreements. The terms of the bottler's agreements grant Coca-Cola Hellenic the right to produce and the exclusive right to sell and distribute the beverages of TCCC in each of the countries Coca-Cola Hellenic operates. Consequently, Coca-Cola Hellenic is obliged to purchase all concentrate for TCCC's beverages from TCCC, or its designee, in the ordinary course of business. These agreements extend to 2013 and may be renewed at TCCC's discretion until 2023. On 29 December 2008, Kar-Tess Holding and TCCC agreed to extend their existing shareholders' agreement, whereby the combined shareholdings of Kar-Tess Holding and TCCC will not fall below 44% for the period up to January 2014 and not below 40% for the period thereafter until 31 December 2018.

TCCC owns or has applied for the trademarks that identify its beverages in each of the countries Coca-Cola Hellenic operates. TCCC has authorised Coca-Cola Hellenic and certain of its subsidiaries to use the trademark 'Coca-Cola' in their corporate names.

Total purchases of concentrate, finished products and other materials from TCCC and its subsidiaries during 2010 amounted to €1,372.9m (2009: €1,283.6m, 2008;€1,390.9m).

TCCC makes discretionary marketing contributions to Coca-Cola Hellenic's operating subsidiaries. The participation in shared marketing agreements is at TCCC's discretion and, where co-operative arrangements are entered into, marketing expenses are shared. Such arrangements include the development of marketing programmes to promote TCCC's beverages. Total net contributions received from TCCC for marketing and promotional incentives during the year amounted to €60.8m (2009: €56.9m, 2008: €45.8m Contributions for price support and marketing and promotional campaigns in respect of specific customers are recorded in net sales revenue as an offset to promotional incentives paid to customers. In 2010, such contributions totalled €488m (2009: €39.9m, 2008: €37.6m). Contributions for general marketing programmes are recorded as an offset to selling expenses. In 2010, such contributions made by TCCC to Coca-Cola Hellenic totalled €15.8m (2009: €22.5m, 2008: €15.2m) and the contributions of Coca-Cola Hellenic to TCCC totalled €3.8m (2009: €5.5m, 2008: €7.0m). TCC has also customarily made additional payments for marketing and advertising directly to suppliers as part of the shared marketing arrangements. The proportion of direct and indirect payments, made at TCCC's discretion, will not necessarily be the same from year to year.

During the year, the Group sold €19.0m of finished goods and raw materials to TCCC (2009: €20.5m, 2008: €11.7m).

Other income primarily comprises rent, facility and other items of  $\le 14.3$ m (2009:  $\le 4.4$ m, 2008:  $\le 2.9$ m) and a toll-filling relationship in Poland of  $\le 17.6$ m (2009:  $\le 15.0$ m, 2008:  $\le 18.2$ m). There were no other expenses related to facility costs charged by TCCC and shared costs (2009:  $\le 1.5$ m, 2008:  $\le 2.5$ m) included in operating expenses.

During 2008 the Group recorded proceeds of €35.0m from the sale of the botaniQ, Römerquelle and Lanitis juice trademarks.

During 2010 the Group purchased €4.4m of franchiserights (nil in both 2009 and 2008) and received €49m (nil in both 2009 and 2008) from the sale of available-for-sale assets to TCCC.

As at 31 December 2010, the Group had a total amount due from TCCC of €53.8m (2009: €64.2m, 2008: €106.8m), of which €3.0m (2009: €6.7m, 2008€4.5m,) related to loans to joint ventures with TCCC, and a total amount due to TCCC of €166.0m (2009: €125.1m, 2008€160.0m).



#### 34. Related party transactions (continued)

#### (b) Frigoglass S.A. ('Frigoglass')

Frigoglass, a company listed on the Athens Exchange, is a manufacturer of coolers, glass bottles and crowns. Frigoglass is related to Coca-Cola Hellenic by way of 43.9% ownership by the parent of Kar-Tess Holding (see below). Frigoglass has a controlling interest in Frigoglass Industries Limited, a company in which Coca-Cola Hellenic has a 16% effective interest, through its investment in Nigerian Bottling Company plc (*refer to Note 6*).

Coca-Cola Hellenic entered into a supply agreement with Frigoglass for the purchase of cooling equipment in 1999. The supply agreement was extended in 2004 and, most recently, in 2008, on substantially similar terms. Coca-Cola Hellenic has the status of most favoured customer of Frigoglass, on a non-exclusive basis, provided that it obtains at least 60% (at prices which are negotiated on an annual basis and which must be competitive) of its annual requirements for cooling equipment. The current agreement expires on 31 December 2013.

During 2010, the Group made purchases of €101.0m (2009: €58.8m, 2008: €117.5m) of coolers, glass bottles and crowns from Frigoglass and its subsidiaries and incurred maintenance and other expenses of €5.7m (2009: €5.3m, 2008: €5.8m). In addition the Group recorded otherincome of €0.5m (2009: €0.7m, 2008: nil). As at 3 December 2010, Coca-Cola Hellenic owed €13.9m (2009: €3.6m, 2008:€12.2m) to, and was owed €1.2m (2009: €4.7m, 2008€1.8m) by Frigoglass.

#### (c) Directors

Mr George A. David, Mr Haralambos K. Leventis, Mr Anastasios P. Leventis and Mr Anastassis G. David have been nominated by Kar-Tess Holding to the board of Coca-Cola Hellenic. Mr Irial Finan and Mr John Hunter have been nominated by TCCC to the board of Coca-Cola Hellenic. There have been no transactions between Coca-Cola Hellenic and the directors except for remuneration (*refer to Note 33*).

#### (d) Other

Beverage Partners Worldwide ('BPW')

BPW is a 50/50 joint venture between TCCC and Nestlé. During 2010, the Group purchased inventory from BPW amounting to €89.4m (2009: €70.0m, 2008: €104.0n) and recorded income of €0.1m (2009: €0.1m, 2008:€0.1m). As at 31 December 2010, Coca-Cola Hellenic owed €44m (2009: €1.7m, 2008: €4.1m) to, and was not owedany amounts (2009: €0.3m, 2008: €0.6m) by BPW.

Kar-Tess Holding

As at 31 December 2010, Kar-Tess Holding owned 23.3% (2009: 29.5%, 2008: 29.5%) of the issued share capital of Coca-Cola Hellenic.

On 6 December, 2010 Kar-Tess Holding transferred 22,453,254 of Coca-Cola Hellenic shares and voting rights representing 6.13% of the total number of shares and voting rights of Coca-Cola Hellenic by transferring its wholly owned subsidiaries under the trade names "Sammy LLC", "Lucky 70 LLC", "Zoe 20 LLC", "Kooky LLC", "Utopia Business Company Ltd.", "Harmonia Commercial S.A.", "Ice Cold Holdings Limited" and "Red & White Holdings Limited" to entities and individuals, who were either ultimate beneficial owners of Kar-Tess Holding or have been nominated by them. None of the above persons owns individually more than 2% of the outstanding shares and voting rights of Coca-Cola Hellenic.

Leventis Overseas & AG Leventis (Nigeria) PLC (the 'Leventis Companies')

The Leventis Companies are related to Coca-Cola Hellenic by way of common directors, as a result of which significant influence is considered to exist. During 2010, the Group purchased €10.8m (2009: €10.0m, 2008: €11.1m) of finished goods and other materials and had no purchases of fixed assets (2009: €0.4m, 2008: €2.6m) from the Leventis Companies. Furthermore the Group sold €0.1m of finished goods and raw materials to the Leventis Companies



#### 34. Related party transactions (continued)

(2009: nil, 2008: €0.2m) and incurred rental expenses of €0.6m (2009: €2.9m, 2008: €0.4m) from the Leantis Companies. In addition during 2010 the Group incurred other expenses of €0.4m (2009: nil, 2008: nil) and recorded other income of €1.0m (2009: nil, 2008: nil) with the Leantis Companies. As at 31 December 2010, the Group owed €1.3m (2009: €2.2m, 2008: €1.1m) to, and was owed €0.8m2(009: €0.2m, 2008: nil) by the Leventis Companies.

Plias S.A. and its subsidiaries ('Plias')

Plias is related to Coca-Cola Hellenic by way of some common shareholdings. During 2010, the Group had no purchases (2009: nil, 2008: €0.2m) of finished goods and other materials from Plias and had not recorded any income (2009: nil, 2008: €0.2m). At 31 December 2010, there were no payables to Plias S.A. (2009: €0.2m, 2008 nil) and no receivables from Plias S.A. (2009: nil, 2008: €0.6m).

Ilko Hellenic Partners GmbH ('Ilko')

On 27 March 2008 the Group together with TCCC and illycaffè S.p.A. formed a three-party joint venture for the manufacture, marketing, selling and distribution of premium ready-to-drink coffee under the 'illy' brand across Coca-Cola Hellenic's territories. During 2010, the Group received reimbursement for direct marketing expenses incurred of €0.8m (2009: €0.5m, 2008: €0.8m) and recorded otherncome of €0.3m (2009: €0.4m, 2008: nil). As at 31December 2010, the receivables from Ilko were €1.4m (2009: €.3m, 2008: €2.6m).

Other Coca-Cola bottlers

The Group sold €1.3m of finished goods (2009: nil, 2008: nil), purchased €0.5m of finished goods (2009 nil, 2008: nil), incurred expenses of €0.1m (2009: €0.1m2008: nil) and did not record any income (2009: nil, 2008: €0.1m) from other Coca-Cola bottlers over which TCCC has significant influence. At 31 December 2010, the receivables from such Coca-Cola bottlers were €0.1m (2009: nil, 2008 nil).

Other related parties

The Group purchased €1.4m (2009: €2.1m, 2008: €3.0m of raw materials and finished goods and €0.3m (2009: €0.2m, 2008: €0.6m) of fixed assets from other related parties. Further, the Group incurred expenses of €2.1m (2009: €1.0m, 2008: €2.6m) and recorded income of €2m (2009: €0.2m, 2008: €0.1m). At 31 December 200, the Group owed €0.1m (2009: €0.4m, 2008: €0.4m) to, andwas owed €0.8m (2009: nil, 2008: €0.1m) by other clated parties.

There are no significant transactions with other related parties for the year ended 31 December 2010.



# 35. List of principal Group companies

The following are the principal Group companies at 31 December:

		% owne	ership
	Country of registration	2010	2009
3E (Cyprus) Limited	Cyprus	100.0%	100.0%
AS Coca-Cola HBC Eesti		100.0%	100.0%
Bankya Mineral Waters Bottling Company EOOD		100.0%	100.0%
Brewinvest S.A. <sup>(1)</sup>	Greece	50.0%	50.0%
CC Beverages Holdings II B.V		100.0%	100.0%
CCB Management Services GmbH		100.0%	100.0%
CCB Services Limited		100.0%	100.0%
CCBC Services Limited		100.0%	100.0%
CCHBC Armenia CJSC	1	90.0%	90.0%
CCHBC Bulgaria AD		85.4%	85.4%
CCHBC Insurance (Guernsey) Limited		100.0%	100.0%
CCHBC IT Services Limited		100.0%	100.0%
Coca-Cola HBC Switzerland Ltd <sup>(2)</sup>	Switzerland	99.9%	99.9%
Coca-Cola Beverages Austria GmbH		100.0%	100.0%
Coca-Cola Beverages Belorussiya		100.0%	100.0%
Coca-Cola Beverages Ceska republika, s.r.o.		100.0%	100.0%
Coca-Cola Beverages Hrvatska d.o.o.		100.0%	100.0%
Coca-Cola Beverages Slovenija d.o.o.		100.0%	100.0%
Coca-Cola Beverages Slovenska republika, s.r.o.		100.0%	100.0%
Coca-Cola Beverages Ukraine Ltd		100.0%	100.0%
Coca-Cola Beverages Uname Etd.  Coca-Cola Bottlers Chisinau S.R.L.		100.0%	100.0%
Coca-Cola Bottlers Iasi Srl		99.2%	99.2%
Coca-Cola Bottling Company (Dublin) Limited			100.0%
		100.0%	
Coca-Cola HBC Balkan Holding B.V	Carbia	100.0% 91.2%	100.0%
			89.1%
Coca-Cola HBC B-H d.o.o. Sarajevo		100.0%	100.0%
Coca-Cola HBC Finance B.V.		100.0%	100.0%
Coca-Cola HBC Finance plc	C	100.0%	100.0%
Coca-Cola HBC Hungary Magyarország Kft.		100.0%	100.0%
Coca-Cola HBC Ireland Limited		100.0%	100.0%
Coca-Cola HBC Italia S.r.l.	•	100.0%	100.0%
Coca-Cola HBC Kosovo L.L.C.		100.0%	100.0%
Coca-Cola HBC Northern Ireland Limited		100.0%	100.0%
Coca-Cola HBC Polska sp. z o.o.		100.0%	100.0%
Coca-Cola HBC Romania Ltd	Romania	100.0%	100.0%
Coca-Cola Hellenic Bottling Company—Crna Gora d.o.o.,			
Podgorica		91.2%	89.1%
Coca-Cola Hellenic Procurement GmbH		100.0%	100.0%
Deepwaters Investments Ltd		50.0%	50.0%
Dorna Apemin S.A <sup>(1)</sup> .		50.0%	50.0%
Dorna Investments Limited		50.0%	50.0%
Dunlogan Limited		100.0%	100.0%
Elxym S.A		100.0%	100.0%
Eurmatik S.r.l.	. Italy	100.0%	100.0%
Fonti del Vulture S.r.l. (1)	. Italy	50.0%	50.0%
Fresh & Co. d.o.o., Subotica <sup>(1)</sup>	. Serbia	50.0%	50.0%
Ilko Hellenic Partners GmbH <sup>(1)</sup>	. Austria	33.3%	33.3%
Jayce Enterprises Limited <sup>(4)</sup>		_	100.0%
Killarney Mineral Water Manufacturing Company Limited <sup>(5)</sup>	-		100.0%
Lanitis Bros Ltd		100.0%	100.0%
Leman Beverages Holding S.à.r.l.	Luxembourg	90.0%	90.0%



#### 35. List of principal Group companies (continued)

		% own	ership
	Country of registration	2010	2009
LLC Coca-Cola HBC Eurasia	. Russia	100.0%	100.0%
MTV West Kishinev Bottling Company S.A.	. Moldova	100.0%	100.0%
Multivita Sp. Zo.o. (1)	. Poland	50.0%	50.0%
Multon Z.A.O. Group <sup>(1)</sup>	. Russia	50.0%	50.0%
Nigerian Bottling Company plc (6)	. Nigeria	66.4%	66.4%
Panpak Limited	. Republic of Ireland	100.0%	100.0%
Römerquelle Beteiligungsverwaltungs GmbH <sup>(1)</sup>	. Austria	50.0%	50.0%
Römerquelle Liegenschaftsverwaltungs GmbH	. Austria	100.0%	100.0%
SIA Coca-Cola HBC Latvia		100.0%	100.0%
Socib S.p.A <sup>(7)</sup>		_	100.0%
Softbev Investments Limited	. Cyprus	100.0%	100.0%
Softbul Investments Limited <sup>(8)</sup>		_	100.0%
Star Bottling Limited		100.0%	100.0%
Star Bottling Services Corp.	. British Virgin Islands	100.0%	100.0%
Tsakiris S.A.		100.0%	100.0%
UAB Coca-Cola HBC Lietuva	. Lithuania	100.0%	100.0%
Valser Mineralquellen GmbH (1)	. Switzerland	50.0%	50.0%
Vendit Ltd	. Republic of Ireland	100.0%	100.0%
Vlasinka d.o.o., Surdulica <sup>(1)</sup>		50.0%	50.0%
Yoppi Hungary Kft.	. Hungary	100.0%	100.0%

<sup>(1)</sup> Joint venture.

<sup>(2)</sup> During 2010, Coca-Cola Beverages A.G. was renamed to Coca-Cola HBC Switzerland Ltd.

<sup>(3)</sup> On 25 June 2010, the Group initiated a tender offer to purchase all remaining shares of the non-controlling interest in Coca-Cola HBC – Srbija A.D., Zenum ("CCH Serbia"). The tender offer was completed on 2 August 2010 and resulted in the Group increasing its stake in CCH Serbia to 90.9%. Subsequently, the Group has made additional purchases in the market bringing its stake in CCH Serbia to 91.2% as at 31 December 2010.

<sup>(4)</sup> In 2010, Jayce Enterprises Limited was put into liquidation.

<sup>(5)</sup> In 2010, Killarney Mineral Water Manufacturing Company Limited was put into liquidation.

<sup>(6)</sup> On December 14, 2010 the board of directors of the Company's subsidiary Nigerian Bottling Company plc ("NBC") announced a proposed scheme of arrangement between NBC and its minority shareholders, involving the cancellation of part of the share capital of NBC, such that it would become a wholly-owned subsidiary of the Group. The Group currently owns 66.4% of the total share capital of NBC. The transaction is subject to final approval by the board of directors and a general meeting of shareholders of NBC. If approved, this transaction is expected to be completed during the second quarter of 2011, at which time NBC would be de-listed from the Nigerian Stock Exchange. The value of this transaction is approximately €94 million and it wil result in cost savings, reduce complexity and allow NBC to fully leverage the financial strength and resources of the Group.

<sup>(7)</sup> During 2010, Socib S.p.A. was absorbed by Coca-Cola HBC Italia S.r.l.

<sup>(8)</sup> In October 2010, Softbul Investments Limited was liquidated.



#### 36. Joint ventures

The Group has a 50% interest in four joint ventures, Brewinvest S.A., a group of companies engaged in the bottling and distribution of beer in Bulgaria and beer and soft drinks in FYROM, the Multon Z.A.O. Group of companies, which is engaged in the production and distribution of juices in Russia, Fresh & Co. d.o.o., which is engaged in the production and distribution of juices in Serbia, and the Römerquelle group, which is engaged in the bottling and distribution of water in Austria, which are accounted for as either jointly controlled operations or jointly controlled assets, depending on their structure, whereby the Group's proportional share of related assets, liabilities, revenues and expenses are recognised in the consolidated financial statements.

On 26 June 2008, the Group sold to TCCC a legal entity containing the trademarks for the Römerquelle group and 50% of a legal entity that acts as the operating entity, and that holds the rights to the water source, for the Römerquelle group. The Group has formed a joint venture with TCCC in respect of the production, sale and distribution of the Römerquelle group.

The following amounts are recognised in the consolidated financial statements as a result of its interests in these joint ventures at 31 December and for the years then ended:

	2010 € million	2009 € million	2008 € million
Balance sheet	C minion	C minion	C IIIIIIOII
Non-current assets	317.5	298.6	315.2
Current assets	147.4	149.1	148.7
Total assets	464.9	447.7	463.9
Non-current liabilities	(10.9)	(37.1)	(35.6)
Current liabilities	(91.3)	(82.0)	(73.8)
Total liabilities	(102.2)	(119.1)	(109.4)
Net assets	362.7	328.6	354.5
Income statement			
Income	256.2	243.2	309.8
Expenses	(232.8)	(235.5)	(323.1)
Net profit/(loss)	23.4	7.7	(13.3)

In addition, the Group has an interest in six jointly controlled entities, which are accounted for using the equity method (refer to Note 6). Concerning the commitments from joint ventures please refer to Note 32.

**Financial Reporting** 



## **Notes to the Consolidated Financial Statements (continued)**

#### 37. Post balance sheet events

In February 2011, we sold all our interests in Eurmatik S.r.l., the vending operator in Italy. The fair value of the consideration is  $\leq 13.5$ m. The disposal resulted in the Group derecognizing  $\leq 10.6$ m of goodwill and  $\leq 21.5$ m of assets in its established segment.

During the first months of 2011 the Group incurred €8.3m of restructuring costs before tax, €7.0m in the established, €0.4m in its developing and €0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established,  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established  $\bullet$ 0.4m in its developing and  $\bullet$ 0.9m in the established  $\bullet$ 0.4m in its developing and  $\bullet$ 0.4m in

The Board of Directors decided to propose to the shareholders, in the Annual General Meeting to be held on 6 May 2011, an increase of the share capital by approximately  $\in$ 550m, through the capitalization of sharepremium and an increase in the nominal value of each share by  $\in$ 1.50 per share. As a result, the nominal value of each share will be increased from  $\in$ 0.50 to  $\in$ 2.00. At the same time the share capital will be decreased by approximately  $\in$ 183m, through a reduction of the nominal value of the shares by  $\in$ 050 per share. As a result, the nominal value of the shares will be decreased from  $\in$ 2.00 to  $\in$ 1.50 per share, and an equal amount of capital will be proposed to be returned to the shareholders in cash. The capital return will be financed through accumulated cash and is subject to shareholder and regulatory approval.

On 28 February 2011 the Group announced the successful offering by Coca-Cola HBC Finance B.V. (the "Issuer") of an additional €300m 4.25% fixed rate notes due 16 November 2016 and guaranteed by the Group (the "New Notes"). The New Notes shall be consolidated and form a single series with the existing €300m 4.25% fixed rate notes due 16 November 2016 issued on 16 November 2009. The proceeds of the issue will be used to repay the outstanding balance of the €500m 4.375% fixed rate guaranteed notes issued by the Issuer and guaranteed by the Group, which mature on 15 July 2011, and thereby extend the Group's overall debt maturity profile. The transaction was settled on 2 March 2011.

Athens, 16 March 2011

Chairman

of the Board of Directors	the Board of Directors Financial Reporting		Supervisor
Command Do 11	Daniel G. Garattantina	El. C V	E'. C Mod 11
George A. David Passport C 034870/95	Doros G. Constantinou I.D. R 519139	Evangelos S. Kontogiorgis I.D. X 565769	Evgenia G. Maridaki I.D. R 604571
1 assport & 054070/75	1.D. K 317137	E.C.G Licence Nr. A/34019	E.C.G Licence Nr. A/65015

Head of

**Chief Executive Officer** 



# 6. Parent Company Financial Statements and Accompanying Notes for the year ended 31 December 2010



# **Balance Sheet**

		As at 31 D	December
		2010	2009
	Note	<b>€</b> million	<b>€</b> million
Assets	2	7.5	7.5
Goodwill	3	7.5	7.5
Property, plant and equipment	4	166.8	172.1
Investments in subsidiaries and joint ventures	5	1,704.9	2,334.4
Available-for-sale financial assets	6	1.0	1.5
Deferred tax assets	8	11.3	11.6
Other non-current assets		1.1	1.0
Total non-current assets		1,892.6	2,528.1
Inventories	9	29.5	32.9
Trade receivables	10	145.9	166.8
Other receivables	11	26.9	22.6
Derivative financial instruments	7	0.3	0.1
Current tax assets		3.5	_
Cash and cash equivalents	12	0.3	0.5
Total current assets		206.4	222.9
Total assets		2,099.0	2,751.0
Liabilities			
Short-term borrowings from subsidiaries	13	25.6	8.6
Trade and other payables	14	123.2	178.1
Derivative financial instruments	7		0.1
Current tax liabilities		_	27.5
Total current liabilities		148.8	214.3
	10	251.4	
Long-term borrowings from subsidiaries	13	351.4	803.3
Other non-current liabilities	15	29.0	33.4
Total non-current liabilities		380.4	836.7
Total liabilities		529.2	1,051.0
Equity			
Share capital	16	183.1	182.8
Share premium	16	1,119.2	1,113.8
Treasury shares	17	(57.2)	(14.9)
Other reserves	17	345.4	328.3
Retained earnings		(20.7)	90.0
Total equity		1,569.8	1,700.0
Total equity and liabilities		2,099.0	2,751.0



# **Income Statement**

		Year ended 31 December		
		2010	2009	2008
	Note	<b>€</b> million	€ million	<b>€</b> million
Net sales revenue		609.0	700.7	714.1
Cost of goods sold		(347.1)	(371.1)	(388.3)
Gross profit		261.9	329.6	325.8
Operating expenses	19	(214.6)	(232.3)	(237.1)
Restructuring cost	20	<b>(19.5)</b>	(4.0)	_
Other income	18	_	3.4	_
Operating profit		27.8	96.7	88.7
Finance income		0.2	_	_
Finance costs		(28.5)	(8.3)	(18.6)
Finance costs, net	21	(28.3)	(8.3)	(18.6)
Dividend income	22	_	113.8	103.5
(Loss)/profit before tax		(0.5)	202.2	173.6
Tax	23	(31.4)	(77.0)	(50.2)
(Loss)/profit after tax		(31.9)	125.2	123.4



# **Statement of Comprehensive Income**

	Year ended 31 December					
	201	0	200	9	20	08
	€ mil	lion	€ mil	lion	€ mi	illion
(Loss) / profit after tax		(31.9)		125.2		123.4
Other comprehensive income:						
Available-for-sale financial assets:						
Valuation (losses) / gains during the year	(0.5)		0.3		(3.5)	
Valuation gains reclassified to	` ,					
profit and loss for the year	_	(0.5)	_	0.3	(4.8)	(8.3)
Cash flow hedges:						
Amounts of gains during the year	0.1		_		0.1	
Income tax relating to components of						
other comprehensive income	0.1	0.2	(0.1)	(0.1)	1.8	1.9
Other comprehensive income for the year,	<u> </u>					
net of tax		(0.3)		0.2		(6.4)
Total comprehensive income for the year		(32.2)		125.4		117.0



## **Statement of Changes in Equity**

_						
_	Attributable to owners of the Company					
	Share capital € million	Share premium € million	Treasury shares € million	Other reserves € million	Retained earnings € million	Total € million
Balance as at 1 January 2008	181.9	1,644.7		262.0	91.2	2,179.8
Shares issued to employees		ŕ				,
exercising stock options	0.8	20.3	_	_		21.1
Share-based compensation - options	_	_	_	9.3	_	9.3
Appropriation of reserves	_	_	_	32.7	(32.7)	_
Statutory minimum dividend		_	_	_	(40.9)	<b>(40.9)</b>
Dividends		_	_	_	(49.1)	<b>(49.1)</b>
Total comprehensive income for						
the year, net of tax <sup>(1)</sup>				(6.4)	123.4	117.0
Balance as at 31 December 2008	182.7	1,665.0	_	297.6	91.9	2,237.2
Shares issued to employees						
exercising stock options	0.1	1.7	_	_	_	1.8
Share-based compensation - options	_	_	_	6.4	_	6.4
Shares repurchased	_	_	(16.6)	_	_	<b>(16.6)</b>
Capitalisation of share						
premium reserve	548.1	(548.1)	_	_	_	_
Expenses related to share capital						
increase (net of tax of €1.2m)	_	(4.8)	_	_	_	<b>(4.8)</b>
Return of capital to shareholders	(548.1)	_	1.7	_	_	(546.4)
Appropriation of reserves	_	_	_	24.1	(24.1)	_
Statutory minimum dividend		_	_	_	(41.6)	<b>(41.6)</b>
Dividends	_	_	_	_	(61.4)	(61.4)
Total comprehensive income for						
the year, net of tax <sup>(2)</sup>	<u> </u>	<u> </u>	<u> </u>	0.2	125.2	125.4
Balance as at 31 December 2009	182.8	1,113.8	(14.9)	328.3	90.0	1,700.0

The amount included in retained earnings of €125.2m for 2009 represents the net profit for he year.

The Notes on pages 7 to 50 are an integral part of these financial statements

The amount included in other reserves of  $\leq$ 6.4m loss for 2008 consists of losses on valuation of available for sales financial assets of  $\leq$ 8.3m, gains on cash flow hedges reserves of  $\leq$ 0.1m and the deferred income tax thereof amounting to  $\leq$ 1.8m.

The amount included in retained earnings of €123.4m for 2008 represents the net profit for **h**e year.

<sup>(2)</sup> The amount included in other reserves of €0.2m income for 2009 consists of gains on valuation of available-for-sale financial assets of €0.3m and the deferred income tax thereof amounting to €0.1m.



## **Statement of Changes in Equity**

	Attributable to owners of the Company					
_	Share capital € million	Share premium € million	Treasury shares € million	Other reserves € million	Retained earnings € million	Total € million
Balance as at 31 December 2009	182.8	1,113.8	(14.9)	328.3	90.0	1,700.0
Shares issued to employees						
exercising stock options	0.3	5.4	_	_	_	<b>5.7</b>
Share-based compensation - options	_	_	_	6.7	_	<b>6.7</b>
Shares repurchased	_	_	(42.3)	_	_	(42.3)
Appropriation of reserves	_	_	_	10.7	(10.7)	_
Dividends	_	_	_	_	(68.1)	(68.1)
Total comprehensive income for						
the year, net of tax <sup>(3)</sup>	_	_	_	(0.3)	(31.9)	(32.2)
Balance as at 31 December 2010	183.1	1,119.2	(57.2)	345.4	(20.7)	1,569.8

For further details, please refer to: Note 16 Share capital and share premium; Note 17 Reserves; Note 24 Shares held for equity compensation plan; Note 25 Stock option compensation plans; and Note 26 Dividends.

The amount included in retained earnings of €31.9m for 2010 represents the net loss for the year.

The Notes on pages 7 to 50 are an integral part of these financial statements

<sup>(3)</sup> The amount included in other reserves of €0.3m lossfor 2010 consists of losses on valuation of available-for-sale financial assets of €0.5m, gains on cash flow hedges reserves of €0.1m and deferred income tax thereofamounting to €0.1m.



## **Cash Flow Statement**

		Year	ember	
		2010	2009	2008
	Note	€ million	€ million	€ million
Operating activities				
(Loss)/profit after tax		(31.9)	125.2	123.4
Finance costs, net	21	28.3	8.3	18.6
Dividend income	22	_	(113.8)	(103.5)
Tax charged to the income statement	23	31.4	77.0	50.2
Depreciation of property, plant and equipment	4	29.1	28.3	30.2
Employee share options	25	4.4	4.1	6.0
		61.3	129.1	124.9
(Gains)/losses on disposals of non-current assets		(0.5)	0.7	(3.4)
Decrease in inventories		3.4	11.4	2.8
Decrease/(increase) in trade and other receivables		20.2	(56.0)	(21.8)
(Decrease)/increase in trade and other payables		(23.2)	25.5	(8.5)
Tax paid		(62.0)	(24.0)	(39.8)
Net cash (used in)/from operating activities		(0.8)	86.7	54.2
Investing activities				
Payments for purchases of property, plant and equipment		(29.4)	(27.8)	(27.4)
Proceeds from sales of property, plant and equipment		_	0.2	0.7
Proceeds from investments	5	633.9	8.8	11.3
Payments for capital increases in subsidiaries	5	(2.1)	(1.4)	
Dividends received		_	91.4	80.9
Net cash from investing activities		602.4	71.2	65.5
Financing activities				
Return of capital to shareholders		_	(546.3)	_
Payments of expenses related to the share capital increase		_	(6.0)	_
Share buy-back payments		(42.3)	(16.6)	_
Proceeds from shares issued to employees exercising stock options	16	5.7	1.8	21.1
Dividends paid	26	(102.0)	(102.3)	(91.3)
Proceeds from borrowings	13	442.1	689.3	134.1
Repayment of borrowings	13	(887.7)	(169.4)	(164.7)
Interest paid		(17.6)	(8.1)	(19.1)
Net cash used in financing activities		(601.8)	(157.6)	(119.9)
Net (decrease)/increase in cash and cash equivalents		(0.2)	0.3	(0.2)
Movement in cash and cash equivalents				
Cash and cash equivalents at 1 January		0.5	0.2	0.4
Net (decrease)/increase in cash and cash equivalents		(0.2)	0.3	(0.2)
Cash and cash equivalents at 31 December	12	0.3	0.5	0.2



### **Notes to the Financial Statements**

## 1. Basis of preparation and accounting policies

## **Description of business**

Coca-Cola Hellenic Bottling Company S.A. ('Coca-Cola Hellenic' or the 'Company') is a Société Anonyme (corporation) incorporated in Greece and is principally engaged in the production and distribution of non-alcoholic beverages, under franchise from The Coca-Cola Company ('TCCC'). Coca-Cola Hellenic has operations in 28 countries also principally engaged in the same activities.

Coca-Cola Hellenic's shares are listed on the Athens Exchange (symbol: EEEK), with a secondary listing on the London Stock Exchange (symbol: CCB). Coca-Cola Hellenic's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange (symbol: CCH).

These financial statements were approved for issue by the Board of Directors on 16 March 2011 and are expected to be verified at the Annual General Meeting to be held on 6 May 2011.

### **Basis of preparation**

The financial statements included in this document are prepared in accordance with International Financial Reporting Standards ('IFRS') issued by the International Accounting Standards Board ('IASB') and IFRS as adopted by the European Union ('EU').

All IFRS issued by the IASB, which apply to the preparation of these financial statements, have been adopted by the EU following an approval process undertaken by the European Commission and the European Financial Reporting Advisory Group ('EFRAG').

The financial statements are prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and derivative financial instruments.

These stand-alone financial statements should be read in conjunction with the consolidated financial statements of Coca-Cola Hellenic and its subsidiaries (collectively 'the Group') for the year ended 31 December 2010 prepared in accordance with IFRS.

## Critical accounting judgments and estimates

In conformity with generally accepted accounting principles, the preparation of financial statements for Coca-Cola Hellenic requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions that may be undertaken in the future, actual results may ultimately differ from estimates.

## Income taxes

The Company is subject to income taxes in Greece. There are many transactions and calculations for which the ultimate tax determination cannot be assessed with certainty in the ordinary course of business. The Company recognises provision for potential liabilities that may arise as a result of tax audit issues based on assessment of the probabilities as to whether additional taxes will be due. Where the final tax outcome on these matters is different from the amounts that were initially recorded, such differences will impact the income tax provision in the period in which such determination is made. The Company does not anticipate the actual final outcome, on the judgment areas, to differ by more than 10% from management's estimates, in order to require adjustments of the reported income tax liability.



### 1. Basis of preparation and accounting policies (continued)

Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value-in-use of the cash-generating units to which it has been allocated. The value-in-use calculation requires the Company to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. These assumptions and a discussion on how they are established are described in Note 3.

Impairment of investments in subsidiaries and joint-ventures

The Company follows the guidance of IAS 36 to determine when an investment in subsidiaries and joint-ventures is impaired. This determination requires significant judgment. In making this judgment, the Company evaluates, among other factors, the extent to which the fair value of an investment is less than its cost; and the financial health of and short term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow. Management believes that any reasonably possible change in any of the key assumptions used in determination of the fair values of its investments would not cause the investments carrying amounts to exceed their recoverable amounts.

Employee Benefits—Defined Benefit Pension Plans

The Company provides defined benefit pension plans as an employee benefit. Determining the value of these plans requires several actuarial assumptions and estimates about discount rates, expected rates of return on plan assets, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. These assumptions and a discussion on how they are established are described in Note 15.

### Revenue recognition

Revenues are recognised when all of the following conditions are met: evidence of a binding arrangement exists (generally purchase orders), products have been delivered and there is no future performance required, amounts are collectible under normal payment terms and both revenue and associated costs can be measured reliably.

Revenue is stated net of sales discounts, listing fees and marketing and promotional incentives provided to customers. Listing fees are incentives provided to customers for carrying the Company's products in their stores. Listing fees that are subject to contract-based term arrangements are capitalized and amortised over the term of the contract. All other listing fees as well as marketing and promotional incentives are expensed as incurred. Listing fees expensed during the year ended 31 December 2010, amounted to  $\leq 92.7$ m (2009:  $\leq 0.1$ m, 2008:  $\leq 0.3$  m). Marketing and promotional inæntives provided to customers during 2010 amounted to  $\leq 22.6$ m (2009:  $\leq 67.9$ m, 2008:  $\leq 57.9$ m) net of TCCC support.

Coca-Cola Hellenic receives contributions from TCCC in order to promote sales of Coca-Cola branded products. Contributions for price support and marketing and promotional campaigns in respect of specific customers are recognised as an offset to promotional incentives provided to those customers to which the contributions contractually relate. These contributions are accrued and matched to the expenditure to which they relate. In 2010, such contributions totaled €23.9m (2009: €18.1m, 2008: €16.1m).

### Dividend income

Dividend income is recognised in the income statement when the Company's right to receive the dividend is established.

## Management fee income

The Company charges management fees to its subsidiaries for services provided. Income from management fees is recognised in accordance with the substance of the relevant agreement.



### 1. Basis of preparation and accounting policies (continued)

### Goodwill

Goodwill is the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill is carried at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to the relevant cash-generating units. The cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then pro-rata to the other assets of the unit on the basis of the carrying amount of each asset in the unit. Impairment losses recognised against goodwill are not reversed in subsequent periods.

### Property, plant and equipment

All property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and impairment losses. Subsequent expenditure is added to the carrying value of the asset when it is probable that future economic benefits, in excess of the original assessed standard of performance of the existing asset, will flow to the operation. All other subsequent expenditure is expensed in the period in which it is incurred.

Depreciation is calculated on a straight-line basis to allocate the depreciable amount over the estimated useful life of the assets as follows:

Freehold buildings	40 years
Leasehold buildings and improvements	Over the lease term, up to 40 years
Production equipment	4 to 12 years
Vehicles	5 to 8 years
Computer hardware and software	3 to 7 years
Marketing equipment	3 to 7 years
Fixtures and fittings	8 years
Returnable containers	3 to 12 years

Freehold land is not depreciated as it is considered to have an indefinite life.

Deposits received for returnable containers by customers are accounted for as deposit liabilities.

Residual values and useful lives of assets are reviewed and adjusted if appropriate at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized in the income statement.

## Impairment of non-financial assets

Goodwill is not subject to amortisation but is tested for impairment at least annually. Property, plant and equipment and other non-financial assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of an asset's fair value less cost to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest level of separately identifiable cash flows.



## 1. Basis of preparation and accounting policies (continued)

## **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to be prepared for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowing pending their use for qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs excluding transaction costs on borrowings are expensed as part of finance costs in the period in which they are incurred.

### Investments in subsidiaries and joint ventures

Investments in subsidiaries and joint ventures are measured at cost less impairment. In addition, following *IFRIC 11*, *Group and Treasury Share Transactions*, the charge for stock option related to subsidiaries is passed to the subsidiaries by way of the investment in subsidiaries account.

#### Other investments

The Company classifies its investments in debt and equity securities into the following categories: financial assets at fair value through profit or loss ('FVTPL'), held-to-maturity and available-for-sale financial assets. The classification depends on the purpose for which the investment was acquired. Management determines the classification of its investments at initial recognition. FVTPL and available-for-sale financial assets are carried at fair value. Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in price are classified as FVTPL investments and included in current assets. Investments with a fixed maturity that management has the intent and ability to hold to maturity are classified as held-to-maturity and are included in non-current assets, except for those with maturities within twelve months from the balance sheet date, which are classified as current assets. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale financial assets; and are classified as non-current assets, unless they are expected to be realised within twelve months of the balance sheet date.

Investments are recognised using trade date accounting. They are recognised on the day the Company commits to purchase the investments and derecognised on the day when the Company commits to sell the investments. The cost of purchase includes transaction costs for investments other than those carried at FVTPL, for which transaction costs are expensed in the income statement. For investments traded in active markets, fair value is determined by reference to stock exchange quoted bid prices. For other investments, fair value is estimated by reference to the current market value of similar instruments or by reference to the discounted cash flows of the underlying net assets.

Available-for-sale investments and FVTPL are subsequently carried at fair value.

Gains and losses on investments classified as FVTPL are recognised in the income statement in the period in which they arise. Unrealised gains and losses on available-for-sale financial assets are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses on monetary financial assets that are recognized in the income statement, until the financial assets are derecognised, at which time the cumulative gains or losses previously recognised in equity are reclassified to the income statement.

Held-to-maturity investments are carried at amortised cost using the effective interest rate method. Gains and losses on held-to-maturity investments are recognised in the income statement, when the investments are derecognised or impaired.

## Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be principally recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. In order for a sale



## 1. Basis of preparation and accounting policies (continued)

to be considered highly probable, management must be committed to the sale, an active programme to locate a buyer and complete the plan has been initiated, and it is expected that the sale will be completed within one year from the date of classification.

Non-current assets and disposal groups classified as held for sale are measured at the lower of the individual assets' previous carrying amount and their fair value less costs to sell.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value.

Cost is determined using the weighted average method. Cost for work in progress and finished goods, is comprised of the cost of direct materials and labour plus attributable overhead costs. Cost includes all costs incurred to bring the product to its present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs to complete and sell the inventory.

### Trade receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost, less provision for doubtful debts. A provision for doubtful debts is established when there is objective evidence that the Company will not be able to collect all amounts due, according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable could be uncollected. The amount of the provision is the difference between the receivable's carrying amount and the present value of its estimated future cash flows (excluding future credit losses that have not been incurred), discounted at the original effective interest rate. The carrying amount of the receivable is reduced by the amount of the provision, which is recognised as part of 'operating expenses'. If a trade receivable ultimate becomes uncollectible, it is written off initially against any provision made in respect of that receivable with any excess recognised as part of operating expenses. Subsequent recoveries of amounts previously written off or provisions no longer required are credited against 'operating expenses'.

## Trade payables

Trade payables are recognised initially at fair value and, when applicable, subsequently measured at amortised cost using the effective interest rate method.

## Foreign currency and translation

The Company's financial statements are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the financial statements the results and financial position of the Company are expressed in euro, which is the functional currency of the entity and the presentation currency for the financial statements. Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are remeasured at the rate of exchange ruling at the balance sheet date. All gains and losses arising on remeasurement are included in net profit or loss for the period, except for exchange differences arising on assets and liabilities classified as cash flow hedges which are deferred in equity until the occurrence of the hedged transaction, at which time they are recognised in the income statement.

The Company has minor foreign exchange transaction exposures where it holds a small amount of monetary assets and liabilities, which are not denominated in its functional currency.



## 1. Basis of preparation and accounting policies (continued)

### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and highly liquid investments with a maturity of three months or less when purchased. Bank overdrafts are classified as short term borrowings in the balance sheet and for the purpose of cash flow statement.

## **Borrowings**

All loans and borrowings are initially recognised at the fair value of the consideration received net of transaction costs associated with the loan or borrowing.

After initial recognition, all interest-bearing loans and borrowings are subsequently measured at amortised cost. Amortised cost is calculated using the effective interest rate method whereby any discount premium or transaction costs associated with a loan or borrowing is amortised to the income statement over the borrowing period. Gains or losses associated with loans and borrowings carried at amortised cost, which are not part of a hedging relationship, are recognised in the income statement over the borrowing period and when the loans and borrowings are derecognised or impaired.

#### **Derivative financial instruments**

The Company uses derivative financial instruments, including interest rate swaps, options, currency and commodity derivatives, to manage interest, currency and commodity price risk associated with the Company's underlying business activities. The Company does not use its derivative financial instruments for any trading activities.

All derivative financial instruments are initially recognised in the balance sheet at fair value and are subsequently remeasured at their fair value. Changes in the fair values of derivative financial instruments are recognised at each reporting date either in the income statement or in equity, depending on whether the derivative financial instrument qualifies for hedge accounting, and if so, whether it qualifies as a fair value hedge or a cash flow hedge. All derivative financial instruments that are not part of an effective hedging relationship (undesignated hedges) are classified as assets or liabilities at FVTPL.

The Company documents at the inception of hedged transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking the hedge transactions. This process includes linking all derivative financial instruments designated as hedging instruments to specific assets, liabilities, firm commitments or forecast transactions. Both at the hedge inception and on an ongoing basis, the Company assesses and documents whether the derivative financial instruments used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

Changes in the fair values of derivative financial instruments that are designated and qualify as fair value hedges and are effective, are recorded in the income statement, together with the changes in the fair values of the hedged items that relate to the hedged risks. Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised directly in equity and the ineffective portion is recognised immediately in profit or loss. Amounts recognised directly in other comprehensive income are recycled to profit and loss as the related asset acquired or liability assumed affects profit and loss. Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement as they arise. Regular way purchases and sales of financial assets are accounted for at trade date.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. At that time, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the income statement for the period.

### Leases

Leases of property, plant and equipment, where the Company has substantially all the risks and rewards of ownership, are classified as finance leases. Other leases are classified as operating leases.



## 1. Basis of preparation and accounting policies (continued)

Rentals paid under operating leases are charged to the income statement on a straight-line basis over the life of the lease.

Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased assets and the present value of the minimum lease payments. Each lease payment is allocated between liability and finance charges to achieve a constant rate on the finance outstanding. The corresponding lease obligations, net of finance charges, are included in long-term borrowings. The interest element of the finance cost is charged to the income statement over the lease period, so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term. The useful life for leased assets corresponds with the Company policy for depreciable life of property, plant and equipment.

### **Provisions**

Provisions are recognised as follows: when the Company has a present obligation (legal or constructive) as a result of a past event; when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and when a reliable estimate can be made of the amount of the obligation. Where the Company expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset when such reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as an interest expense.

## Offsetting financial instruments

The Company offsets financial assets and financial liabilities to the net amount reported in the balance sheet when it currently has a legally enforceable right to offset the recognised amounts and it intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

## **Employee benefits**

The Company operates two defined benefit plans and a defined contribution pension plan.

The defined benefit plans are made up of a funded pension plan and employee leaving indemnities. The assets of the funded plan are held in a separate trustee-administered fund and are financed by the Company.

The liability recognised in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of the plan assets, together with adjustments for unrecognised actuarial gains or losses and past service costs. The value of any defined benefit asset recognized is restricted to the sum of any past service costs and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

For defined benefit pension plans, pension costs are assessed using the projected unit credit method. Actuarial gains and losses are recognised as income or expense, when the cumulative unrecognised actuarial gains or losses for each individual plan exceed 10% of the greater of the defined benefit obligation or the fair value of plan assets. The defined benefit obligations are measured at the present value of the estimated future cash outflows using interest rates of corporate or government bonds which have terms to maturity approximating the terms of the related liability. Actuarial gains and losses arising from experience adjustments or changes in assumptions are recognised over the remaining vesting period, which represents the average remaining service life of participating employees. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise amortised over the remaining vesting period.

The Company's contributions to the defined contribution pension plan are charged to the income statement in the period to which the contributions relate.



## 1. Basis of preparation and accounting policies (continued)

### Employee benefits - long-term incentive plan

The Company operates a long-term incentive plan where employees are entitled to additional cash benefits that have a vesting period of three years. The cost of the benefits is recording in the income statement over the vesting period.

## **Share-based payments**

Coca-Cola Hellenic issues equity-settled (stock options) and cash-settled (stock appreciation rights) share-based payments to its senior managers.

Equity- settled share-based payments are measured at fair value at the date of grant using a binomial stock option valuation model. Fair value reflects the parameters of the compensation plan, the risk-free interest rate, the expected volatility, the dividend yield and the early exercise experience of the Company's plans. Expected volatility is determined by calculating the historical volatility of Coca-Cola Hellenic's share price over previous years. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period.

For cash-settled share-based payments, a liability equal to the portion of the vested stock appreciation rights is recognised at the current fair value determined at each balance sheet date using the same model and inputs as used for determining fair value of stock options.

In addition, the Company operates a stock purchase plan, in which eligible employees can participate. The Company makes contributions to a trust for participating employees and recognises expense to the income statement over the vesting period of the contributed shares. Any unvested shares held by the trust are owned by the Company and are recorded at cost in the balance sheet within equity as shares held for equity compensation plan until they vest.

## **Termination benefits**

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits when it is evidently committed to either terminate the employment of current employees or to provide termination benefits as a result of an offer made to encourage voluntary redundancy.

## Taxes

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Tax rates enacted or substantially enacted at the balance sheet date are those that are expected to apply when the deferred tax asset is realised or deferred tax liability is settled.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax is provided on temporary differences arising on investments in subsidiaries and joint ventures, except where the timing of the reversal of the temporary difference can be controlled by the Company, and it is probable that the temporary difference will not reverse in the foreseeable future.



## 1. Basis of preparation and accounting policies (continued)

## Franchise incentive arrangements

TCCC, at its sole discretion, provides the Company with various incentives, including contributions toward the purchase of cold drink equipment. Payments are made on placement of coolers and are based on franchise incentive arrangements. The terms and conditions of these arrangements require reimbursement if certain conditions stipulated in the agreements are not met, including minimum volume through-put requirements. Support payments received from TCCC for the placement of cold drink equipment are deducted from the cost of the related asset.

## **Share capital**

There is only one class of shares, ordinary shares. When new shares are issued, they are recorded in share capital at their par value. The excess of the issue price over the par value is recorded to the share premium reserve.

Incremental external costs directly attributable to the issue of new shares or to the process of returning capital to shareholders are recorded in equity as a deduction, net of tax, in the share premium reserve.

The consideration paid for the purchases of the company's equity share capital (treasury shares), including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the company's equity holders until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the company's equity holders.

### **Dividends**

Dividends are recorded in the Company's financial statements in the period in which they are approved by the Company's shareholders, with the exception of the statutory minimum dividend.

Under Greek corporate legislation, companies are annually required to declare dividends of at least 35% of unconsolidated adjusted after-tax IFRS profits. This statutory minimum dividend is recognised as a liability.

## **Comparative figures**

Comparative figures have been reclassified where necessary to conform with changes in presentation in the current year.

### Accounting pronouncements adopted in 2010

In the current year, the Company has adopted all of the new and revised standards and interpretations issued by the IASB and the International Financial Reporting Interpretations Committee ('IFRIC') of the IASB that are relevant to its operations and effective for accounting periods beginning on or after 1 January 2010. None of these standards and interpretations had a significant effect on the financial statements of the Company.

In January 2008, the IASB issued a revised version of IFRS 3, *Business Combinations*. The revised standard still requires the purchase method of accounting to be applied to business combinations but introduced some changes. For example, contingent consideration should be measured at fair value at the date of acquisition and subsequently remeasured to fair value with changes recognised in profit or loss. Goodwill may be calculated based on the parent's share of net assets or it may include goodwill related to the minority interest. All transaction costs are expensed as incurred. The standard is applicable to business combinations occurring in annual periods beginning on or after 1 July 2009. Assets and liabilities arising from business combinations occurring before the date of adoption by the Company have not been restated and thus there was no effect on the Company's reported income or net assets on adoption. As there were no business combinations effected in 2010, the revised standard had no impact on the Company's financial statements.

In January 2008, the IASB issued an amendment to IAS 27, Consolidated and Separate Financial Statements. The amendment relates primarily to the accounting for non-controlling interests and the loss of control of a subsidiary. The



## 1. Basis of preparation and accounting policies (continued)

amendment requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. Additionally, any remaining interest in a non-controlling interest is re-measured to fair value. The amended standard is applicable to annual periods beginning on or after 1 July 2009. There was no impact to the Company's financial statements as a result of adopting this amendment.

In November 2008, the IFRIC issued IFRIC 17, *Distribution of Non-cash Assets to Owners*. The interpretation applies to pro-rata distributions of non-cash assets to owners and clarifies the recognition and measurement criteria for dividends. IFRIC 17 is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Company's financial statements as a result of adopting this interpretation.

In January 2009, the IFRIC issued IFRIC 18, *Transfers of Assets from Customers*. The IFRIC relates to agreements in which an entity receives from a customer an item of property, plant, and equipment that the entity must then use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services or both. If the transferred asset meets the definition of an asset, it must be recorded by the entity at its fair value on the date of the transfer. IFRIC 18 is effective for transfers received on or after 1 July 2009. There was no impact to the Company's financial statements as a result of adopting this interpretation.

In April 2009, the IASB issued an amendment to IFRS 2, *Share Based Payment* as part of its annual improvements process published in April 2009. The standard has been amended to confirm that the contribution of a business on the formation of a joint venture and common control transactions are not within the scope of IFRS 2. The amended standard is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IFRS 5, *Non-Current Assets Held for Sale and Discontinued Operations* as part of its annual improvements process published in April 2009. The amendment specifies the disclosures required in respect of non-current assets classified as held for sale or discontinued operations. The amended standard is effective prospectively for annual periods beginning on or after 1 January 2010. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IFRS 8, *Operating Segments* as part of its annual improvements process published in April 2009. The standard has been amended to clarify that a measure of segment assets should be disclosed if that amount is regularly provided to the chief operating decision maker. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 1, *Presentation of Financial Statements* as part of its annual improvements process published in April 2009. The standard has been amended to clarify the classification of the liability component of a convertible instrument as current or non-current. If an unconditional right to defer settlement of a liability for at least twelve months after the reporting period does not exist, the liability should be classified as current. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 7, *Statement of Cash Flows* as part of its annual improvements process published in April 2009. The standard has been amended to clarify the disclosure of cash flows arising from investing activities to include only expenditures that result in a recognised asset on the balance sheet. The amended standard is effective for periods beginning on or after 1 January 2010. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009, the IASB issued an amendment to IAS 17, *Leases* as part of its annual improvements process published in April 2009. The standard has been amended to remove the rebuttable presumption that land leases are operating leases unless title is expected to pass to the lessee at the end of the lease term. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Company's financial statements as a result of adopting this amendment.



## 1. Basis of preparation and accounting policies (continued)

In April 2009, the IASB issued an amendment to IAS 36, *Impairment of Assets* as part of its annual improvements process published in April 2009. The amendment clarifies the allocation of goodwill to an operating segment in response to the amendment of IFRS 8, *Operating Segments*. The amended standard is effective for annual periods beginning on or after 1 January 2010. The Company tests for impairment at the cash generating unit level which corresponds to the operating segment level. Accordingly, the adoption of this amendment did not have an impact on the Company's financial statements.

In April 2009, the IASB issued an amendment to IAS 38, *Intangible Assets* as part of its annual improvements process published in April 2009. The amendment clarifies the description of valuation techniques commonly used to measure intangible assets at fair value when assets are not traded in an active market and it permits the grouping of intangible assets as a single asset if each asset has similar useful economic lives. The amended standard is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009, the IASB issued amendments to IAS 39, Financial Instruments: Recognition and Measurement as part of its annual improvements process published in April 2009. The amendments to the standard provide a scope exemption for forward contracts between an acquirer and a selling shareholder to buy or sell an acquiree that will result in a business combination. The amendments also clarify that the gains or losses on a hedged instrument should be reclassified from equity to profit or loss during the period that the hedged forecast cash flows affect profit or loss. In addition, the amendments provide clarification on treating loan pre-payment penalties as closely related derivatives. Furthermore the amendment clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as a hedged item. This also covers the designation of inflation as a hedged risk or portion in particular situations. The amended standard is effective for annual periods beginning on or after 1 January 2010. There was no impact to the Company's financial statements as a result of adopting this amendment.

In April 2009 the IASB issued an amendment to IFRIC 16, *Hedges of a Net Investment in a Foreign Operation* as part of its annual improvements process published in April 2009. The amendment allows entities to designate as a hedging instrument in a net investment in a foreign operation, an instrument that is held by the foreign operation that is being hedged. IFRIC 16 is effective for annual periods beginning on or after 1 July 2009. There was no impact to the Company's financial statements as a result of adopting this interpretation.

In June 2009, the IASB issued amendments to IFRS 2, *Share-based Payment*. The amendments clarify how an individual subsidiary of a Group should account for cash-settled share-based payment arrangements in its own financial statements. The amendments state that an entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the Group settles the transaction, and no matter whether the transaction is settled in shares or cash. In IFRS 2 a 'Group' has the same meaning as in IAS 27 *Consolidated and Separate Financial Statements*, that is, it includes only a parent and its subsidiaries. The amended standard is effective for annual periods beginning on or after 1 January 2010 and must be applied retrospectively. The amendments incorporate guidance previously included in IFRIC 8, *Scope of IFRS 2* and IFRIC 11, *IFRS 2—Group and Treasury Share Transactions* which have already been adopted by the Company. As such, there was no impact to the Company's financial statements as a result of adopting this amendment.

## Accounting pronouncements not yet adopted

At the date of approval of these financial statements, the following standards and interpretations relevant to Company's operations were issued but not yet effective:

In November 2009, the IASB issued IFRS 9, *Financial Instruments* as the first step in its project to replace IAS 39, *Financial Instruments: Recognition and Measurement.* The standard introduces new requirements for classifying and measuring financial assets and eliminates the available-for-sale and held-to-maturity categories. It separates financial assets into two categories; those measured at amortised cost and those measured at fair value. On 28 October 2010, the IASB reissued IFRS 9, incorporating new requirements on accounting for financial liabilities. Specifically, financial liabilities held for trading are measured at FVTPL, and all other financial liabilities are measured at amortised cost unless the fair value option is applied. Any gains and losses on financial liabilities designated at FVTPL shall be split into the amount of change in the fair value that is attributable to changes in the credit risk of the liability, which shall be presented in other comprehensive income, and the remaining amount of change in the fair value of the liability which shall be presented in profit or loss. In



## 1. Basis of preparation and accounting policies (continued)

addition the standard carries over from IAS 39 the requirements for derecognition of financial assets and financial liabilities. IFRS 9 will be effective for annual periods beginning on or after 1 January 2013. The standard has not yet been adopted by the EU. The Company is currently evaluating the impact this standard will have on its financial statements.

In November 2009, the IFRIC issued amendments to IFRIC 14, *The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction.* The amendments correct an unintended consequence of IFRIC 14, originally issued in 2007, whereby in some circumstances entities are not permitted to recognise as an asset some voluntary prepayments for minimum funding contributions. The amended interpretation is effective for periods beginning on or after 1 January 2011. The Company does not have material assets from voluntary prepayments for minimum funding contributions and therefore the amendments are not expected to have a material impact on the Company's financial statements.

In November 2009, the IFRIC issued IFRIC 19, *Extinguishing Financial Liabilities with Equity Instruments*. The interpretation addresses accounting used by entities issuing equity instruments in order to settle, in full or in part, a financial liability. The interpretation states that if a debtor issues an equity instrument to a creditor to extinguish all or part of a financial liability those equity instruments are "consideration paid" in accordance with IAS 39 and the debtor should derecognise the financial liability fully or partly. The interpretation also states that the debtor should measure the equity instruments issued to the creditor at fair value and the debtor should recognise in profit or loss the difference between the carrying amount of the financial liability (or part) extinguished and the measurement of the equity instruments issued. The interpretation is effective for annual periods beginning on or after 1 July 2010, with earlier application permitted. The interpretation is not expected to have an impact on the Company's financial statements.

In November 2009, the IASB issued a revised version of IAS 24, *Related Party Disclosures*. The revisions to the standard simplify the disclosure requirements for government-related entities and clarify the definition of a related party. The revised standard is effective for periods beginning on or after January 1, 2011. The revised standard is not expected to have a material impact on the Company's financial statements.

In May 2010, the IASB issued amendments to IAS 1, *Presentation of Financial Statements* as part of its annual improvements process published in May 2010. The amendments to the standard clarify that an entity may present the analysis of other comprehensive income by item either in the statement of changes in equity or in the notes to the financial statements. The amended standard is effective for periods beginning on or after January 1, 2011. The amended standard has not yet been adopted by the EU. The amended standard will affect the presentation of other comprehensive income on the Company's financial statements.

In May 2010, the IASB issued amendments to IFRS 3, *Business Combinations* as part of its annual improvements process published in May 2010. The amendments to the standard specify that the option to measure non-controlling interests either at fair value or at the proportionate share of the acquiree's net identifiable assets at the acquisition date applies only to non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation. All other components of non-controlling interests should be measured at their acquisition date fair value. Furthermore, the amendments to the standard clarify the treatment of the un-replaced and voluntary replaced share based payment awards and also clarify the transitional requirements for contingent consideration from a business combination that occurred before the effective date of IFRS 3 (2008). The amended standard is effective for annual periods beginning on or after July 1, 2010. The amended standard has not yet been adopted by the EU. The amendments to the standard will have no impact on the Company's financial statements.

In May 2010, the IASB issued amendments to IFRS 7, Financial Instruments: Disclosures as part of its annual improvements process published in May 2010. The amendments to the standard encourage specific qualitative disclosures and clarify the required level of disclosure around credit risk and collateral held and provide relief from disclosure of renegotiated loans. The amended standard is effective for annual periods beginning on or after January 1, 2011. The amended standard has not yet been adopted by the EU. The amendments to the standard are not expected to have a material impact on the Company's financial statements

In May 2010, the IASB issued amendments to IAS 27, Consolidated and Separate Financial Statements as part of its annual improvements process published in May 2010. The amendments to the standard provide clarification on the transitional requirements resulting from the amendments of IAS 27 (2008). The amended standard is effective for annual



### 1. Basis of preparation and accounting policies (continued)

periods beginning on or after July 1, 2010. The amended standard has not yet been adopted by the EU. The amendments to the standard are not expected to have an impact on the Company's financial statements.

In May 2010, the IASB issued amendments to IAS 34, *Interim Financial Reporting* as part of its annual improvements process published in May 2010. The amendments to the standard provide further clarification that disclosures for significant events and transactions in interim periods should update the relevant information presented in the most recent annual financial report. The amended standard is effective for annual periods beginning on or after January 1, 2011. The standard has not yet been adopted by the EU. The amendments to the standard are not expected to have a material impact on the Company's financial statements.

In May 2010, the IASB issued amendments to IFRIC 13, *Customer Loyalty Programmes* as part of its annual improvements process published in May 2010. The amendments to the interpretation clarify that the 'fair value' of award credits should take into account i) the amount of discounts or incentives that would otherwise be offered to customers who have not earned award credits from an initial sale, and ii) any expected forfeitures. The amended interpretation is effective for annual periods beginning on or after January 1, 2011. The amended interpretation has not yet been adopted by the EU. The amendments to the interpretation are not expected to have a material impact on the Company's financial statements.

In October 2010, the IASB issued amendments to IFRS 7, Financial Instruments: Disclosures as part of its comprehensive review of off balance sheet activities. The amendments require additional disclosures of the full or partial derecognition of financial assets that are transferred to a counterparty under certain conditions. Specifically, the amendments require disclosures of the relationship between transferred financial assets that are not derecognised in their entirety and the associated liabilities; as well as disclosure of the nature of, and risks associated with, an entity's continuing involvement in derecognised financial assets. The amended standard is effective for annual periods beginning on or after July 1, 2011. The standard has not yet been adopted by the EU. The amendment to the standard are not expected to have a material impact on the Company's financial statements.



### 2. Segmental Analysis

The Company has one business, being the production, distribution and sale of alcohol-free, ready-to-drink beverages, and operates as one geographical segment.

### 3. Goodwill

Goodwill arose in the Company as a result of its merger with two subsidiaries, PET Plastics S.A. and Cretan Bottling Company in 1997 and 2002 respectively.

	2010 € million	2009 € million
Cost & Net book value		
As at 1 January	7.5	7.5
As at 31 December	7.5	7.5

The Company conducts a test for impairment of goodwill in accordance with IAS 36 *Impairment of Assets* annually and whenever there is an indication of impairment. For impairment testing purposes the Company is considered as one cashgenerating unit. The recoverable amount of the operation has been determined through a value-in-use calculation. That calculation uses cash flow projections based on financial budgets approved by the Board of Directors covering a three-year period. Due to the nature of the Company's main business activities, cash flow projections have been extended over ten years. Cash flow projections for years four to ten have been projected by management based on operation and market specific high-level assumptions including growth rates, discounts, forecasted selling prices and direct cost. Cash flows beyond the ten year period (the period in perpetuity) have been extrapolated using an estimated growth rate in perpetuity of 2.0% (2009: 3.0%). Other key assumptions used are an average gross margin of 44.5% (2009: 47.9%) and a discount rate of 13.1% (2009: 7.1%).

Management determined gross margin based on past performance, expectations for the development of the market and expectations about raw material costs. The growth rate used in perpetuity reflects the forecasts in line with management beliefs. These forecasts exceed, in some cases, those expected for the industry in general, due to the strength of our brand portfolio. Management estimates discount rates using rates that reflect current market assessments of the time value of money and risks specific to Greece.

The impairment testing that was conducted for goodwill did not indicate any impairment. Management believes that any reasonably possible change in any of the key assumptions would not cause the operation's carrying amount to exceed its recoverable amount.



# 4. Property, plant and equipment

	Land and buildings € million	Plant and equipment € million	Returnable containers € million	Assets under construction € million	Total € million
Cost					
As at 1 January 2010	73.1	327.6	23.3	11.5	435.5
Additions	5.7	9.7	1.3	11.2	27.9
Disposals and write offs	(0.2)	(34.4)	(1.9)		(36.5)
Reclassifications	2.0	17.0		(19.0)	
As at 31 December 2010	80.6	319.9	22.7	3.7	426.9
Depreciation					
As at 1 January 2010	28.9	226.9	7.6	_	263.4
Charge for the year	1.2	26.3	1.6	_	29.1
Disposals and write offs		(30.7)	(1.7)	<u> </u>	(32.4)
As at 31 December 2010	30.1	222.5	7.5	_	260.1
Net book value as at 1 January 2010	44.2	100.7	15.7	11.5	172.1
Net book value as at 31 December 2010	50.5	97.4	15.2	3.7	166.8
Cost					
As at 1 January 2009	71.2	322.4	30.0	9.1	432.7
Additions	_	10.4	1.4	12.5	24.3
Disposals and write offs	0.3	(13.0)	(9.5)	_	(22.2)
Reclassifications	1.6	7.8	1.4	(10.1)	0.7
As at 31 December 2009	73.1	327.6	23.3	11.5	435.5
Depreciation	_	<del>-</del>			
As at 1 January 2009	27.0	218.9	14.4	_	260.3
Charge for the year	1.3	25.0	2.0	_	28.3
Disposals and write offs	0.2	(16.6)	(9.5)	_	(25.9)
Reclassifications	0.4	(0.4)	0.7		0.7
As at 31 December 2009	28.9	226.9	7.6		263.4
Net book value as at 1 January 2009	44.2	103.5	15.6	9.1	172.4
Net book value as at 31 December 2009	44.2	100.7	15.7	11.5	172.1

Assets under construction at 31 December 2010 include advances for equipment purchases of  $\bigcirc$ 2.7m (2009:  $\bigcirc$ 1.2m).



### 5. Investments in subsidiaries and joint ventures

The effective interest held in and the carrying value of the investments in subsidiaries and joint ventures at 31 December are:

	Country of incorporation	Effective interest held 2010	Effective interest held 2009	Carrying value 2010 € million	Carrying value 2009 € million
Brewinvest S.A.	Greece	50%	50%	0.3	9.0
Elxym S.A.	Greece	100%	100%	14.1	12.0
Tsakiris S.A.	Greece	100%	100%	16.1	16.1
3E (Cyprus) Ltd	Cyprus	100%	100%	1,674.4	2,297.3
Total investments in subsidiaries and joint venture	es		•••••	1,704.9	2,334.4

The above list contains direct investment in subsidiaries and joint ventures only. Refer to Notes 32 and 33 for a list of the principal direct and indirect interests in subsidiaries and joint ventures.

The Company transferred on 29 January 2009, 100% of its shareholdings in Dunlogan Ltd (€11.7m), in Softinvest Holding Ltd (€845.8m), in Softbev Investment Ltd (€5.4m), in Balkaninvest Holding Ltd (€35.3m) and in Softbul Investment Ltd (€29.4m) to 3E Cyprus Ltd. On 9 February 2009, the Company transferred 100% of its shareholdings in Clarina Holding S.a.r.l. (€9.2m) to 3E Cyprus Ltd.

Changes in the carrying amounts of investment in subsidiaries and joint ventures were as follows:

	2010 € million	€ million
As at 1 January	2,334.4	2,339.4
Increase of investment	2.1	1.4
Decrease of investment	_	(0.6)
Return of share capital	(633.9)	(8.1)
Increase in stock options attributable to subsidiaries	2.3	2.3
As at 31 December	1,704.9	2,334.4

During 2010, Brewinvest S.A. and 3E Cyprus Ltd. returned €8.7m (2009: €8.1m) and €622m (2009: nil) respectively to the Company as a result of the reduction in their share capital.

## 6. Available-for-sale financial assets

Available-for-sale financial assets relate to listed securities. Movements in available-for-sale financial assets are as follows:

	2010	2009
	€ million	€ million
As at 1 January	1.5	1.2
Unrealised (losses)/gains taken to other comprehensive income	(0.5)	0.3
As at 31 December	1.0	1.5

The fair values of available-for-sale financial assets are based on quoted market prices.



### 7. Financial instruments

Categories of financial instruments at 31 December were as follows:

# 2010

2010		D 1 11		
		Derivatives	4 7 11	
	Loan and	used for	Available-	TD 4.1
	receivables	hedging	for-sale	Total
Assets	€ million	€ million	€ million	€ million
Investments	_	- 0.2	1.0	1.0
Derivative financial instruments	1.60.5	0.3	_	0.3
Trade and other receivables	168.5		_	168.5
Cash and cash equivalents	0.3			0.3
Total	168.8	0.3	<u> 1.0</u>	170.1
			Liabilities	
			held at	
			amortised	
Liabilities			cost € million	Total € million
Trade and other payables			119.9	119.9
Borrowings			377.0	377.0
Total	••••••		496.9	496.9
2009				
		Derivatives		
	Loan and	used for	Available-	
	receivables	hedging	for-sale	Total
Assets	€ million	€ million	€ million	€ million
Investments	_	0.1	1.5	1.5
Derivative financial instruments	105.0	0.1	_	0.1
Trade and other receivables	185.9	_	_	185.9
Cash and cash equivalents	0.5			0.5
Total	186.4	<u>0.1</u>	<u> 1.5</u>	188.0
			Liabilities	
		Derivatives	held at	
		used for	amortised	
		hedging	cost	Total
Liabilities		€ million	€ million	€ million
Trade and other payables			166.6	166.6
Derivative financial instruments		0.1	_	0.1
Borrowings		_	811.9	811.9
Total	••••	0.1	978.5	978.6
				- : 010

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Company's maximum credit risk exposure for each derivative instrument is as follows:



## 7. Financial instruments (continued)

	Assets € million	Liabilities € million
At 31 December 2010		
Current		
Forward foreign exchange contracts	0.3	
Total current	0.3	
At 31 December 2009		
Current		
Forward foreign exchange contracts	0.1	0.1
Total current	0.1	0.1

### Net fair values of derivative financial instruments

### (a) Cash flow hedges

The fair values of derivative financial instruments at 31 December designated as cash flow hedges were:

	2010	2009
	€ million	€ million
Contracts with positive fair values		
Forward foreign exchange contracts	0.2	0.1
	0.2	0.1

Cash flows from the Company's cash flow hedges at 31 December 2010 are expected to occur in 2011 and are expected to affect the profit and loss accordingly in that period.

## (b) Fair value hedges

The fair values of derivative financial instruments at 31 December designated as fair value hedges were:

	2010	2009
	€ million	€ million
Contracts with positive /(negative) fair values		
Forward foreign exchange contracts	0.1	(0.1)
	0.1	(0.1)

## Forward foreign exchange contracts

The notional principal amounts of the outstanding forward foreign exchange contracts at 31 December 2010 totaled  $\leq$ 4.3m. (2009:  $\leq$ 6.3m).



### 8. Deferred tax

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes relate to the same fiscal authority. The following amounts, determined after appropriate off-setting, are shown in the balance sheet:

	2010 € million	2009 € million
Deferred tax assets:		
To be recovered after more than 12 months	6.2	6.8
To be recovered within 12 months	9.3	10.1
	15.5	16.9
	2010	2009
Deferred tax liabilities:	€ million	€ million
To be settled after more than 12 months	(4.2)	(2.8)
To be settled within 12 months		(2.5)
	(4.2)	(5.3)
Deferred tax assets (net)	11.3	11.6

The movements in deferred tax assets and liabilities during the year, after offsetting balances within the same tax jurisdiction, are as follows:

	2010	2009	2008
	<b>€</b> million	<b>€</b> million	€ million
As at 1 January	11.6	11.6	10.6
Tax charge to income statement	(0.4)	(1.1)	(1.1)
Tax credited to equity	0.1	1.1	2.1
As at 31 December	11.3	11.6	11.6

The movements in deferred tax assets and liabilities, at 31 December are as follows:

	Tax in excess			
	of book	Other current		
	depreciation	assets	Other	Total
Deferred tax liabilities	€ million	€ million	€ million	€ million
As at 1 January 2009	_	_	(2.1)	(2.1)
Tax charge to the income statement	(0.9)	(1.1)	_	(2.0)
Tax credited to equity	_	1.1	_	1.1
Transfers between deferred tax assets and liabilities	0.2	(2.5)	<u></u>	(2.3)
As at 31 December 2009	(0.7)	(2.5)	(2.1)	(5.3)
Tax charge to the income statement	(1.4)	(0.1)	_	(1.5)
Tax credited to equity	_	0.1	_	0.1
Transfers between deferred tax assets and liabilities .		2.5		2.5
As at 31 December 2010	(2.1)		(2.1)	(4.2)



## 8. Deferred tax (continued)

Deferred tax assets	Book in excess of tax depreciation € million	Provisions € million	Other current liabilities € million	Other current assets € million	Other € million	Total € million
As at 1 January 2009	0.2	6.6	4.6		2.3	13.7
Tax (charge)/credited to the income statement	_	0.2	3.0	_	(2.3)	0.9
tax assets and liabilities	(0.2)	<u> </u>	2.5			2.3
As at 31 December 2009	_	6.8	10.1		_	16.9
Tax (charge)/credited to the income statement	_	(0.6)	(6.0)	7.7	_	1.1
tax assets and liabilities	_	_	_	(2.5)	_	(2.5)
As at 31 December 2010		6.2	4.1	5.2		15.5

### 9. Inventories

Inventories consisted of the following at 31 December:

	2010	2009
	€ million	€ million
Finished goods	13.0	12.6
Raw materials and work in progress	12.9	15.6
Consumables	3.6	4.6
Payments on account		0.1
Total inventories	29.5	32.9

### 10. Trade receivables

Trade receivables consisted of the following at 31 December:

	2010	2009
	<b>€</b> million	<b>€</b> million
Trade receivables	172.4	188.4
Less: Provision for doubtful debts	(26.5)	(21.6)
Total trade receivables	145.9	166.8

The credit period given to customers ranges from 60 days to 90 days depending on the customer type. Interest is not charged for late payment.

The Company provides for all receivables that are considered non-collectible on a specific basis after considering the circumstances of each case. Before accepting any new credit customers, the Company investigates the potential customer's credit quality (through external agents) and defines credit limits for each customer. Customers are reviewed on an ongoing basis and credit limits adjusted accordingly. The total receivable from Carrefour, Metro and AB Vassilopoulos amounts to €27.7m and represents more than 5% of the trade reœivables for the Company (2009: €22.9m related to Carrefour and Atlantic).



## 10. Trade receivables (continued)

The trade receivables are as follows:

	2010	2009
	€ million	<b>€</b> million
Due within due date	112.8	142.4
Past due	59.6	46.0
Less: Provision for doubtful debts past due	(26.5)	(21.6)
Total trade receivables	145.9	166.8
Collateral held against trade receivables	12.6	8.2

As at 31 December 2010, trade receivables of  $\leq$ 33.1m (2009:  $\leq$ 24.4m) were past due but not impaird. The ageing analysis of these trade receivables is as follows:

	2010	2009
	€ million	€ million
Up to 3 months	23.4	21.1
3 to 6 months	3.1	1.8
6 to 9 months	4.5	_
More than 9 months	2.1	1.5
Total	33.1	24.4

As at 31 December 2010, trade receivables of €26.5m (2009: €21.6m) were past due and impaired oprovided for. The amount of the provision was €26.5m (2009: €21.6m). The ageing analysis of these receivables is as follows:

	2010	2009
	€ million	€ million
Up to 3 months	0.9	0.4
3 to 6 months	0.9	0.6
6 to 9 months	_	1.8
More than 9 months	24.7	18.8
Total	26.5	21.6

The movement in the provision for doubtful debts during the year is as follows:

	2010	2009	2008
	€ million	€ million	€ million
As at 1 January	(21.6)	(19.0)	(17.1)
Amounts written off during the year	1.2		_
Amounts recovered during the year	_	_	2.4
Increase in allowance recognised in the income statement	(6.1)	(2.6)	(4.3)
As at 31 December	(26.5)	(21.6)	(19.0)

The provision for doubtful debts is recorded within operating expenses.



### 11. Other receivables

Other receivables consisted of the following at 31 December:

	2010	2009
	<b>€</b> million	€ million
Prepayments	2.8	3.5
Receivables from subsidiaries (Note 31)	11.7	12.1
Receivables from related parties (Note 31)	7.7	3.9
Other	4.7	3.1
Total other receivables	26.9	22.6

The receivables from subsidiaries and related parties are as follows:

	2010	2009
	€ million	€ million
Due within due date	16.6	14.3
Past due	2.8	1.7
Total receivables from subsidiaries and related parties	19.4	16.0

As at 31 December 2010, subsidiaries and related parties receivables of  $\leq$ 2.8m (2009:  $\leq$ 1.7n) were past due but not impaired, due to the fact that the amounts are considered recoverable. The ageing analysis of these related party receivables is as follows:

	2010	2009
	€ million	€ million
Up to 3 months	1.4	1.5
3 to 6 months	0.4	_
6 to 9 months	0.1	0.1
More than 9 months	0.9	0.1
Total	2.8	1.7

## 12. Cash and cash equivalents

Cash and cash equivalents of  $\leq$ 0.3m and  $\leq$ 0.5m at 31December 2010 and 2009 respectively, comprise of cash at bank and in hand. All cash and cash equivalents are held in euro.



### 13. Borrowings

The Company held the following borrowings at 31 December:

	2010	2009
	€ million	<b>€</b> million
Short-term borrowings from subsidiaries	25.6	8.6
Total borrowings falling due within one year	25.6	8.6
Long-term borrowings from subsidiaries	351.4	803.3
Total borrowings falling due after one year	351.4	803.3
Total borrowings	377.0	811.9

Borrowings from subsidiaries comprised of three loans with Coca-Cola HBC Finance plc, an indirect subsidiary of the Company and are denominated in Euro.

A short-term loan amounting to €25.5m in 2010 (2009: €8.6m) carried an interest rate of LIBOR plus 0.25%.

A long-term loan of €255.7m (2009: €254.0m), which was renewed on 8 December 2008, is repayable on 31 December 2012. This loan carried an interest rate of 3-month EURIBOR plus 0.20% until 25 December 2009, and from then on the loan carried an interest rate of 6-month EURIBOR plus 0.75%. From January 2010 this loan carried the average quarterly borrowing cost of the lender (Q1: 3.19%, Q2: 3.71%, Q3: 3.37%, Q4: 4.17%).

In addition, a long-term loan of €920m (2009: nil) was issued on 8 December 2009, the first withdrawal took place in June 2010 and is repayable on 31 December 2012. This loan carried the average quarterly borrowing cost of the lender (Q2: 3.71%, Q3: 3.37%, Q4: 4.17%).

The accrued interest for the short-term loan is €0.1m in 2010 (2009: nil).

The long-term borrowings from subsidiaries of  $\leq$ 351.4m include  $\leq$ 3.7m accrued interest on the above loans (2009:  $\leq$ 0.5m).

In addition a long term loan of €5488m was issued on 15 April 2009 and repaid during 2010. This loan carried an interest rate of 6-month Euribor plus 0.75%.

During 2010, the total repayments of borrowings amounted to €887.7m (2009: €169.4m), and total proceeds amounted to €442.1m (2009: €689.3m). Total repayments include the amount of €625.2m which was funded from the return of share capital of 3E Cyprus Ltd. (refer to Note 5).

The weighted average interest rate on borrowings from subsidiaries in 2010 is 3.53% (2009: 2.1%).

Short term and long term borrowings fair value equals carrying value.

The exposure of the company's borrowings to interest rate changes and the contractual re-pricing dates at the end of the reporting period were as follows:

	2010	2009
	€ million	€ million
6 months or less	377.0	811.9



## 14. Trade and other payables

Trade and other payables consisted of the following at 31 December:

	2010	2009
	<b>€</b> million	€ million
Trade payables	29.6	41.3
Accrued liabilities	52.6	62.7
Payables to related parties (refer to Note 31)	13.4	5.8
Payables to subsidiaries (refer to Note 31)	4.3	0.3
Deposit liabilities	6.7	8.5
Other tax and social security liabilities	2.2	8.7
Salaries and employee related payable	6.6	7.3
Current portion of employee benefit provision (refer to Note 15)	2.4	2.8
Dividends payables	0.1	37.6
Other payables	5.3	3.1
Total trade and other payables	123.2	178.1

# 15. Employee benefits

Employee benefits consisted of the following at 31 December:

	2010 € million	2009 € million
Defined benefit plans		
Employee leaving indemnities	28.2	31.6
Pension plans	(0.3)	(0.4)
Total defined benefits plans	27.9	31.2
Other employee benefits		
Long term incentive plan	3.1	4.2
Other employee benefits	0.4	0.8
Total other employee benefits	3.5	5.0
Total employee benefits obligations	31.4	36.2

Employee benefit obligations at 31 December are split between current and non-current as follows:

	2010	2009
	€ million	<b>€</b> million
Current	2.4	2.8
Non-current	29.0	33.4
Total employee benefits obligations	31.4	36.2

Employees of Coca-Cola Hellenic are entitled to employee leaving indemnities, generally based on each employee's length of service, employment category and remuneration. Coca-Cola Hellenic also sponsors a defined benefit pension plan.



## 15. Employee benefits (continued)

Reconciliation of defined benefit obligations:

	2010	2009
	€ million	€ million
Present value of defined benefit obligation at 1 January	45.6	46.5
Service cost	2.7	2.5
Interest cost	2.2	2.5
Curtailment/settlement	1.9	1.0
Benefits paid	(12.9)	(9.0)
Actuarial (gain)/loss	(7.1)	2.1
Present value of defined benefit obligation at 31 December	32.4	45.6

Reconciliation of plan assets:

	2010	2009
	€ million	<b>€</b> million
Fair value of plan assets at 1 January	2.2	5.3
Expected return on plan assets	0.1	0.3
Actual employer's contributions	_	0.9
Actual benefits paid	(0.3)	(4.4)
Actuarial gain		0.1
Fair value of plan assets at 31 December	2.0	2.2

In determining its expected long-term rate of return assumption, the Company uses forward-looking assumptions in the context of historical returns and volatilities for each asset class, as well as correlations among asset classes. Adjustments are made to the expected long-term rate of return assumptions annually based upon revised expectations of future investment performance of the overall capital markets, as well as changes to local laws that may affect the investment strategy. The expected long-term rate of return assumption used in computing 2010 net periodic pension cost for the plans was 5.20% (2009: 5.30%).

The present value and funded status of defined benefit obligations were as follows at 31 December:

	2010	2009
	€ million	<b>€</b> million
Present value of funded obligations	1.9	2.0
Fair value of plan assets	(2.0)	(2.2)
	(0.1)	(0.2)
Present value of unfunded obligations	30.5	43.6
Unrecognised actuarial loss	(2.4)	(12.0)
Unrecognised past service benefit	(0.1)	(0.2)
Defined benefit obligations	27.9	31.2
Actual return on plan assets	0.1	0.4

The movement in the defined benefit obligation recognised in the balance sheet was as follows:

	2010	2009
	€ million	€ million
As at 1 January	31.2	29.4
Expense recognised in the income statement	9.4	7.2
Employer contributions	_	(0.8)
Benefits paid	(12.7)	(4.6)
As at 31 December	27.9	31.2



## 15. Employee benefits (continued)

The assumptions used in computing the defined benefit obligation comprised the following for the years ended 31 December:

	2010	2009
	%	%
Discount rate	4.75	5.00
Expected return on plan assets	4.61	5.20
Rate of compensation increase	3.00	4.25

The expense recognised in the income statement comprised the following for the years ended 31 December:

	2010	2009	2008
_	€ million	€ million	€ million
Current service cost	2.7	2.5	2.4
Interest cost	2.2	2.5	2.4
Expected return on plan assets	(0.1)	(0.3)	(0.3)
Amortisation of unrecognised actuarial obligation loss	0.5	0.5	0.3
Amortisation of unrecognised past service costs	_	0.1	0.1
Curtailment/settlement	4.1	1.9	0.6
Total	9.4	7.2	5.5

Defined benefit plan expenditure is included in staff costs and presented in cost of goods sold and operating expenses.

The assumptions used to recognise expenses in the income statement comprised the following for the years ended 31 December:

	2010	2009	2008
_	%	%	%
Discount rate	5.00	5.50	5.50
Expected return on plan assets	5.20	5.30	5.20
Rate of compensation increase	4.25	4.25	4.25
Plan assets are invested as follows:		2010 %	2009
Asset category			
Debt securities		100	100
Total	••••••	100	100

The total employer contributions expected to be paid in 2011 is nil.



## 15. Employee benefits (continued)

The history of experience adjustments is as follows:

	2010	2009	2008	2007	2006
	€ million				
Present value of defined benefit obligations	32.4	45.6	46.5	44.9	42.6
Fair value of plan assets	(2.0)	(2.2)	(5.3)	(5.9)	(4.7)
Deficit	30.4	43.4	41.2	39.0	37.9
Experience gains/(losses) on plan liabilities	4.2	0.3	(0.5)	(6.7)	1.9
Experience gains/(losses) on plan assets	(0.1)	0.1	(0.8)	0.2	0.1

## **Defined contribution plans**

The expense recognised in the income statement in 2010 for the defined contribution plan is  $\leq$ 1.3m (2009:  $\leq$ 1.9m, 2008:  $\leq$ 1.6m). This is included in staff costs and recorded in cost of goods sold and operating expenses.

### 16. Share capital and share premium

	Number of shares (authorised	Share Capital	Share Premium	Total
	and issued)	€ million	€ million	<b>€</b> million
As at 1 January 2008	363,738,357	181.9	1,644.7	1,826.6
Shares issued to employees exercising stock options	1,663,740	0.8	20.3	21.1
Balance as at 31 December 2008	365,402,097	182.7	1,665.0	1,847.7
Shares issued to employees exercising stock options	136,978	0.1	1.7	1.8
Capitalisation of share premium reserve	_	548.1	(548.1)	_
Expenses related to share capital increase (net of tax of €1.2m)	_		(4.8)	<b>(4.8)</b>
Return of capital to shareholders		(548.1)		(548.1)
Balance as at 31 December 2009	365,539,075	182.8	1,113.8	1,296.6
Shares issued to employees exercising stock options	597,365	0.3	5.4	5.7
Balance as at 31 December 2010	366,136,440	183.1	1,119.2	1,302.3

There is only one class of shares, ordinary shares, of which the par value is €0.50. Each share provides the right to one vote at general meetings of Coca-Cola Hellenic and entitles the holder to dividends declared by Coca-Cola Hellenic.

During 2008, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 824,832, 810,511 and 28,397 new ordinary shares, on 28 February, 13 May and 7 August 2008 respectively following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €21.1m.

During 2009, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 5,751 and 131,227 new ordinary shares, on 28 August and 23 November 2009 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €1.8m.



### 16. Share capital and share premium (continued)

On 18 September 2009, Coca-Cola Hellenic announced proposals for a recapitalisation, which resulted in a capital return of approximately  $\le$ 548.1m to its shareholders i.e.  $\le$ 1.50 per share. At an Extraordinary General Meeting of the Company held on 16 October 2009, shareholders approved an increase of the Company's share capital by  $\le$ 548.1m, through the capitalisation of share premium and an increase in the nominal value of each share by  $\le$ 1.50 per share. As a result, the nominal value of each share was increased from  $\le$ 0.50 to  $\le$ 2.00.

At the same Extraordinary General Meeting, the shareholders also approved the decrease of the Company's share capital by  $\leq$ 548.1m, through a reduction of the nominal value of the shares by  $\leq$ 1.50 per share. As a result, the nominal value of the shares was decreased from  $\leq$ 2.00 to  $\leq$ 0.50 pershare, and an equal amount of capital was returned to the shareholders in cash.

Following shareholder and regulatory approval, the Company realised the capital return on 2 December 2009. The capital return was financed through a combination of accumulated cash and new debt.

During 2010, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 163,354, 161,663, 102,700 and 169,648 new ordinary shares, as announced on 26 February, 17 May, 24 August and 25 November 2010 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €5.7m.

#### 17. Reserves

The reserves of the Company at 31 December were as follows:

	2010	2009	2008
	€ million	€ million	€ million
Treasury shares	(57.2)	(14.9)	_
Other reserves			
Tax-free reserve	251.3	240.7	222.8
Statutory reserve	55.7	55.7	49.5
Stock option reserve	37.5	30.8	24.4
Available-for-sale financial assets valuation reserve	0.9	1.1	0.9
Total other reserves	345.4	328.3	297.6
Total reserves	288.2	313.4	297.6

## Treasury shares

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paidin share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be bought back pursuant to the programme is 18,270,104 shares. Purchases under the programme are subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share.

Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme is dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. During 2010, 2,318,354 shares had been purchased pursuant to the share buy-back programme for a total value of €42.3m (2009: 1,111,781 shares purchased for a total value of €16.6m). As at 31 December 2010, 3,430,135 shares had been held by the Company pursuant to the share buy-back programme for a total value of €572m, bringing the shares in circulation to 362,706,305.



### 17. Reserves (continued)

### Other reserves

Tax-free reserve

The tax-free reserve includes investment tax incentive and other tax-free or partially taxed reserves of the Company. The tax-free reserve may be distributed if taxed, where applicable.

Statutory reserves

The statutory reserve is based on Greek law and can not be distributed.

Stock option reserve

This reserve represents the cumulative charge to the income statement and the investments in subsidiaries for employee stock option awards.

Available-for-sale financial assets valuation reserve

The available-for-sale financial assets valuation reserve reflects changes in the fair values of available-for-sale financial assets. Amounts in this reserve are reclassified to profit or loss upon sale or impairment of the related investments.

### 18. Other Income

Other income of €3.4m in 2009 concerns an insurance reimbursement which relates to the excess of insurance proceeds over the carrying values or property, plant and equipment damage. No such income occurred either in 2010 or in 2008.

### 19. Total operating expenses

(a) Total operating expenses for the years ended 31 December comprised:

	2010	2009	2008
	<b>€</b> million	€ million	€ million
Management fee income (refer to Note 31)	(20.4)	(15.7)	(16.8)
Selling expenses	115.8	121.9	121.6
Delivery expenses	52.5	56.1	54.2
Administrative expenses	62.5	65.8	75.4
Gain on sale from available-for-sale financial assets	_	_	(3.2)
Loss/ (Gain) on fair value of cash flow hedge	( <b>0.2</b> )	0.1	(0.1)
Stock option expense (refer to Note 25)	4.4	4.1	6.0
Total operating expenses	214.6	232.3	237.1



## 19. Total operating expenses (continued)

### (b) Staff costs

Staff costs , included in the income statement in operating expenses and cost of goods sold lines, are analysed as follows:

	2010	2009	2008
	€ million	€ million	€ million
Wages and salaries	95.5	98.2	97.3
Social security costs	21.4	22.2	22.5
Pension and other employee benefits	18.4	25.2	24.2
Termination benefits	18.8	4.0	
Total staff costs	154.1	149.6	144.0

The average number of full-time equivalent employees in 2010 was 2,472 (2009: 2,514, 2008: 2,588).

## 20. Restructuring costs

As part of the ongoing effort to optimize the cost base and sustain competitiveness in the market place, the Company undertook restructuring initiatives in 2010 as well as in 2009. The restructuring costs amounted to €19.5m before tax in 2010 (2009: €4.0m, 2008: nil). The restructuring concerns mainly employees' costs.

## 21. Finance costs, net

Finance costs, net for the year ended 31 December comprised:

	2010	2009	2008
	€ million	<b>€</b> million	<b>€</b> million
External interest income	(0.2)	_	_
External interest expense	0.2	0.2	0.1
Interest expense charged by subsidiaries (refer to Note 31)	28.3	8.1	18.5
Finance cost, net	28.3	8.3	18.6

### 22. Dividend income

Dividend income for the year ended 31 December comprised:

	2010	2009	2008
	€ million	€ million	€ million
Dividend income from subsidiaries (refer to Note 31)	_	113.7	103.3
Dividend income from other investments		0.1	0.2
Total dividend income		113.8	103.5



### 23. Tax

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the Greek corporate tax rate as follows:

Profit before tax per the income statement	2010 € million (0.5)	2009 € million 202.2	2008 <u>€ million</u> 173.6
Tax calculated at a tax rate of 24% (2009, 2008: 25%)	(0.1)	50.6	43.4
Additional local taxes	21.2	16.8	(1.0)
Transfer to tax – free reserves	_	(2.7)	(3.7)
Expenses non-deductible for tax purposes	8.9	5.4	9.0
Income not subject to tax	_	_	(0.8)
Tax penalties and interest	_	3.8	_
Changes in tax laws and rates	_	(0.1)	1.2
Other	1.4	3.2	2.1
Income tax charge per the income statement	31.4	77.0	50.2

Special tax in Greece

On 6 May 2010, the Greek Government enacted the 'Extraordinary Contribution of Social Responsibility' (Law Nr. 3845/2010). According to article 5, the 'Extraordinary Contribution of Social Responsibility' was applied retrospectively on the Company's 2009 total net income. The amount of such 'Extraordinary Contribution of Social Responsibility' applicable to 2009 was €21.2m. As a result the Company recorded atax charge of €21.2m in 2010.

On 10 December 2009, the Greek Government introduced the 'Extra Contribution of Social Responsibility by the Large Companies'. This law (Law 3808/2009) provided for a special additional tax on the Company's 2008 total net income. As a result the Company recorded a tax charge of €16.8m in 2009 and an additional €3.0m tax on foreigndividend income.

During 2008, the tax audit for the unaudited tax years 2003 up to and including 2006 was completed and during 2010, the tax audit for the unaudited tax years 2007 up to and including 2008 was completed. A provision for the unaudited tax years 2009 to 2010 was recognised in the financial statements.

The income tax charge for the years ended 31 December is as follows:

nillion	€ million	€ million
31.0	75.8	49.1
0.4	1.2	1.1
31.4	77.0	50.2
	31.0 0.4	<b>31.0</b> 75.8 <b>0.4</b> 1.2

## 24. Shares held for equity compensation plan

The Company operates a stock purchase plan, the Coca-Cola HBC Stock Purchase Plan, which is an equity compensation plan in which eligible employees may participate.

Under the terms of this plan, employees have the opportunity to invest 1% to 15% of their salary in ordinary Coca-Cola Hellenic shares by contributing to the plan monthly. Coca-Cola Hellenic will match up to a maximum 5% of the employee's salary by way of contribution, which is made in December, and matching shares purchased in December vest immediately.

The charge to the income statement totaled € 1.3m for the year ended 31 December 2010 (2009: € 1.2m, 2008: € 1.5m).



## 25. Stock option compensation plans

Coca-Cola Hellenic operates a stock-based compensation plan, under which senior managers are granted awards of stock options, based on performance, potentiality and level of responsibility. Options are granted at an exercise price equal to the closing price of the Company's shares trading on the Athens Exchange on the day of the grant. Options vest in one-third increments each year for three years and can be exercised for up to ten years from the date of award. When the options are exercised, the proceeds received, net of any transaction costs, are credited to share capital (at the nominal value) and share premium.

Incremental fair value is calculated using the binomial stock option valuation model and represents the difference between the fair value of an option immediately after the modification and the original fair value of the respective option, measured immediately before the modification.

The following table summarises information regarding outstanding stock options exercisable at 31 December 2010 and stock options exercised during 2010:

	Exercise price after the capital return (€)	Vesting status 2010		Vesting dates for further increments		End of option period	Number of stock options outstanding
2001 Stock Option Plan							
Sub Plan 6	8.19	fully vested	-	-	-	12.12.2011	61,313
2003-2004 Plan/2003 Grant	9.67	fully vested	-	-	-	14.12.2013	27,000
2003-2004 Plan/2004 Grant	10.92	fully vested	-	-	-	02.12.2014	99,577
2005-2009 Plan/2005 Grant	14.03	fully vested	-	-	-	01.12.2015	642,636
2005-2009 Plan/2006A Grant	15.07	fully vested	-	-	-	20.03.2016	50,001
2005-2009 Plan/2006B Grant	13.85	fully vested	-	-	-	22.06.2016	15,000
2005-2009 Plan/2006 Grant	17.21	fully vested	-	-	-	12.12.2016	1,140,651
2005-2009 Plan/2007 Grant	27.25	fully vested	-	-	-	12.12.2017	1,374,283
2005-2009 Plan/2008A Grant	23.04	two thirds	20.06.2011	-	-	19.06.2018	30,000
2005-2009 Plan/2008 Grant	9.86	two thirds	11.12.2011	-	-	10.12.2018	1,526,668
2009-2011 Plan/2009 Grant	16.54	one third	10.12.2011	10.12.2012	-	09.12.2019	1,782,633
2009-2011 Plan/2010A Grant	20.00	none	18.03.2011	18.03.2012	18.03.2013	17.03.2020	30,000
2009-2011 Plan/2010 Grant	20.15	none	09.12.2011	09.12.2012	09.12.2013	08.12.2020	1,980,100
Total							8,759,862

A summary of stock option activity under all plans is as follows:

	Number of stock options 2010	Weighted average exercise price 2010 (€)	Number of stock options 2009	Weighted average exercise price 2009 (€)
Outstanding at January 1	7,415,442	16.33	6,168,726	16.08
Granted	2,010,100	20.15	1,793,300	16.54
Exercised	(597,365)	9.59	(140,245)	11.36
Expired	(1,453)	8.29	(26,472)	9.87
Forfeited	(66,862)	18.08	(379,867)	17.66
Outstanding at December 31	8,759,862	17.65	7,415,442	16.33
Exercisable at December 31	5,001,036	17.77	4,007,973	16.76

The charge to the income statement for employee stock option awards for 2010 amounted to €4.4m (2009:€4.1m, 2008: €6.0m).



#### 25. Stock option compensation plans (continued)

The Company adopted the employee stock option plan on 13 December 2001. Previously, the Company had issued stock appreciation rights to certain of its employees, including employees who previously held options in CCB. Upon adoption of the stock option plan, all such rights, except those held by retirees and employees located in countries where granting and exercising stock options was impractical or not permitted, were converted into stock options carrying over the same exercise prices, vesting periods and expiration dates.

Equity settled share based payments are measured at fair value at the date of grant using a binomial stock option valuation model. The inputs into the model are as follows:

	2010	2009	2008
Weighted average fair value of options granted	€5.2	€3.6	€2.7
Risk free interest rates	3.0%	3.3%	3.9%
Expected volatility	32.2%	28.2%	35.7%
Dividend yield	1.5%	1.7%	2.3%
Expected life	4.0 years	3.6 years	3.3 years

The weighted average remaining contractual life of share options outstanding under the stock option compensation plans at 31 December 2010 was 7.8 years (2009: 7.9 years, 2008: 8.2 years).

#### 26. Dividends

The reported net results of the Company's statutory accounts do not require a 2010 statutory minimum annual dividend payment. As a result the Company has not recorded a dividend liability in respect of 2010.

The statutory minimum dividend recognised for 2009 amounted to €41.6m and was recorded as liability under 'Trade and other payables' in the balance sheet. The remaining dividend of €68.1m was recorded in shaæholders' equity in the second quarter of 2010 as an appropriation of retained earnings.

During 2010, a dividend of €0.30 per share totalling €102.0m was paid. During 2009, a dividend of €0.28 per share totalling €102.3m was paid. During 2008, a dividend of €0.25 per share totalling €91.3m was paid.

#### 27. Financial risk management

#### Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk, commodity price risk), credit risk, liquidity risk and capital risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance. The Company uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by the Group Treasury in a controlled manner, consistent with the Board of Directors' approved policies. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's subsidiaries. The Board of Directors has approved the Treasury Policy and Chart of Authority, which together provide the control framework for all treasury and treasury related transactions.



#### 27. Financial risk management (continued)

#### **Market Risk**

Foreign currency risk

The Company is exposed to the effect of foreign currency risk on future commercial transactions, recognised assets and liabilities that are denominated in currencies other than the entity's functional currency. Forward foreign exchange contracts are used to hedge a portion of the Company's foreign currency risk. The majority of the forward foreign exchange contracts have maturities of less than one year after the balance sheet date and consequently the net fair value of the gains or losses on these contracts will be transferred from the hedging reserve to the income statement at various dates during this period. The foreign currency risk arising from the investment in foreign operation is not hedged.

Management has set up a policy that requires the Company to manage the foreign exchange risk against its functional currency. To manage the foreign exchange risk arising from future commercial transactions and recognised assets and liabilities, the Company uses forward contracts transacted with Group Treasury. Foreign exchange risk arises when future commercial transactions or recognised assets or liabilities are denominated in a currency that is not the Company's functional currency. The Company's Treasury's risk management policy is to hedge between 25% and 80% of anticipated cash flows in each major foreign currency for the subsequent twelve months. The Company designates contracts with Group Treasury as fair value hedges or cash flow hedges, as appropriate.

No material exchange gains or losses have been resulted for the period ended 31 December 2010. Included in the income statement is an amount of €0.2m (2009: €0.3 $\pm$ 0.4m) for such exchange gains.

Interest rate risk

The Company's interest risk arises from long term intercompany borrowings. Borrowings issued at variable rates expose the Company to cash flow interest rate risk. There are no borrowings issued at fixed rates. During 2010 and 2009, the Company's borrowings at variable rate were denominated in Euro.

The sensitivity analysis in the following paragraph has been determined based on exposure to interest rates of floating rate liabilities. The sensitivity analysis is based on a 100 basis point increase or decrease in interest rates. Management has determined this change in interest rates to be a reasonable estimate of possible outcomes.

If interest rates had been 100 basis points higher and all other variables were held constant, the Company's profit for the year ended 31 December 2010 would have decreased by  $\leq 8.0$ m (2009:  $\leq 3.8$ m, 2008:  $\leq 3.5$ m). If interestates had been 100 basis points lower and all other variables were held constant, the Company's profit for the year ended 31 December 2010 would have increased by  $\leq 8.0$ m (2009:  $\leq 3.8$ m, 2008:  $\leq 5$ m).

Commodities price risk management

The Company has no material exposure to the effect of short-term changes in the price of sugar, fructose and aluminium as where possible it contracts prices with suppliers up to one year in advance.

#### Credit risk

The Company's maximum exposure to credit risk in the event that counterparties fail to perform their obligations at 31 December 2010 in relation to each class of recognised financial asset, is the carrying amount of those assets as indicated in the balance sheet.

If credit is granted to customers, their credit quality is normally assessed using external agencies and historic experience. Credit limits are set accordingly. Further information regarding credit risk exposure is shown within Notes 10 and 11.



#### 27. Financial risk management (continued)

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Company's maximum credit risk exposure for each derivative instrument is the carrying amount of the derivative (refer to Note 7).

The Company only undertakes investment transactions with banks and financial institutions that have a minimum independent credit rating of 'BB' from Standard & Poor's. In relation to derivative transactions, the financial institutions are required to have at least one long-term credit rating of 'A+' from Standard & Poor's.

#### Liquidity risk

The Company actively manages liquidity risk to ensure there are sufficient funds available for any short-term and long-term commitments. Bank overdrafts and bank facilities, both committed and uncommitted, are used to manage this risk.

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Company's short, medium and long-term funding and liquidity requirements. The Company manages liquidity risk by maintaining adequate reserves and committed banking facilities, access to the debt capital markets, and by continuously monitoring forecasted and actual cash flows.

The following tables detail the Company's remaining contractual maturities for its financial liabilities. The tables include both interest and principal undiscounted cash flows assuming that interest rates remain constant from 31 December 2010.

	€ million up to 1 year	€ million 1–2 yrs	€ million 2–5 yrs	€ million over 5 years
Borrowings	40.2	366.0		
Trade and other payables	119.9			
As at 31 December 2010	160.1	366.0		
Borrowings	44.3	234.2	602.7	_
Trade and other payables	166.6			
As at 31 December 2009	210.9	234.2	602.7	

#### Capital risk

The Company's objectives when managing capital are to safeguard the Company's ability to continue as going concern and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may increase or decrease debt, issue or buy back shares, adjust the amount of dividends paid to shareholders, or return capital to shareholders.

The Company monitors its capital structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Total capital is calculated as "equity" as shown in the balance sheet plus net debt. The gearing ratios at 31 December 2010 and 2009 were as follows:

	2010	2009
	€ million	€ million
Total borrowings (refer to Note 13)	377.0	811.9
Less: Cash and cash equivalents (refer to Note 12)	(0.3)	(0.5)
Net debt	376.7	811.4
Total equity	1,569.8	1,700.0
Total capital	1,946.5	2,511.4
Gearing ratio	19%	32%



#### 27. Financial risk management (continued)

The decrease in the gearing ratio during 2010 resulted primarily from the repayment of the long term loan (refer to Note 13). The gearing ratio is managed at a Group Level.

#### Fair values of financial assets and liabilities

For financial instruments such as cash, deposits, investments, short-term borrowings and other financial liabilities (other than long-term borrowings), carrying values are a reasonable approximation of their fair values. For long term borrowing fair value approximates book value given that these borrowings are held at floating interest rates.

The fair value of debtors and creditors approximates to their book values unless otherwise stated.

According to the fair value hierarchy, the financial instruments measured at fair value are classified as follows:

#### Level 1

The fair value of available-for-sale listed equity securities is based on quoted market prices at 31 December 2010 and 2009.

#### Level 2

The fair value of forward contracts is calculated by reference to forward exchange rates at 31 December 2010 and 2009 for contracts with similar maturity dates.

#### Level 3

The fair value of available-for-sale unlisted investments is determined through the use of estimated discounted cash flows

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2010:

	Level 1	Level 2	Level 3	Total
	€ million	€ million	€ million	€ million
Derivative financial assets used for hedging				
Fair Value hedges				
Foreign exchange forward contracts		0.1		0.1
Cash flow hedges				
Foreign exchange forward contracts	_	0.2		0.2
Available-for-sale financial assets				
Equity securities	1.0			1.0
Total financial assets	1.0	0.3		1.3

Note that all of the resulting fair value estimates are included in levels 1 and 2.



#### 27. Financial risk management (continued)

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2009:

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Derivative financial assets used for hedging				
Cash flow hedges				
Foreign exchange forward contracts	_	0.1	_	0.1
Available-for-sale financial assets				
Equity securities	1.5			1.5
Total financial assets	1.5	0.1		1.6
Derivative financial liabilities used for hedging				
Fair value hedges				
Foreign exchange forward contracts		(0.1)		(0.1)
Total financial liabilities		(0.1)		(0.1)

Note that all of the resulting fair value estimates are included in levels 1 and 2.

#### 28. Contingencies

The Greek Competition Authority issued a decision on 25 January 2002, imposing a fine on the Company of approximately €2.9m for certain discount and rebatepractices and required changes to the Company's commercial practices with respect to placing coolers in certain locations and lending them free of charge. On 16 June 2004, the fine was reduced on appeal to €1.8m. On 29 June 2005, the Greek Competition Authority requested that the Company provide information on its commercial practices as a result of a complaint by certain third parties regarding the Company's compliance with the decision of 25 January 2002. On 7 October 2005, the Company was served with notice to appear before the Greek Competition Authority. On 14 June 2006, the Greek Competition Authority issued a decision imposing a daily penalty of €5,869 for each day that the Company allegedly failed to comply with the decision of 25 January 2002. On 31 August 2006, the Company deposited an amount of €8.9m, reflecting the amount of the fine and applicable tax, with the Greek authorities. As a result of this deposit, the Company increased the charge to its 2006 financial statements in connection to this case. On 23 November 2007 the Court of Appeals partly reversed and partly upheld the decision of the Greek Competition Authority reducing the amount of the fine to €5.9m. The reduction of the fine of €2.8m was recognised in the Company's 2007 income statement. The Company has appealed the decision of the Court of Appeals to the extent it upholds the fine, to the Supreme Administrative Court of Greece. The Company believes that it has substantial legal grounds for its appeal against the judgment of the Court of Appeals. The Greek Competition Authority and one of the Company's competitors have also appealed the decision of the Court of Appeals. The cases are still pending before the Supreme Administrative Court of Greece.

In relation to the Greek Competition Authority's decision of 25 January 2002, one of the Company's competitors has filed a lawsuit claiming damages in an amount of €7.7m. The court of first instance heard the case on 21 January 2009 and subsequently rejected the lawsuit. The plaintiff has appealed the judgment. At present, it is not possible to predict the final outcome of this lawsuit or quantify the likelihood or materiality of any potential liability arising from it. We have not provided for any losses related to this case.

The Company is also involved in various other legal proceedings. Management believes that any liability to the Company that may arise as a result of these pending legal proceedings will not have a material adverse effect on the results of operations, cash flows, or the financial condition of the Company taken as a whole.

The tax filings of the Company are routinely subjected to audit by tax authorities. These audits may result in assessments of additional taxes. The Company provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.



#### 28. Contingencies (continued)

Under various debt programs the Company is a guarantor up to a maximum of €4,173.4m in 2010 (2009: €4,128.4m) of which €1,901.5m had been issued underthese programs (2009: €2,117.9m).

#### 29. Commitments

#### (a) Operating leases

The total of future minimum lease payments under non-cancellable operating leases at 31 December is as follows:

	2010	2009
	€ million	€ million
Less than one year	3.1	5.1
Later than one year but less than five years	1.8	1.3
Future minimum lease payments	4.9	6.4

The total operating lease charges included within operating expenses for the year ended 31 December were as follows:

	2010	2009	2008
	€ million	€ million	€ million
Operating lease charges			
Plant and equipment	6.5	6.2	5.9
Property	2.0	2.3	2.0
Total operating lease charges	8.5	8.5	7.9

#### (b) Capital commitments

At 31 December 2010 the Company had capital commitments amounting to €3.7m (2009: €2.2n).

#### (c) Long-term purchase commitments

At 31 December 2010 the Company had commitments to purchase raw materials and marketing services amounting to €35.0m (2009: €43.7m).

#### 30. Directors' and senior management remuneration

The total remuneration, including the fair value of stock option grants, paid to or accrued for directors and the senior management team during 2010 amounted to €10.8m (2009: €9.8m, 2008: €14.0m). Pension and post employment benefits for directors and the senior management team during 2010 amounted to €0.6m (2009: €0.9m, 2008: €0.6m).

The total number of stock options granted to the managing director and the senior management team in 2010 amounted to 1.1m (2009: 1.0m, 2008: 1.0m).



#### 31. Related party transactions

#### a) Transactions with direct and indirect subsidiaries

The Company owns directly and indirectly, shareholdings in the subsidiaries and joint ventures as shown in Notes 32 and 33 respectively.

The Company had the following transactions with subsidiary undertakings:

	2010	2009	2008
	€ million	€ million	€ million
Dividend income	_	113.7	103.3
Purchase of raw materials and finished goods	(110.1)	(12.6)	(11.9)
Interest expense	(28.3)	(8.1)	(18.5)
Other purchases and expenses	(2.3)	(2.8)	(3.7)
Sales of raw materials and finished goods	17.9	22.5	21.6
Management fee income	20.4	15.7	16.8
Rental income and other cost recharges	3.2	3.2	2.3

At 31 December 2010, the Company had the following balances with subsidiary undertakings:

	2010	2009
	<b>€</b> million	€ million
Payables to subsidiaries	4.3	0.3
Interest accrual on loan from subsidiaries	3.8	0.5
Receivables from subsidiaries.	11.7	12.1
Total borrowing from subsidiaries (net of accrued interest)	373.2	811.4

#### b) The Coca-Cola Company

As at 31 December 2010, TCCC indirectly owned 23.2% (2009: 23.3%, 2008: 23.3%) of the issued share capital of Coca-Cola Hellenic. TCCC considers Coca-Cola Hellenic to be a 'key bottler' and has entered into bottler's agreements with Coca-Cola Hellenic. All the bottler's agreements entered into by TCCC and Coca-Cola Hellenic are Standard International Bottler's ('SIB') agreements. The terms of the bottler's agreements grant Coca-Cola Hellenic the right to produce and the exclusive right to sell and distribute the beverages of TCCC in Greece. Consequently, Coca-Cola Hellenic is obliged to purchase all its requirements for concentrate for TCCC's beverages from TCCC, or its designee, in the ordinary course of business. These agreements extend to 2013 and may be renewed at The Coca-Cola Company's discretion until 2023. On 29 December 2008, Kar-Tess Holding and TCCC agreed to extend their existing shareholders' agreement, whereby it is agreed that the combined shareholdings of Kar-Tess Holding and TCCC will not fall below 44% for the period up to January 2014 and not below 40% for the period thereafter until 31 December 2018.

TCCC owns or has applied for the trademarks that identify its beverages in all of Greece. TCCC has authorised Coca-Cola Hellenic to use the trademark 'Coca-Cola' in its corporate name.

Total purchases of concentrate, finished products and other materials from TCCC and its subsidiaries during 2010 amounted to €105.5m (2009: €113.0m, 2008: €121.0m).

TCCC makes discretionary marketing contributions to the Company. The participation in shared marketing agreements is at TCCC's discretion and, where co-operative arrangements are entered into, marketing expenses are shared. Such arrangements include the development of marketing programmes to promote TCCC's beverages. Total net contributions received from TCCC for marketing and promotional incentives during the year amounted to €20.0m (2009:€12.4m, 2008: €9.1m). Contributions for price support and marketing and promotional campaigns in respect of specific customers are recorded in net sales revenue as an offset to promotional incentives paid to customers. In 2010, such contributions made by TCCC to Coca-Cola Hellening totalled €23.9m (2009:€18.1m, 2008: €16.1m) and the contributions of Coca-Cola Hellenic to TCCC totalled €3.9m (2009: €5.7m, 2008: €7.0m). TCC has also customarily made additional payments for marketing and



#### 31. Related party transactions (continued)

advertising directly to suppliers as part of the shared marketing arrangements. The proportion of direct and indirect payments, made at TCCC's discretion, will not necessarily be the same from year to year.

During the year, the Company sold €0.1m of finished goods and raw materials to TCCC (2009: €0.1m, 2008: €0.1m).

As at 31 December 2010, the Company had a total amount due from TCCC of €6.4m (2009: €3.3m, 2008: €3.5m), and a total amount due to TCCC of €11.0m (2009: €57m, 2008: €7.8m).

#### (c) Frigoglass S.A. ('Frigoglass')

Frigoglass, a company listed on the Athens Exchange, is a manufacturer of coolers, glass bottles and crowns. Frigoglass is related to Coca-Cola Hellenic by way of 43.9% ownership by the parent of Kar-Tess Holding (see below). Frigoglass has a controlling interest in Frigoglass Industries Limited, a company in which Coca-Cola Hellenic has a 16% effective interest, through its investment in Nigerian Bottling Company plc.

We entered into a supply agreement with Frigoglass for the purchase of cooling equipment in 1999. The supply agreement was extended in 2004 and, most recently, in 2008, on substantially similar terms. Coca-Cola Hellenic has the status of most favoured customer of Frigoglass, on a non-exclusive basis, provided that it obtains at least 60% (at prices which are negotiated on an annual basis and which must be competitive) of its annual requirements for cooling equipment. The current agreement expires on 31 December 2013.

During the year, the Company made purchases of €7.lm (2009: €6.2m, 2008: €9.0m) of coolers, glass bothes and crowns from Frigoglass and its subsidiaries and incurred maintenance and other expenses of €5.1m (2009 €5.2m, 2008: €4.9m). In addition the Company recorded other income of €0.5m (2009: €0.7m, 2008: nil). As at 3 December 2010, Coca-Cola Hellenic owed €2.4m (2009: €0.1m, 2008: €6m) to, and was owed €1.1m (2009: €0.5m, 2008: €4m) by Frigoglass.

#### (d) Directors

Mr George A. David, Mr Haralambos K. Leventis, Mr Anastasios P. Leventis and Mr Anastassis G. David have been nominated by Kar-Tess Holding to the board of Coca-Cola Hellenic. Mr Irial Finan and Mr John Hunter have been nominated by TCCC to the board of Coca-Cola Hellenic. There have been no transactions between Coca-Cola Hellenic and the directors except for remuneration (*refer* to Note 30).

#### (e) Other

Beverage Partners Worldwide ('BPW')

BPW is a 50/50 joint venture between TCCC and Nestlé. During 2010, the Company purchased inventory from BPW amounting to  $\leq$ 3.8m (2009:  $\leq$ 5.2m, 2008:  $\leq$ 5.1m). As at 31 December 2010, Coca-Cola Hellenic owed nil (2009:  $\leq$ 0.1m, 2008:  $\leq$ 0.1m).

Kar-Tess Holding

As at 31 December 2010, Kar-Tess Holding owned 23.3% (2009: 29.5%, 2008: 29.5%) of the issued share capital of Coca-Cola Hellenic.

Plias S.A. and its subsidiaries ('Plias')

Plias is related to Coca-Cola Hellenic by way of some common shareholdings. At 31 December 2010, the receivables from Plias S.A. were nil (2009: nil, 2008: €0.5m).



#### 31. Related party transactions (continued)

Ilko Hellenic Partners GmbH ('Ilko')

On 27 March 2008 the Group together with TCCC and illycaffè S.p.A. formed a three-party joint venture for the manufacture, marketing, selling and distribution of premium ready-to-drink coffee under the 'illy' brand across Coca-Cola Hellenic's territories. During 2010, the Company received reimbursement for direct marketing expenses incurred of €0.2m (2009: €0.4m, 2008: €0.3m). The Company made purchass of finished goods €0.6m (2009: €1.1m, 2008: €1.4h). As at 31 December 2010, the receivables from Ilko were €02m (2009: €0.1m, 2008: €0.3m).

There are no significant transactions with other related parties for the year ended 31 December 2010.



### 32. List of principal Group companies

The following are the principal Group companies of Coca-Cola Hellenic at 31 December:

		% own	ership
	Country of registration	2010	2009
3E (Cyprus) Limited	Cyprus	100.0%	100.0%
AS Coca-Cola HBC Eesti	Estonia	100.0%	100.0%
Bankya Mineral Waters Bottling Company EOOD	Bulgaria	100.0%	100.0%
Brewinvest S.A. <sup>(1)</sup>	Greece	50.0%	50.0%
CC Beverages Holdings II B.V	The Netherlands	100.0%	100.0%
CCB Management Services GmbH	Austria	100.0%	100.0%
CCB Services Limited	England and Wales	100.0%	100.0%
CCBC Services Limited.	Republic of Ireland	100.0%	100.0%
CCHBC Armenia CJSC	Armenia	90.0%	90.0%
CCHBC Bulgaria AD	Bulgaria	85.4%	85.4%
CCHBC Insurance (Guernsey) Limited	The Channel Islands	100.0%	100.0%
CCHBC IT Services Limited	Bulgaria	100.0%	100.0%
Coca-Cola HBC Switzerland Ltd <sup>(2)</sup>	Switzerland	99.9%	99.9%
Coca-Cola Beverages Austria GmbH	Austria	100.0%	100.0%
Coca-Cola Beverages Belorussiya	Belarus	100.0%	100.0%
Coca-Cola Beverages Ceska republika, s.r.o.	Czech Republic	100.0%	100.0%
Coca-Cola Beverages Hrvatska d.o.o.	Croatia	100.0%	100.0%
Coca-Cola Beverages Slovenija d.o.o.	Slovenia	100.0%	100.0%
Coca-Cola Beverages Slovenska republika, s.r.o	Slovakia	100.0%	100.0%
Coca-Cola Beverages Ukraine Ltd	Ukraine	100.0%	100.0%
Coca-Cola Bottlers Chisinau S.R.L.	Moldova	100.0%	100.0%
Coca-Cola Bottlers Iasi Srl	Romania	99.2%	99.2%
Coca-Cola Bottling Company (Dublin) Limited	Republic of Ireland	100.0%	100.0%
Coca-Cola HBC Balkan Holding B.V.	The Netherlands	100.0%	100.0%
Coca-Cola HBC—Srbija A.D., Zemun (3)	Serbia	91.2%	89.1%
Coca-Cola HBC B-H d.o.o. Sarajevo	Bosnia and Herzegovina	100.0%	100.0%
Coca-Cola HBC Finance B.V.	The Netherlands	100.0%	100.0%
Coca-Cola HBC Finance plc	England and Wales	100.0%	100.0%
Coca-Cola HBC Hungary Magyarország Kft.	Hungary	100.0%	100.0%
Coca-Cola HBC Ireland Limited	Republic of Ireland	100.0%	100.0%
Coca-Cola HBC Italia S.r.l.	Italy	100.0%	100.0%
Coca-Cola HBC Kosovo L.L.C.	Kosovo	100.0%	100.0%
Coca-Cola HBC Northern Ireland Limited	Northern Ireland	100.0%	100.0%
Coca-Cola HBC Polska sp. z o.o.	Poland	100.0%	100.0%
Coca-Cola HBC Romania Ltd	Romania	100.0%	100.0%
Coca-Cola Hellenic Bottling Company—Crna Gora d.o.o., Podgorica	Montenegro	91.2%	89.1%
Coca-Cola Hellenic Procurement GmbH	Austria	100.0%	100.0%
Deepwaters Investments Ltd	Cyprus	50.0%	50.0%
Dorna Apemin S.A <sup>(1)</sup> .	Romania	50.0%	50.0%
Dorna Investments Limited	Guernsey	50.0%	50.0%
Dunlogan Limited	Northern Ireland	100.0%	100.0%
Elxym S.A.	Greece	100.0%	100.0%
Eurmatik S.r.l.	Italy	100.0%	100.0%
Fonti del Vulture S.r.l. <sup>(1)</sup>	Italy	50.0%	50.0%
Fresh & Co. d.o.o., Subotica <sup>(1)</sup>	Serbia	50.0%	50.0%
Ilko Hellenic Partners GmbH <sup>(1)</sup>	Austria		
Jayce Enterprises Limited <sup>(4)</sup>		33.3%	33.3%
Killarney Mineral Water Manufacturing Company Limited <sup>(5)</sup>	Cyprus  Papublic of Iroland	_	100.0%
	Republic of Ireland	100.00/	100.0%
Lamitis Bros Ltd	Cyprus	100.0%	100.0%
Leman Beverages Holding S.à.r.l.	Luxembourg	90.0%	90.0%



#### 32. List of principal Group companies (continued)

		% ownership	
	Country of registration	2010	2009
LLC Coca-Cola HBC Eurasia	Russia	100.0%	100.0%
MTV West Kishinev Bottling Company S.A	Moldova	100.0%	100.0%
Multivita Sp. Zo.o. <sup>(1)</sup>	Poland	50.0%	50.0%
Multon Z.A.O. Group <sup>(1)</sup>	Russia	50.0%	50.0%
Nigerian Bottling Company plc (6)	Nigeria	66.4%	66.4%
Panpak Limited	Republic of Ireland	100.0%	100.0%
Römerquelle Beteiligungsverwaltungs GmbH <sup>(1)</sup>	Austria	50.0%	50.0%
Römerquelle Liegenschaftsverwaltungs GmbH	Austria	100.0%	100.0%
SIA Coca-Cola HBC Latvia	Latvia	100.0%	100.0%
Socib S.p.A <sup>(7)</sup>	Italy	_	100.0%
Softbev Investments Limited	Cyprus	100.0%	100.0%
Softbul Investments Limited <sup>(8)</sup>	Cyprus	_	100.0%
Star Bottling Limited	Cyprus	100.0%	100.0%
Star Bottling Services Corp.	British Virgin Islands	100.0%	100.0%
Tsakiris S.A.	Greece	100.0%	100.0%
UAB Coca-Cola HBC Lietuva	Lithuania	100.0%	100.0%
Valser Mineralquellen GmbH (1)	Switzerland	50.0%	50.0%
Vendit Ltd	Republic of Ireland	100.0%	100.0%
Vlasinka d.o.o., Surdulica <sup>(1)</sup>	Serbia	50.0%	50.0%
Yoppi Hungary Kft.	Hungary	100.0%	100.0%

#### 33. Joint ventures

The Company has a 50% interest in four joint ventures, Brewinvest S.A., a group of companies engaged in the bottling and distribution of beer in Bulgaria and beer and soft drinks in FYROM, the Multon Z.A.O. Group of companies, which is engaged in the production and distribution of juices in Russia, Fresh & Co. d.o.o., which is engaged in the production and distribution of juices in Serbia, and the Römerquelle group, which is engaged in the bottling and distribution of water in Austria.

The Company also has a 50% indirect interest in five jointly controlled entities: Fonti del Vulture in Italy, Multivita Sp. z o.o. in Poland and Valser Springs GmbH in Switzerland, Dorna Apemin S.A. in Romania and Vlasinka d.o.o. in Serbia. In addition, the Company has a 33% indirect interest in Ilko Hellenic Partners GmbH, a three-party joint venture engaged in the manufacture, marketing, selling and distribution of premium ready-to-drink coffee under the 'illy' brand.

<sup>(1)</sup> Joint venture.

<sup>(2)</sup> During 2010, Coca-Cola Beverages A.G. was renamed to Coca-Cola HBC Switzerland Ltd.

<sup>(3)</sup> On 25 June 2010, the Group initiated a tender offer to purchase all remaining shares of the non-controlling interest in Coca-Cola HBC – Srbija A.D., Zenum (''CCH Serbia''). The tender offer was completed on 2 August 2010 and resulted in the Group increasing its stake in CCH Serbia to 90.9%. Subsequently, the Company has made additional purchases in the market bringing its stake in CCH Serbia to 91.2% as at 31 December 2010.

<sup>(4)</sup> In 2010, Jayce Enterprises Limited was put into liquidation

<sup>(5)</sup> In December 2010, Killarney Mineral Water Manufacturing Company Limited was put into liquidation.

<sup>(6)</sup> On December 14, 2010 the board of directors of the Company's subsidiary Nigerian Bottling Company plc ("NBC") announced a proposed scheme of arrangement between NBC and its minority shareholders, involving the cancellation of part of the share capital of NBC, such that it would become a wholly-owned subsidiary of the Group. The Group currently owns 66.4% of the total share capital of NBC. The transaction is subject to final approval by the board of directors and a general meeting of shareholders of NBC. If approved, this transaction is expected to be completed during the second quarter of 2011, at which time NBC would be de-listed from the Nigerian Stock Exchange. The value of this transaction is approximately €94 million and it will result in cost savings, reduce complexity and allow NBC to fully leverage the financial strength and resources of the Group.

<sup>(7)</sup> During 2010, Socib S.p.A. was absorbed by Coca-Cola HBC Italia S.r.l.

<sup>(8)</sup> In October 2010, Softbul Investments Limited was liquidated.



#### 34. Post Balance Sheet Events

In February 2011, we sold all our interests in Eurmatik S.r.l., the vending operator in Italy.

During the first months of 2011 the Company incurred €0.3m of restructuring costs before tax.

The Board of Directors decided to propose to the shareholders, in the Annual General Meeting to be held on 6 May 2011, an increase of the share capital by approximately €550m, through the capitalization of share premium and an increase in the nominal value of each share by €1.50 per share. As a result, the nominal value of each share will be increased from €0.50 to €2.00. At the same time the share capitalwill be decreased by approximately €183m, through a reduction of the nominal value of the shares by €0.50 per share. As a result, the nominal value of the shares will be decreased from €2.00 to €1.50 per share, and an equal amount of capital will be proposed to be returned to the shareholders in cash. The capital return will be financed through accumulated cash and is subject to shareholder and regulatory approval.

Athens, 16 March 2011

Chairman of the Board of Directors	Chief Executive Officer	Head of Financial Reporting	Financial Reporting Supervisor
George A. David Passport C 034870/95	Doros G. Constantinou I.D. R 519139	Evangelos S. Kontogiorgis I.D. X 565769 E.C.G Licence Nr. A/34019	Evgenia G. Maridaki I.D. R 604571 E.C.G Licence Nr. A/65015



### 7. Published Annual Condensed Financial Statements, Notes and Information for the year ended 31 December 2010



#### Coca-Cola Hellenic Bottling Company S.A.

Reg. No. 136:0006808648

9. Fragolissiasis Street, Manuousis 15125

Condensed financial statements, notes and information for the year ended 31 December 2010
(published according to law 219020, article 135 for companies



The following condensed financial statetements, notes and information that are derived from the annual financial statements, aim to provide a general update on the financial position and results of the "Occa-Cola Hellenic Bottling Company S.A." Group and the parent Company, We therefore recommend the reader, before making any investment decision or any other transaction with the Company, to refer to the Company's internet address, where the annual financial statements are attached along with the auditor's report.

Audics, before making any investment decision or any other transaction with the C Ministry of Flance, Competition & Shipping wave.coe-colabellenic.com
Ministry of Flance, Competition & Shipping wave.coe-colabellenic.com
GEORGE DAVID WARNING COMMINISTRATION COMMINISTRATI

16 March 2011 Marios Psaltis (SOEL Reg. no.: 38081) PricewaterhouseCoopers S.A. Unqualified

	NIGEL	MCDONALD	NON-EXECUTIVE DI	RECTOR	
CONDENSED BALANCE SHEET		ROUP	PARENT	COMPANY	
(Amounts in euro mil.)	31/12/2010	31/12/2009	31/12/2010	31/12/2009	1
ASSETS Property, plant and equipment Intensible assets	3,122.9 1,966.9	2,961.3 1.874.1	166.8 7.5	172.1 7.5	
Other non-current assets	212.1 481.7	212.9 425.1	1,718.3	2,348.5 32.9	
Trade receivables	870.2	830.6	145.9	166.8	ı
Other current assets TOTAL ASSETS	577.6 7,231.4	492.8 6,796.8	31.0 2,099.0	23.2 2,751.0	
EQUITY AND LIABILITIES Share capital	183.1	182.8	183.1	182.8	
Other equity items attributable to owners of the parent	2,803.0	2,310.4	1,386.7	1,517.2	ı
Total equity attributable to owners of the parent (a) Non-controlling interests (b)	2,986.1	2,493.2 102.7	1,569.8	1,700.0	ı
Total equity (c) = (a)+(b)	3,095.9	2,595.9	1,569.8	1,700.0	
Long-term borrowings Provisions and other non-current liabilities	1,656.4 442.7	2,100.6 457.7	351.4 29.0	803.3 33.4	
Short-term borrowings	535.1	307.0	25.6	8.6	ı
Other current liabilities Total liabilities (d)	1,501.3 4.135.5	1,335.6	123.2 529.2	205.7	H
TOTAL EQUITY AND LIABILITIES (c) + (d)	7,231,4	6,796.8	2.099.0	2.751.0	
					1
CONDENSED CASH FLOW STATEMENT (Amounts in euro mil.)	01/01-31/12/2010	ROUP 01/01-31/12/2009	PARENT 01/01-31/12/2010	01/01-31/12/2009	ł
					1
Operating activities: Profit after tax	434.9	421.6	-31.9	125.2	ı
Finance costs, net	75.7	72.8	28.3	8.3	ı
Dividend income Share of results of equity method investments	-2.5	1.9	0.0	-113.8 0.0	ı
Tax charged to the income statement	136.9	142.5	31.4	77.0	ı
Depreciation of property, plant and equipment	387.8	360.7	29.1	28.3	Г
Employee share options  Amortisation and adjustments to intangible assets	6.7	6.4	4.4	4.1	ı
Losses on available-for-sale financial assets transferred from equity		6.5		<u>-</u>	ı
	1,046.6	1,019.3	61.3	129.1	
Losses / (gains) on disposal of non-current assets (Increase) / decrease in inventories	13.2	10.5 39.1	-0.5 3.4	0.7 11.4	
(Increase) / decrease in trade and other receivables	-24.0	30.1	20.2	-56.0	ı
Increase / (decrease) in trade payables and other liabilities Tax paid	134.5 -141.0	-12.5 -89.3	-23.2 -62.0	25.5 -24.0	ı
Net cash from / (used in) operating activities	987.9	997.2	-0.8	86.7	
Investing activities: Payments for purchases of property, plant and equipment	-376.2	-383.9	-29.4	-27.8	
Payments for purchases of intangible assets	-15.8	-0.5	- 23.4		ı
Proceeds from sales of property, plant and equipment Net receipts from / (payments for) investments	12.0 7.2	18.2 -4.7	633.9	0.2 8.8	ı
Interest received	7.2	10.5	633.9	8.8	
Net refunds from / (payments for) acquisitions Dividends received	-	17.5	-2.1	-1.4 91.4	ı
Net cash (used in) / from investing activities	-365.5	-342.9	602.4	71.2	
Financing activities: Return of capital to shareholders		-546.3	_	-546.3	
Payments of expenses related to the share capital increase	1	-6.0		-6.0	ĺ
Share buy-back payments	-42.3 5.7	-16.6 1.8	-42.3 5.7	-16.6 1.8	
Proceeds from shares issued to employees exercising stock options Dividend paid to owners of the parent	-102.0	-102.3	-102.0	1.8 -102.3	
Dividend paid to non-controlling interests	-7.0	-5.3	-		ı
Purchase of shares held by non-controlling interests Proceeds from external borrowings	-3.7 927.1	1.199.8	442.1	689.3	ı
Repayments of external borrowings	-1,191.0	-1,508.0	-887.7	-169.4	ĺ
Principal repayments of finance lease obligations Proceeds from sale of interest rate swaps attributable to fair value	-75.2 33.0	-85.3	-	-	ı
Interest paid	-72.3	-75.1	-17.6	-8.1	ı
Net cash used in financing activities	-527.7	-1,143.3	-601.8	-157.6	
Net increase / (decrease) in cash and cash equivalents	94.7	-489.0	-0.2	0.3	
Cash and cash equivalents at 1 January Effect of changes in exchange rates	232.0	724.6 -3.6	0.5	0.2	ĺ
Cash and cash equivalents at 31 December	326.1	232.0	0.3	0.5	ĺ
					J

In the consolidated financial statements, the consolidated or non-consolidated financial statements, as the case may be, of the following companies (parent Company and its directly owned subsidiaries) are included:

COMPANY	REGISTERED OFFICE	PERCENTAGE	CONSOLIDATION METHOD
COCA-COLA HELLENIC BOTTLING COMPANY S.A.	Maroussi	Parent Company	Full
ELXYM S.A.	Maroussi	100%	Full
TSAKIRIS S.A.	Atalandi	100%	Full
3E (CYPRUS) LTD	Nicosia, Cyprus	100%	Full
BREWINVEST S.A.	Maroussi	50%	Proportional

- websit: www.coca-colahelieric.com.

  Z. The accounting policies used in the preparation of the annual financial statements for the year ended 31 December 2010 are consistent with those used in the annual financial statements for the year ended 31 December 2009, except for the following new or revised accounting standards and inexpenditions that these insplanements of a 2012 revision of EPRC 100 and 40 ST, Consideration of Separate Princial Statements, save of EPRC 100 and 40 ST, Consideration of Separate Princial Statements, save of EPRC 100 and 100 and
- The number of employees for the current period was 42,505 (2009: 44,231) for the Group and 2,472 (2009: 2,514) for the parent Company.
- 5. The provisions for the Group and the parent Company are analysed as follows (in euro mil):

		OUP	PARENT (	COMPANY
	31/12/2010	31/12/2009	31/12/2010	31/12/2009
Employee-related provisions	128.6	132.8	31.4	36.2
Other provisions	29.8	37.9	0.9	
Total	158.4	170.7	32.3	36.2

	GROUP		PARENT COMPANY	
i de la companya de	01/01-31/12/2010	01/01-31/12/2009	01/01-31/12/2010	01/01-31/12/2009
Available-for-sale financial assets	-2.3	6.4	-0.5	0.3
Cash flow hedges	-9.3	-16.1	0.1	-
Foreign currency translation	181.5	-79.5		-
Share of other comprehensive income				
of equity method investments	1.4	-0.7		-
Income tax relating to components of				
other comprehensive income	0.3	3.2	0.1	-0.1
Other comprehensive income for the year, net of tax	171.6	-86.7	-0.3	0.2

CONDENSED STATEMENT OF COMPREHENSIVE INCOME	GROUP		PARENT COMPANY	
(Amounts in euro mil.)	01/01-31/12/2010	01/01-31/12/2009	01/01-31/12/2010	01/01-31/12/2009
	Continued operations		Continued operations	
Net sales revenue	6,793.6	6,543.6	609.0	700.7
Gross profit	2,744.0	2,638.1	261.9	329.6
Profit before tax, financial and investing results (EBIT)	645.0	638.8	27.8	96.7
Profit / (loss) before tax	571.8	564.1	-0.5	202.2
Profit / (loss) after tax (A)	434.9	421.6	-31.9	125.2
- Owners of the parent	423.2	399.2	-31.9	125.2
- Non-controlling interests	11.7	22.4		
Other comprehensive income for the year, net of tax (B)	171.6	-86.7	-0.3	0.2
Total comprehensive income for the year, net of tax (A) + (B)	606.5	334.9	-32.2	125.4
- Owners of the parent	590.7	315.1	-32.2	125.4
- Non-controlling interests	15.8	19.8		
Basic earnings per share (€)	1.1648	1.0940		
Proposed dividend per share (€)	-	0.3000		0.3000
Profit before tax, financial and investing results,				
depreciation and amortisation	1,039.9	1,004.2	56.9	125.0
*				
CONDENSED STATEMENT OF CHANGES IN EQUITY	01/01-31/12/2010	OUP 01/01-31/12/2009		COMPANY
(Amounts in euro mil.)	01/01-31/12/2010	01/01-31/12/2009	01/01-31/12/2010	01/01-31/12/2009
Opening balance (01/01/2010 and 01/01/2009 respectively)	2,595.9	2,930.8	1,700.0	2,237.2
Total comprehensive income for the year, net of tax	606.5	334.9	-32.2	125.4
Statutory minimum dividend		-41.6		-41.6
Dividends	-73.1	-68.6	-68.1	-61.4
Shares repurchased	-42.3 5.7	-16.6 1.8	-42.3 5.7	-16.6
Increase of share capital from stock options exercise	5.7	1.8 -546.4	5.7	1.8 -546.4
Return of capital to shareholders	.:		.1	
Other movements	3.2	1.6	6.7	1.6
Closing balance (31/12/2010 and 31/12/2009 respectively)	3,095.9	2,595.9	1,569.8	1,700.0

	GROUP	PARENT
Income	59.3	42.1
Expenses	1,528.0	242.6
Receivables	58.1	19.4
Payables	185.7	394.7
Directors' and senior management remuneration	15.0	11.4
Receivables from directors and senior management	-	
Payables to directors and senior management	0.1	0.1

8. The most recent fiscal year for which the parent Company and its subsidiary companies, which are governed by the Greek tax legislation, were auditer for tax purposes by the Greek tax authorities is the following:

COMPANY	YEAR
COCA-COLA HELLENIC BOTTLING COMPANY S.A.	2008
ELXYM S.A.	2009
TSAKIRIS S.A.	2006
BREWINVESTS A	2009

The last tax audit of "COCA-COLA HELLENIC BOTTLING COMPANY S.A." was conducted in 2010 for the years 2007 to 2008. For the years 2003 to 2008 there are pending tax lifegations before the administrative courts.

- One share the protons as sequence of the control of
- 10. On 18 September 2009, Coca-Cola Hellenic announced proposals for a recapitalisation, which resulted in a capital return of approximately 6548.1m to its shareholders, i.e. e1.50 per share. At an Extraordisary General Meeting of the Company held on 16 October 2009, shareholders approved an increase of the Company's share capital by 5641, fill, refundly the collection of share permiss and an increase in the normal value of each share by \$1.50 and shareholders are provided in the company of the company's share capital by \$65.81 m, through a reduction of the normal value of the shares by \$1.50 per share. As a result, the normal value of the shares by \$1.50 per share. As a result, the normal value of the shares by \$1.50 per share. As a result, the normal value of the shares by \$1.50 per share. As a result and the share share of the shares by \$1.50 per share. As a result and the share share of the shares by \$1.50 per share. As a result and the share share of the shares by \$1.50 per share. As a result and the share share of the shares by \$1.50 per share. As a result and the share share of the shares by \$1.50 per share. As a result and the share share of the shares share the share share the shares of the shares share the share share share the share share
- Configencies: The Greak Competition Authority issued a decision on CS January 2002. Imposing a fine on the Company of approximately £2.9 million for cleanin discount and related practices and required changes to the Company's commercial practices with response to spacing colores in certain locations and indirectly debe assess the red change. Or 16 January 2002, the fire was reduced on appeal to 16.2 million. 20.2 by 20
- 13. On 14 December 2010, the board of directors of the Company's subsidiary Nigerian Bettling Company pic (\*NBCT) announced a proposed scheme of amongment between NBC and its minority shareholders, involving the concellation of part of the share capital of NBCs, such that it would become a few board of directors and a general meeting of shareholders of NBC. If approved, it is transaction is expected to be completed during the second quarter of 2011, at which time NBC would be de-steed from the Ngorian Stock Exchange. The value of this transaction is approximately 634 million and it will result in cost sandars, reduce completely and allow NBC is religioned, little steeping had resource of the Group.
- Post balance sheet events: In February 2011, we sold all our interests in Eumatik S.J.I., the vending operator in laby. The fair value of the consideration is E13.6m. The disposal resulted in the Group derecognizing E10.6m of goodwill and E21.6m of assets in its established segment. During the first months of 2011 the discoup recursed 52 and refreshizations of the treat set. 27.5m in its established. Given its in developing and Calim in the enterging results are in the results of 2011 the control of 2011 the control of 2011 the control of 2011 the control of 2011 the set in the control value of each share by E1.50 per share. As a result in enterging in the control value of each share by E1.50 per share. As a result in entergial the proposed of the entergial value of each share by E1.50 per share. As a result in entergial the entergial value of 2011 the state in the set that capital with the decreased by the control of 2011 the state in the set that capital value of excessed of the entergial value of 2011 the control of 2011 the state of 2011 the control of 2011 the 2011

RMAN OF THE BOARD OF DIRECTORS

CHIEF EXECUTIVE OFFICER

HEAD OF FINANCIAL REPORTING

FINANCIAL REPORTING SUPERVISOR

EVANGELOS S. KONTOGIORGIS I.D. X 565769 E.C.G. licence Nr. A/34019

EVGENIA G. MARIDAKI I.D. R 604571 E.C.G. licence Nr. A/65015



# 8. Information Disclosure pursuant to article 10 of Law 3401/2005



## Information Disclosure pursuant to article 10 of Law 3401/2005

The following announcements / notifications have been sent to the Daily Price Bulletin and are posted in the website of the Athens Stock Exchange and of the Company www.coca-colahellenic.com:

Announcement / Notification	Date
Coca-Cola Hellenic Bottling Company S.A. announces the appointment of new Public	
Relations Directors	21 December 2010
Notification of transactions	21 December 2010
Notification of transactions	20 December 2010
Notification of transactions	20 December 2010
Notification of transactions	17 December 2010
Notification of transactions	17 December 2010
Notification of transactions	17 December 2010
Notification of transactions	17 December 2010
Notification of transactions	17 December 2010
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Notification of transactions	17 December 2010
Notification of transactions	17 December 2010
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Notification of transactions	17 December 2010
Notification of transactions	17 December 2010
Coca-Cola Hellenic Bottling Company S.A. announces that Nigerian Bottling Company	17 December 2010
plc is considering a transaction to become a wholly-owned subsidiary of Coca-Cola	
Hellenic Bottling Company S.A.	14 December 2010
Coca-Cola Hellenic announces the completion of the successful tender of the July 2011	1. 2000
Notes	14 December 2010
Announcement of change in the composition of the Board of Directors or Senior	1. 2000
Management	10 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
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Announcement / Notification	Date
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of transactions	7 December 2010
Notification of shareholders restructuring	7 December 2010
Coca-Cola Hellenic Bottling Company S.A. announces the intention of Kar-Tess Holding	
of an intended restructuring of its shareholding	2 December 2010
Coca-Cola Hellenic announces tender offer for certain outstanding notes	
due 2011	29 November 2010
Introduction of shares resulting from share capital increase following the exercise of stock	
option	25 November 2010
Information pursuant to article 4 para. 2 f of law 3401/2005 regarding the admission for	
listing of shares of the company pursuant to stock option plans for the company's	
employees and for the employees of its affiliated companies	18 November 2010
Notification of transactions	18 November 2010
Notification of transactions	17 November 2010
Notification of transactions	17 November 2010
Notification of transactions	17 November 2010
Notification of transactions	17 November 2010
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Notification of transactions	17 November 2010
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Notification of transactions	17 November 2010
Notification of transactions	15 November 2010
Notification of transactions	15 November 2010
Notification of transactions	11 November 2010
Notification of transactions	11 November 2010
Notification of transactions	11 November 2010
Notification of transactions	9 November 2010
Coca-Cola Hellenic Bottling Company S.A. announces the publication of prospectus	
relating to the EUR 2,000,000,000 Euro Medium Term Note Programme	5 November 2010
Financial Statements according to IFRS	27 October 2010
Financial Statements according to IFRS	27 October 2010
Announcement regarding discussion of financial statements	27 October 2010
Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
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Announcement / Notification	Date
Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
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Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
Notification of transactions	19 October 2010
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	
investors for the first nine month 2010 financial results on Wednesday 27 October 2010	27 September 2010
Notification of transactions	20 September 2010
Notification of transactions	20 September 2010
Notification of transactions	20 September 2010
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Notification of transactions  Notification of transactions	20 September 2010
Notification of transactions	13 September 2010
Introduction of shares resulting from share capital increase following the exercise of stock	13 September 2010
option	7 September 2010
Information pursuant to article 4 para. 2 f of law 3401/2005 regarding the admission for	1
listing of shares of the company pursuant to stock option plans for the company's	
employees and for the employees of its affiliated companies	24 August 2010
Coca-Cola Hellenic Bottling Company S.A. announces the publication of prospectus	
relating to the EUR 2,000,000,000 Euro Medium Term Note Programme	23 August 2010
Notification of transactions	18 August 2010
Notification of transactions	18 August 2010
Notification of transactions	18 August 2010
Notification of transactions	18 August 2010
Notification of transactions	18 August 2010
Notification of transactions	18 August 2010
Notification of transactions	18 August 2010
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Notification of transactions	18 August 2010
Notification of transactions Notification of transactions	18 August 2010
Announcement of share buy-back	18 August 2010 12 August 2010
Announcement of share buy-back	12 August 2010



Announcement / Notification	Date
Announcement of share buy-back	11 August 2010
Notification of transactions	10 August 2010
Announcement of share buy	10 August 2010
Announcement of share buy	9 August 2010
Announcement of share buy	6 August 2010
Announcement of share buy	5 August 2010
Announcement of share buy	4 August 2010
Announcement of share buy	3 August 2010
Financial Statements according to IFRS	29 July 2010
Financial Statements according to IFRS	29 July 2010
Announcement regarding discussion of financial statements	29 July 2010
Notification of transactions	22 July 2010
Notification of transactions	22 July 2010
Notification of transactions	22 July 2010
Notification of transactions	22 July 2010
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Notification of transactions Notification of transactions	22 July 2010
Notification of transactions  Notification of transactions	22 July 2010 22 July 2010
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	22 July 2010
investors for the first six months 2010 financial results on Thursday 29 July 2010	29 June 2010
oca-Cola Hellenic announces intention to acquire minority shares in Coca-Cola HBC	29 Julie 2010
Serbia A.D	25 June 2010
Coca-Cola Hellenic announces the payment of dividend	22 June 2010
Αποφάσεις Γενικής Συνέλευσης	22 June 2010
Announcement of share buy-back	21 June 2010
Announcement of share buy-back	18 June 2010
Notification of transactions	18 June 2010
Notification of transactions	18 June 2010
Notification of transactions	18 June 2010
Notification of transactions	18 June 2010
Notification of transactions	18 June 2010
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Notification of transactions	18 June 2010
Notification of transactions	18 June 2010
Notification of transactions	18 June 2010
Announcement of share buy-back	17 June 2010
Announcement of share buy-back	16 June 2010



Announcement / Notification	Date
Announcement of share buy-back	15 June 2010
Notification of transactions	14 June 2010
Announcement of share buy-back	14 June 2010
Announcement of share buy-back	11 June 2010
Announcement of share buy-back	10 June 2010
Coca-Cola Hellenic Bottling Company S.A. announces the amount of Extraordinary	
Social Contribution Tax in Greece	9 June 2010
Announcement of share buy-back	9 June 2010
Announcement of share buy-back	8 June 2010
Announcement of share buy-back	7 June 2010
Coca-Cola Hellenic Bottling Company S.A. announced today the filing of its Annual	
Report on Form 20-F with the US Securities and Exchange Commission	4 June 2010
Introduction of shares resulting from share capital increase following the exercise of stock	
option	4 June 2010
Announcement of share buy-back	4 June 2010
Announcement of share buy-back	3 June 2010
Announcement of share buy-back	2 June 2010
Coca-Cola Hellenic Bottling Company S.A. announces the publication of prospectus	
relating to the EUR 2,000,000,000 Euro Medium Term Note Programme	1 June 2010
Announcement of share buy-back	1 June 2010
Announcement of share buy-back	31 May 2010
Announcement of share buy-back	28 May 2010
Announcement of share buy-back	27 May 2010
Announcement of share buy-back	26 May 2010
Announcement of share buy-back	24 May 2010
Coca-Cola Hellenic announces draft amendment of the Articles of Association	21 May 2010
Invitation of shareholders to the Annual General Meeting	21 May 2010
Announcement of share buy-back	21 May 2010
Announcement of other important events	20 May 2010
Announcement of share buy-back	20 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
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Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
Notification of transactions	19 May 2010
	19 May 2010
Announcement of share buy-back Announcement of share buy-back	19 May 2010 18 May 2010
Information pursuant to article 4 para. 2 f of law 3401/2005 regarding the admission for	18 May 2010
listing of shares of the company pursuant to stock option plans for the company's	
employees and for the employees of its affiliated companies	17 May 2010
Announcement of share buy-back	17 May 2010
Announcement of share buy-back	14 May 2010
Financial Statements according to IFRS	29 April 2010



Announcement / Notification	Date
Financial Statements according to IFRS	29 April 2010
Ανακοίνωση περί σχολιασμού οικονομικών / λογιστικών καταστάσεων	29 April 2010
Coca-Cola Hellenic recognised as a leader in CSR reporting	26 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
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Notification of transactions	20 April 2010
Notification of transactions	20 April 2010
Notification of transactions Notification of transactions	20 April 2010
Coca-Cola Hellenic Bottling Company S.A. announces appointment of new Region	20 April 2010
Director	8 April 2010
Announcement of other important events	8 April 2010
Announcement of other important events  Announcement of other important events	30 March 2010
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	30 Waren 2010
investors for the first quarter 2010 financial results on Thursday 29 April 2010	30 March 2010
Financial Statements according to IFRS	29 March 2010
Financial Statements according to IFRS	29 March 2010
Coca-Cola Hellenic Bottling Company S.A. announces new appointment to its Board of	2) 1/ <b>14/10/1</b> 2010
Directors	19 March 2010
Coca-Cola Hellenic Bottling Company S.A.announces increase in proposed dividend for	
2009	19 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
Notification of transactions	17 March 2010
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Notification of transactions Notification of transactions	17 March 2010
Notification of transactions  Notification of transactions	17 March 2010 10 March 2010
Notification of transactions  Notification of transactions	10 March 2010
Announcement of share buy-back	9 March 2010
Notification of transactions	8 March 2010
Announcement of share buy-back	8 March 2010
Introduction of shares resulting from share capital increase following the exercise of stock	5 March 2010
of stock	2 1.131011 2010



Announcement / Notification	Date
option	
Notification of transactions	5 March 2010
Announcement of share buy-back	5 March 2010
Announcement of share buy-back	4 March 2010
Announcement of share buy-back	3 March 2010
Announcement of share buy-back - REVISION	2 March 2010
Announcement of share buy-back	2 March 2010
Announcement of share buy-back Notification of transactions	1 March 2010 26 February 2010
Information pursuant to article 4 para. 2 f of law 3401/2005 regarding the admission for	20 February 2010
listing of shares of the company pursuant to stock option plans for the company's	
employees and for the employees of its affiliated companies	26 February 2010
Announcement of share buy-back	26 February 2010
Notification of transactions	25 February 2010
Announcement of share buy-back	25 February 2010
Announcement of share buy-back	24 February 2010
Announcement of share buy-back	23 February 2010
Notification of transactions	19 February 2010
Notification of transactions	19 February 2010
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Notification of transactions	19 February 2010
Notification of transactions	19 February 2010
Notification of transactions	19 February 2010
Notification of transactions	19 February 2010
Notification of transactions	19 February 2010
Notification of transactions Notification of transactions	19 February 2010
Announcement regarding discussion of financial statements	19 February 2010 4 February 2010
Coca-Cola Hellenic Bottling Company announces the Financial Calendar for 2010	25 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
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Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Notification of transactions	19 January 2010
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	A *
investors for the 2009 full year financial results on Thursday 4 February 2010	8 January 2010





The annual financial statements, the audit reports of the independent auditors and the Board of Directors reports of the subsidiary companies that prepare financial statements in accordance with the International Financial Reporting Standards can be found on the Company's website www.coca-colahellenic.com.